## Can Success In Geneva Halt War

## Even With Accord, **UN Military Officers** See Further Conflict

By John Pomfret

Washington Past Service

SPLIT, Croatia — While United Nations mediators pressed the three Bosnian factions Tuesday to sign an agreement that would carve up their country, UN military officers said they were bracing for more war regardless of what happened in

Even with an agreement, two hot spots — central and southwestern Bosnia — appear ripe for more bloodshed as Muslim and Croatian factions fight it out for "sec-ond place" behind the dominant and mili-

tarily powerful Bosnian Serbs.
And if an agreement collapsed, the officers predicted that Serbian paramilitary units would jump back into the fray, at-tacking Muslim forces in eastern Bosnia and strategic areas around Sarajevo either to press the Muslims back to the negotiating table or try to crush them altogether.

Such a prediction was echoed Tuesday by the European Community mediator, Lord Owen, who warned that if Muslim forces did not agree to the plan for Bos-nia's partition, then "there are real dangers that Serb forces will cut the country in

The skepticism about the prospects for peace among the officers, who are British, Spanish and French, highlights the fact that the 17-month-old struggle in Bosnia-Herzegovina moves according to different times — one at the negotiating table and the other on the ground,

"All the agreements that all of these chaps have signed are purely 'in principle,' " a senior British officer said, pointing out that whenever negotiations focus on maps in Bosnia little is accomplished. "Meanwhile, out here, they're all looking for an angle, moving troops and getting ready for the next offensive."

The first area of concern to UN officers is central Bosnia, specifically the town of Gornji Vakuf and the strategic Makljen Ridge about 1,100 meters (3,600) feet above it. Croatian paramilitary forces—backed. UN officers said, by units and weaponry from the Croatian Army—occurrent the sides.

Muslim troops have begun a flanking action east of the ridge, and officers pre-dicted that if a hattle broke out for the ridge it could be one of the most dramatic this war has seen.

See BALKAN, Page 4

# Peace Prescription: More Realism and Courage

tween Israel and the Palestine Liberation Organization is the Middle East equivalent of the

nization is the Middle East equivalent of the fall of the Berlin Wall: seemingly irreconcilable foes suddenly hreaking down a barrier to peace that few thought would ever be breached.

But as with the crumbling of the Wall, this agreement is just the beginning of the reconciliation process, riot the end of it. It is a triumph of realism over fanaticism and political courage over political cowardice, but it cannot stand on the concentration of the process. its own. Even more realism and courage will be required to translate this agreement in principle into a detailed and sustainable reality.

political heat of the Middle East.

The reason it might is that this accord was no fluke. In many ways, it was the culmination of a

**NEWS ANALYSIS** 

international diplomatic support, the military aid and the training grounds for Palestinian

At the same time, his miscalculation in sup-porting Iraq against Kuwait during the Gulf War led to the impoverishment of the PLO as all the Arab Gulf states withdrew their financial

the West. It was no longer the darling of many Western liberals, and with the emergence of Bosnia on the world stage the Palestinians were replaced by the Muslims of Sarajevo as the

All of these factors forced Mr. Arafat to deal on Israel's terms, agreeing to start with antonomy in the Gaza Strip and Jericho, postponing the issue of who controls Jerusalem and accepting a continued Israeli security presence.

For the Israeli government of Prime Minister Yizhak Rabin, the decision also grew from a variety of pressures: the government's mability to provide internal security for its citizens with-out some progress on the Israeli-Palestinian front; the conviction that Israel could never play the economic and political role to which it aspires in the post-Cold War world without

See REALISM, Page 5

# Salsaelis Hold Secret Talks With PLO on Recognition

New Contacts in Europe Parallel Resumption of Washington Conference

WASHINGTON — Negotiators from Israel and the Palestine Liberation Organization were holding more secret contacts in Europe on Tuesday to hammer out statements of mutual recognition that the two sides hope to issue in the near future. Arab and Israeli diplomats

In the public diplomacy, Israeli and Palestinian negotiators meeting in Washington at the State Department gathered again Tuesday for their eleventh round. Ostensibly, they were also supposed to be working on the details of the

Gaza-Jericho plan.

But Arab and Israeli officials said that for now the Washington channel was simply a facade and that the hard-core bargaining i. :till being done in secret in Europe by envoys ant by Israel and Yasser Arafat, chairman o. the PLO. Both sides felt they could get more done out of the public eye.

The statements of mutual recognition are a

key element of the three-part diplomatic pro-cess now beginning to unfold between Israelis

One part consists of their agreement in prin-ciple for Palestinian self-rule in the Gaza Strip and Jericho. The two sides bave already drawn up the broad outlines of the agreement in secret and it was approved by the Israeli cabinet Monday. The PLO's executive committee in Tunis must also give its approval, after which the draft accord is expected to be signed by the two parties in Washington.

Another part consists of taking that draft accord and turning it into fine print — that is, a detailed and implementable program, establishing exactly what the Palestinians would control, where the Israeli troops would redeploy and how the two parties would relate on the ground. One month after this fine print is agreed on, the parties would begin implementa-

The third part is the exchange of recognition between Israel and the PLO, the final wording of which is being completed in secret talks in

Israeli-PLO mumal recognition, which only weeks ago would have been thought impossible, would enable the two parties to take their oow secret peace negotiations and make them the formal, public channel through which all future talks between Israel and the Palestinians will be conducted, and through which the draft accord

on the Gaza-Jericho plan could be finalized. In effect, the covert Israeli-PLO relationship of the past few months would be brought out of the cold, and the two formally bitter enemies would become mutually recognized partners for peace.

Israeli and Palestinian negotiators are hoping that the statements of recognition that the two sides are planning to exchange might give a spur to the whole process, and encourage con-cessions on points of substance.

Israeli sources said the director-general of the Israeli Foreign Ministry, Uri Savir, was meeting with envoys sent by Mr. Arafat in Oslo to try to reach agreement on exactly what language will be used in those declarations of recognition and how they will be delivered.

Israel wants the PLO to abrogate its 1964 covenant, which calls for the dissolution of Israel; to renounce the use of violence against Israel inside and outside the occupied territories, and to recognize formally and unequivo-cally Israel's right to exist — without reservations, escape clauses or traditional PLO

PLO officials say that they are ready to do so, but the exact wording is not agreed on yet. PLO officials say that for them to abrogate their See TALKS, Page 5

## **Arafat Rebuffs Arab Critics of** Self-Rule Pact

Compiled by Our Staff From Dispatche

CAIRO — Yasser Arafat accused Arab critics Tuesday of "trying to belittle this historic achievement" after Syrian and Jordanian officials complained of having been kept in the dark while the chairman of the Palestine Liberation Organization was negotiating a self-rule agreement with Israel.

"We will reach a just and comprehensive peace that will account for the Palestinian peo-ple's political rights." Mr. Arafat said in Cairo after a meeting with President Hosni Mubarak of Egypt.

King Hussein of Jordan held unscheduled talks with President Hafez Assad of Syria in Damascus, and a Jordanian official said that Amman had not been kept obreast of the nego-

The Arab parties to the peace talks with Israel — Syria, Jordan, Lebanon and the Palestinians — have repeatedly promised to coordi-nate their strategy, and they held a meeting for just that purpose in Beirut last week.

But a Syrian presidential spokesman, Jubran Kourieh, said after the talks between King Hussein and President Assad that "they discussed the Palestinian-Israeli accord, which was a surprise to the two countries and over which there has been on coordination between Arab parties." He did not elaborate.

The Israeli cabinet early Tuesday backed a draft agreement with the PLO for limited Palestimian self-rule in the occupied territories, the first direct step to ending a 45-year-old struggle at the heart of the Arab-Israeli conflict. It provides autonomy for the Gaza Strip and West Bank town of Jericho first and more

See PLO, Page 5

#### By Thomas L. Friedman is whether this delicate Israeli-PLO under- students and guerrillas that had been a key prop New York Times Service standing, reached secretly in the serenity of for his leadership and influence on the world Norway, can survive the light of day and the stage. preferred underdogs. WASHINGTON -The draft agreement be-

In Bosnia?

This is not a done deal yet. The big question

series of international, regional and domestic pressures, which have forced both Israeli and PLO leaders to do the unthinkable.

For the PLO, the end of the Cold War, with the crumbling of both the Soviet Union and the Warsaw Pact, deprived Yasser Arafat of the

support.

Additionally, the slump in oil prices made even the PLO's few remaining Arab friends less able to pay it the tithe of old that bad enabled

the PLO in reject Israel in comfort.

The PLO's backing for President Saddam Hussein also cost it politically and morally in



A member of the Popular Front for the Liberation of Palestine painting "No to the Gaza-Jericho plan" on the wall of a refugee camp near Sidon, Lebanon.

## China's Recovery Plan Meets Obstacles

Agence France-Prince

BELING — Zhu Rongji, China's deputy prime minister, has claimed initial success in his two-month offensive to restore order to the economy but has warned that the situation remains "relatively grim," state-run media reported Tuesday.

Mr. Zhu acknowledged in a report to legisla-tors Monday that Beijing failed to recover two-thirds of nearly 220 billion yuan (\$38 billion) in illegal interbank loans by an Aug. 15 deadline. Recalling the loans was a central part of the deputy prime minister's campaign, launched in July after he was also named central bank governor, to bring down runaway inflation and

cool a red-hot economic growth rate of 13.9

Funds used for speculation in stocks and real estate during the development frenzy of the past 18 months are urgently needed to upgrade China's strained infrastructure.

No explanation for the failure to recall the loans was given. But Chinese officials blame resistance from increasingly independentminded provincial governments and unrealistic

expectations by Mr. Zhu. Officials in China's coastal cities say it would be impossible to recover the loans without taking a huge loss on their investments.

Mr. Zhu also conceded that it would be "very difficult in reach the year's goal of controlling the issuing of paper money" — a failure offi-cials say would have repercussions for efforts to

control inflation, now running at an annual rate of more than 30 percent in some cities.

Money supply grew by 52.80 millinn yuan in the first six months of the year, bringing the total value of banknotes in circulation to 486.3 billion yuan, according to official figures.

Another problem touched on by the deputy prime minister was provincial discontent over a shortage of capital, a complaint echoed by foreign investors who say a severe lack of credit has been the only immediate effect of Mr. Zhu's

See CHINA, Page 11

Mr. Zhu warned that this "tension" would "last for a certain period," attributing it to

# Clinton to Consider Rejoining Unesco

By Stanley Meisler

Los Angeles Times Service
WASHINGTON — A Clinton administration task force has recommended that the United States revive its membership in Unesco, a United Nations agency abandoned by former President Ronald Reagan to signal U.S. dissatisfaction with the world organization.

Assistant Secretary of State Douglas Joseph Bennett Jr., who headed the task force, said in an interview that the recommendation set October 1995 as the proposed date for rejoining the

Amid great fanfare and controversy, the United States withdrew from the United Na-tions Educational, Scientific and Cultural Organization in 1984, an action that crippled the

agency. The Reagan administration was trying tn send a message tn the UN system that administrative waste and political antics would not be tolerated by the United States, which pays more dues to the United Nations and its agencies than does any other country.

The recommendation to return to Unesco reached the White House earlier this month, but there was no report on whether President Bill Clinton intended to carry it out.

Cost could be a problem. The American assessment, which amounts to 25 percent of the Unesco budget, would come to \$65 million if the United States rejoined immediately. For that reason, according to a congressional source, the White House Office of Management and Budget persuaded the task force to recom-

mend a delay until the fiscal year beginning in October 1995.

As partial justification for the proposal to return to the Paris-based agency, Mr. Bennett said Unesco had abandoned its controversial political positions.

Any attempt to rejoin Unesco could arouse opposition from conservative circles. But there is considerable support from educational and scientific organizations and from congressmen who consider themselves close supporters of the United Nations. With 22 co-sponsors, Repre-sentative Esteban E. Torres, Democrat of California, who served as ambassador to Unesco under President Jimmy Carter, introduced a House resolution in May urging President Clinton to rejoin Unesco this year.

## Alzheimer's Skin Test Shows Promise

WASHINGTON - A laboratory skin test developed at the National Institutes of Health may be able to identify people with Alzheimer's disease, the mind-destroying disorder that cannot now be diagnosed with certainty until after death, researchers said

The test could save money by eliminating extensive clinical testing, and help doctors quickly distinguish those with a fatal disease from those with treatable forms, said Dr. Daniel L. Alkon, who led the research team. "If this test fulfills its promise, it should

have an immediate positive impact on our health care delivery system because we can save hundreds of millions of dollars in diag-nostic evaluations," he said. Alzheimer's disease is a progressive disorder that destroys memory and the ability to

function. In a living patient, it is diagnosed only after testing that eliminates all other possible causes of dementia.

There now is oo treatment, and the disease always is fatal. It affects an estimated 2.5 million people in the United States alone.

The test is based on the discovery that braio cells in Alzheimer's patients develop a flaw that closes up a microscopic channel through which flows a form of potassium.

Dr. Alkon said researchers speculated that if this happens in brain cells, then perhaps it could happen in other cells in the body. They tested cells taken from the nose and skin. In both cases, be said, the test showed that the potassium channels were collapsed.

JoAnn McConnell, senior vice president of the Alzheimer's Association, said that if the

validity of the test could be proven it would be important in dealing with the disease. But she warned that other promising tests for Alzheimer's had been disappointing. "We are guardedly optimistic about this."

To perform the test, cells are scraped from a patient's skin and then cultured in the laboratory. The cells are then tested with an electrical probe to determine whether the

potassium channels are open.

Dr. Alkon said that the Alzheimer's tests had been conducted on 50 samples, including some from patients with other forms of dementia. He said the researchers had been able to determine correctly which specimens were

from Alzbeimer's patients. The researcher said that a much larger experiment now planned would use enough patients to verify the skin test statistically.

### Kiosk

## U.S. Seeks Trade Accord With China

Up 7.26

3.651.25

1.4919

104.775

The Dollar

Up 0.41%

109.09

1.4931

WASHINGTON (Reuters) - The United to waive an estimated \$1 billion in trade sanctions imposed for alleged breach of international missile control guidelines, a senior State Department official said Tuesday.

A heavy September policy overload is in store when work resumes in Washington. Page 3. A massacre in a Rio de Janeiro shantytown

brings calls for an investigation. Page 4.

Business/Finance Japanese cars will be subject to even greater restrictions in Europe.



EMBATTLED CHAMP — Stefan Edberg, the two-time defending champion and third seed, needed five sets to win his first-round U.S. Open match Tuesday. Page 19.

# هكذا من الأصل

# Australia Asks Sharing of Spy Data to Curb Missile Race

An Australian defense official said that

The U.S. spy satellite was used to alert

American Patriot anti-missile batteries when Iraq launched Scud missiles against

Saudi Arabia and Israel during the Gulf

By Michael Richardson

ational Herald Tribune CANBERRA - Australian officials are working out the details of a proposal for relaying secret information on missile launchings in Asia. gathered by a U.S. spy satellite, to nations in the region, provided they adhered to international arms control

The officials said the United States' recent imposition of sanctions on China for allegedly selling missile components to Pakistan and the successful test of an extended-range missile by North Korea underlined the need for initiatives to prevent a destabilizing arms race in Asia.

China, North Korea, India and Pakistan already have operational ballistic missiles, while South Korea and Taiwan are undertaking development programs, according

Analysts said that the Australian proposal could become the basis for a regional mediately expose any country that engaged

By John Ward Anderson

Washington Post Service NEW DELHI — Hidden in an

overgrown marsh on the northern outskirts of Delhi, the magnificent

marble figure of King George V

presides over a mortuary of other Britisa Rai statues that have been

banished from prominent perches

around the capital.

Statues of British viceroys, governors and other notable colonial-

ists who ruled India for 200 years

pose atop huge sandstone pedestals

set amid wild, waist-high grass. Many of the 8-foot (2.4-meter)

plinths bear no figures at alt. Scrub

If the statues were

returned, one

'people would

probably blow

trees obscure pathways, and guards

suspiciously track visitors as they plod around the plot, officially known as Coronation Memorial

"It's very, very sad to see how the British Raj has been shunted aside to this so-called attic," said Peter Heydemann, author of a book

called "Peter's Ginde to Delhi's

"India should recognize that the British Raj is a part of their history and restore these figures to where

they once stood," he said. "It wouldn't do any harm to India's

sovereignty or self-respect."

expert said,

them up.

destroying incoming missiles in midair.

The American spy satellite uses infrared sensors to detect the heat from missile lauaches. The satellite, which monitors an area from the eastern Mediterranean to the western Pacific, is controlled by the United States and Australian military from a base

at Nurrungar in central Australia. Australian foreign affairs and military officials said they regarded the plan to share information gathered by the base as potentially important leverage in encouraging Asian nations to support ballistic missile control arrangements.

"This would be the ultimate in transparency," said Desmond Ball, a senior fellow in the Strategic and Defense Studies Center at the Australian National University in Canberra, "because the satellite would im-

For Some, India's Rejection

up or deface them."

Of British Raj Is Cast in Stone

saving the statues should stay put. "If you put them out," be said,

"people would probably blow them

But he said the park could be improved. "It doesn't have to be

Ironically, King George himself designated the site that was ulo-

mately to become home to his stat-

ue and the others. It was here, shortly after being crowned in 1911, that King George presented himself to his Indian subjects in a

ceremony attended by more than

Queen Mary, be observed parades

and artillery salutes from two pa-vilions, one topped with golden

The new monarch — wearing a crown adorned with 6,000 dia-

monds, 4 large sapphires, 4 rubies and 9 emeralds — sat in a solid

silver chair and officially informed

the gathered masses that he was

their emperor, Then he stunned his

audience by unveiling two founda-tion stones for a new imperial city

on the site and ordering that the

seat of government be transferred

"The people of Calcutta were borrified and foretold that Delhi

was the graveyard of empires," Mr.

He said that in an effort to keep the shift secret until the king could announce it, only 10 people were notified in advance. When engi-

ocers surveyed the site, bowever,

they discovered that it was subject

to frequent flooding and decided instead to locate the new govern-ment complex south of the city, creating what is now New Delhi.

In the early 1960s, when city offi-Another expert on Delhi's colonial past, Nigel Hankin, disagreed. statues from Delhi streets to make pigeous soiling his head.

Hankin said, "and so it was."

from Calcutta,

domes and draped in red satin.

150,000 people. Accompanied by

wasteland it is now."

Gareth Evans, Australia's foreign minister, said that Nurrungar had "played a very large part in helping to defend civilians in Israel and Saudi Arabis from attack by

such missiles." He said that in the fature, the facility could "help to deter the proliferation of ballistic missiles around the world, including in our own region."

room for monuments to Indian pa-triots and other homegrown heroes, it seemed appropriate to relocate

the statues to the site of King

George's announcement.
Today, a statue of Queen Vic-

toria in front of the Delhi College

of Art is the only monument to British royalty that remains on public display in the capital. The

statue was originally outside Del-hi's city hall, then was transferred

to Coronation Park with the rest.

But when vandals cut off its left

hand, it was moved to its current

figy of George V, Victoria's grandson, remains the park's centerpiece.

a regal figure clad in coronadon

vestments, including a 10-foot-long

train and the imperial diadem. It

originally stood beneath an elegant canopy in the most prominent site

for a statue in the country - the

center of a traffic circle aext to

New Delhi's majestic India Gate -

as much a symbol of the city as the Eiffel Tower is of Paris.

The canopy, which was custom-

made for the statue by the architect

of New Delhi, Edwin Luryens, still

stands vacant in the circle after more than 30 years, proving that it's easier to displace a statue than

Some people believe that a statue of modern India's founding father, Mahatma Gandhi, should be in-

stalled under the canopy. Others argue that the site, which overlooks

the parade route of India's military hardware every Republic Day,

would be inappropriate for the likeness of a bumble pacifist.

Which leaves George V poking above the trees of Coronation Park,

to agree on a replacement,

So the chiseled white-marble ef-

site for safer keeping.

The early-warning capabilities of Nur-rungar "offer possibilities for new orders of

early-warning system against missile at- in covert test firing or launches and pro-tack. Countries in the system would have vide early warning in the event of an at-access to Western or Russian missiles for tack."

cooperation with direct benefit to our aeighbors own security," he added.

Preventing the spread of missiles and

related technology is central to global arms such an arrangement could increase re-gional confidence in a missile control ac-carry ouclear, chemical or biological weapons of mass destruction as well as standard sh-explosive warheads.

Australian officials said that the proposal to share information with Asian countries that adhere to key arms control agreements was still being developed. It has not missile been discussed in detail with the United ogies." States or suggested to regional nations,

However, the Clinton administration, hich is reviewing U.S. policy on missile tralian proposal.

Mr. Evans noted that the United States. Russia and other states, including Austra-lia, "have been exploring in recent times a He said that proliferation of such weap-

being to share data on ballistic missile launches." He added that "Nurrungar would be a key element in such a system.

At their summit meeting in Washington in June 1992, President George Bush and President Boris N. Yeltsin of Russia said they had agreed to establish a high-level group of officials from the two nations to explore the potential for sharing missile early-warning information and coopersting with "participating states in developing missile defense capabilities and technol-

At a meeting with foreign ministers from 11 Asia-Pacific countries in Singapore in late July, the U.S. secretary of state. War-ren M. Christopher, said the need for defense, seems likely to support the Ausstrong international efforts to combat the spread of weapons of mass destruction and their means of delivery was at the top of

lia, "have been exploring in recent times a lobal protection system, with one option ons was "a growing problem" for Asia

## WORLD BRIEFS

## Top Italy Judge Under Investigation

ROME (Reuters) — Judge Diego Curto on Tuesday became the first nior legal figure to be placed under investigation in Value and the first senior legal figure to be placed under investigation in Italy's graft scandal.

The Justice Ministry said it was opening an inquiry ioto the conduct of Judge Curto, the vice president of Milan's civil court and head of its commercial division. The ministry said it had acted on documents from the public prosecutor's office in the northern town of Brescia.

Brescia magistrates had warned Judge Curto that he faced an inquiry over allegations of abuse of office in connection with the Enimont

chemical company corruption inquiry. Judge Curto is being investigated over a November 1990 coart order that froze the Ferruzzi group's Enimont shares at the request of the state-run energy company ENI, a partner in the short-lived Enimont joint venture, whose creation and sale may have generated as much as \$280 million in kickbacks and bribes.

#### Seoul to Press Russia Over KAL 007

SEOUL (Renters) - South Korea said Tuesday that it would appeal again to Moscow for compensation for the shooting down of a Korean airliner in 1983, despite Russia's claim that the Soviet Union bore no guilt

"Our position that Russia is liable to pay compensation remains unchanged," a Foreign Ministry spokesman said on the eve of the 10th anniversary of the incident. The government is seeking payments for families of the 269 people who were killed in the downing of Korean Air

Lines Flight 007. Russian officials said Monday that the Soviet Union bore no guilt for shooting down the airliner and laid the blame instead on pilot error and a series of fateful coincidences. Sergei Filatov, head of a state commission investigating the accident, said Soviet air defense forces firmly believed they were intercepting an enemy spy plane when they shot down the airliner off Russia's Sakhalin Island on Sept. 1, 1983. The plane had strayed into Soviet airspace on a flight from Anchorage, Alaska, to Seoul.

#### Lagos Remains Halted by Strike

LAGOS (Reuters) — Strikes aimed at the government and at high fuel prices crippled economic activity in Lagos on Tuesday despite appeals from the new interim government to the unions to call off the 3-day-old

In Nigeria's inland capital, Abuja, Ernest Shonekan, the head of the unelected interim government that the unions want to force out through the strike, was meeting the leaders of the umbrella Nigeria Labor Congress on Tuesday, official said.

In Lagos, banks, shops and factories remained closed. "We are on strike because we want a democratic government," said one striker.

#### Iran Holds Maneuvers Near Armenia

TEHRAN (AFP) -- A force of about 10,000 Iranian troops conducted maneuvers near the Armenian border after Tehran warned that it would not tolerate an Armenian offensive in Azerbaijan, state-run radio report-

The maneuvers, involving the 21st Battalion of the army's elite ground forces as well as the air force, took place in the border area of Marand, 50 kilometers (30 miles) from the autonomous Armenian region of Nakhichevan in Azerbaijan and 70 kilometers from Armenia proper, according

#### UN Copters Active Over Mogadishu

MOGADISHU, Somalia (Reuters) - UN helicopters swooped over the Mogadisha oa Tuesday in a show of force around positions of the fugitive warlord General Mohammed Farrah Aidid.

A UN spokesman said there were more Somali attacks on UN targets late Monday and early Tuesday, He said militiamen believed to belong to General Aidid's faction fired at Turkish and Pakistani peacekeeping troops, but no casualties were reported.

The spokesman, at a Tuesday news briefing, did not offer any explana-tion for the night activity that followed a raid Monday on houses used by aid organizations in a bungled attempt to grab suspected Aidid aides.

## Correction

An article from Brussels about NATO countries expressing alarm over the deteriorating situation in Mostar was credited to the wrong news agency in Aug. 24 editions. The article was provided by Agence France-Presse.

## TRAVEL UPDATE

### Pilots Pan Airbus A-320 and DC-10

NEW YORK (AP) - The Airbus A-320 is the least safe narrow-bodied plane and the DC-10 the least safe wide-body, according to a survey of 245 commercial airline pilots.

They rated the Boeing 727 and 757 as the safest narrow-body jets and the Boeing 747 as the safest wide-body. Thirty-eight percent of the pilots said they had been in situations in which they thought an accident was likely. Four percent said they had seen a crew member come aboard

Eighty-two percent of the pilots said National Airport in Washington was among the most challenging for landings in the United States. La Guardia was the runner-up, named by 71 percent. Other airports and their percentage of mentions in the survey: San Diego, 47.3 percent; Los Angeles International, 19.2 percent; Chicago's O'Hare, 13.1 percent; San Francisco, 12.2 percent; New York's Kennedy, 6.5 percent; Atlanta Hartsfield, 4.1 percent; Denver, 3.7 percent; and Boston's Logan, 2.9

FOOD FOR THE FAITHFUL — Pakistanis distributing food Tuesday to participants in a procession in Rawalpindi held to mark the anniversary of the birth of the prophet Mohammed.

# China Won't Rule Out Force to Regain Unity With Taiwan

Compiled by Ohr Staff From Dispatches BEIJING - China issued a major policy paper Tuesday on Taiwan, repeating its offer of peaceful unification but threatening again that Benjing may use military force if necessary to retake the island.

"Peaceful unification is a set pol-icy of the Chinese government," the cabinet said in its "white pa-

necessary, including military ones, to uphold its sovereignty and terri-

The document accuses the U.S. the late 1940s.

government of continuing to pro-long divisions between China and Taiwan, most recently in 1992 by agreeing to sell Taipei 150 advanced F-16 jet fighters.

The document warned countries in the United Nations act to support Taiwan's bid to rejoin the world body, describing it as a ma-neuver to create "two Chinas."

per" co Taiwan. The white paper came as Beijing and Taipei settled into the first entitled to use any means it deems round of ground-breaking talks oa

improving links long fraught by Cold War suspicions and bitter memories of China's civil war in

growth of economic, family and tourism des as tensions eased in recent years. The talks, carefully described as "unofficial" to cir-

cumvent Taiper's standing ban on official contact, represent the latest in a series of high-level meetings. Taiwan's prime minister rejected the policy paper, saying the document was "stereotyped" and failed to promote reunification.

Faced with the problem of Chi-

Chinese and Taiwan oegotiators facts," said Prime Minister Lien rival Nationalist government. The have met in Beijing to start working Chan. "It is a fact that China has out bow to handle the explosive been divided for 50 years." Nationalists, who fled the main-land in 1949 after losing the civil land in 1949 after losing the civil war, also claim to be the sole legiti-

"If Communist China cannot change its stereotyped mode of thinking, it will provide no help to China's reunification," the semiofficial Central News Agency quoted

Mr. Licu as saying.
A Forcign Ministry spokesman reiterated Taiwan's determination to rejoin the United Nations, from which it was ousted by China in

The Communist government in na's reunification, one cannot just Beijing regards Taiwan as a renetalk about ideals and ignore the gade island province ruled by the

mate government of China. China's strict attitude toward Taiwan's political status appears to

reflect fears among Beijing's lead-ers that time is growing short. With agreements already in

guese enclave of Macao in 1999, Taiwan is aow the only issue stand-ing in the way of the Communists' pledge to unify the nation. The paper restated China's for-fairs as long as it bows to Beijing on diplomatic issues.

(Reuters, AP) percent.

place to retake the British colony of Hong Koug in 1997 and the Portu-

## **AMERICAN**

# **TOPICS**

#### Tempting Ecumenical Menus For World's Religious Leaders

With just five loaves and two fishes, the Bible says, Jesus fed the mulotude. The job is nearly as damning, Debra Hale of The Asso-ciated Press reports, for chefs at the Chicago hotel where 6,000 religious leaders from throughout the world have converged for the nine-day Parliament of the World's Reli-

On hand are representatives of Protestantism, Hindrism, Judaism, Islam and other faiths — many with exacting dietary require-ments that the Palmer House Hilton Hotel's kitchen staff of 450 is doing its best to cope

Muslims require beef that has been slaughtered in a particular way. Fortunately, the Muslim delegates have brought their own meat. Similarly, kosher food for Jewish delegates came prepackaged. A rabbi monitors everything prepared in the hotel's kosher kitchen, which is separate from its eight other

and beverage manager, "we're aot going to serve that at all."

The hotel also is changing buffer offerings in four of its five restaurants to add vegetari-an items. Many of these will be made without dairy products to accommodate the strictest vegetarians. And for Mormons, who object to calfeine, there'll be plenty of Postum, a caf-feine-free beverage made from toasted grain.

### Short Takes

Psychology has been combined with ecology to form a new discipline, ecopsychology. It examines the human connection — or lack of it—to nature. "Wilderness experience seems to disrupt people's normal habits and usual sense of themselves, opening the way for change," said Robert Greenway, a psychologist at Sonoma State University in California and a number of the movement Mr. Green, and a pioneer of the movement. Mr. Green-way, who has taken more than 1,400 people into the wilderness for weeks at a time, says, They report an increased awareness and power, a sense of energies obtained from nature." At least a dozen colleges, including Harvard Medical School, now offer courses on ecopsychology.

Movie exhibitors learned long ago that outdoor theaters took up too much space and had too few screens to justify the expensive kitchens.

And because so many religions object to pork, said Gene Anderson, the hotel's food

tracts of land they occupied. And so the drive-in era is fading fast across the United States. From a peak of more than 4,000

outdoor movie screens in the 1950s, there were just 899 remaining in 1991, according to the most recent survey by National Association of Theater Owners. Those that survive have changed somewhat: the posts with soundboxes have been replaced with sound systems broadcast to car radios, playgrounds are gone for insurance reasons and theaters charge by the person, not the carload.

In West Los Angeles, a large biliboard, which at first glance seems to be advertising a new film, shows a husky bare-chested man embracing a voluptuous woman as they gaze soulfully into each other's eyes. But the man has a foot, rather than a hand, growing out of his forearm, and the woman has three breasts. They stand next to barrels marked "Danger - Radioactive Waste," and the ritle of their supposed film is "Mntated Love." The bill-board was put up by a Hollywood environ-mentalist group that opposes the forthcom-ing establishment of a federal storage site for nuclear waste in the California desert.

In an article in Arizona Highways magazi about trail rides, Marilyn Taylor recounts being told by a 78-year-old wrangler, "Hon, I'll tell ya once and only once how ya know if a cowboy's lyin' - it's when his lips is mo-vin'." (This remark can be retooled to fit any other group, and no doubt already has been.)

Arthur Highee

## Tapes Confirm Extortion Plot, Jackson Aides Say

By Chuck Philips and David Ferrell Harteret a Post State

LOS ANGELES -- The soup opera surrounding Michael Jackson has taken an unexpected twist with the release of secretly recorded tapes that the singer's advisors have used to buttress allegations of an externos plot agaiast him. The tapes purport to contain



500 N Stroubleds Bad Dest 23 Los Angres CA 90049

ERHEAR

comments from the father of a 13year-old boy who has become the key figure in a police investigation of Mr. Jackson for alleged child molestation, sources said. There will be a massacre if I don't get what I want," the father

said during 80 minutes of appar-ently edited telephone conversa-tions between the father and the the tapes were recorded by the stepfather in July.
At no point, however, did the boy's father spell out what he might want from Mr. Jackson or detail

any allegations against Mr. Jack-son. Throughout the tapes, the fa-ther demanded to meet with Mr.

Jackson, the child and the boy's mother, from whom he was divorced at least seven years ago.
"I have the evidence" against Mr. Jacksoa, the father said.

Edna and Horace, unaware of advanced

telecommunications, put their trust in carrier persons.

"You'll hear it on tape recordings."

The police have said their inves- gating allegations that the singer tigation had not produced physical or medical evidence that would support a criminal filing, but they are still interviewing people and reviewing photographs confiscated from Mr. Jackson.

lation of my performance," Mr. Jackson said in a recorded statement, Doctors said be had suffered ment. Doctors said be had suffered from a migraine. He was taken to a hospital Tuesday for an examination, including brain scans. Doctors said the results were normal. Mr. Jackson's advisers say they have turned over a copy of the taken and a state of an extortion atternation.

was a target of a \$20 million extortion attempt.
The tape recordings and the ac-

counts of Mr. Jackson's aides poruray a celebrity besieged for six weeks by demands from an insis-In Singapore on Tuesday, Mr. tent parent who alleged that his son lackson apologized to fans for cantions between the father and the celing a concert the night before to be compensated through hiera-boy's stepfather, who were part of a and said be would perform as tive movie development and bitter custody battle. Sources said promised Wednesday night, Rev-

ters reported.

["I was suddenly taken ill last appears to threaten going public with his allegations, saying he feels compelled to do what is best for his

have turned over a copy of the tape to the Los Angeles Police Depart-ment which, sources say, is investi-scandal broke.

#### With MCI CALL USA and MCI WORLD REACH services. reaching around the world has never been easier.

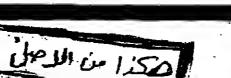
Ì	operator w	fill put your call th	rough to any	where in the 50 S	tates as well as a	growing list of partici	oute calling from. / pating World Read	An English-speakir 1 countries:
l	Austria	022-903-012	Ecuador	170	italy	172-1022	Saudi Arabia	1-800-17
	Belgium	078-11-00-12	Egypti	355-5770	Kenya	080011	Slovak Rep	00-42-000112
ļ	Boliva	0-800-2222	Finland	9800-102-80	Kuwait	800-MCI (800-624)	Spain*	900-99-0014
	Brazil	000-8012	France	19-00-19	Lebanon	425-036	Sweden	020-795-922
Ì	Chile Colombia	980-16-000f	Creece	0130-0012 00-800-1211	Mexicolly Netherlands	95-800-674-7000 06-022-91-22	Switzenand Turkey	155-0222 99-8001-1177
l	Cyprus	080-90000	Hungary	00 <b>8</b> 00-01411	Norway	050-12912	UAE	800-tit
	Czech Rep	00-42-000112	India**	000-127	Perul	001-190	United Kingdom	0800-89-0222
ĺ	Denmark Dominican Republic	8001-0022 1-800-751-6624	ireland Krael	1-800-551-001 177-150-2722	Poland Portugal	0°01-04-800-222	Uruguay	000-412

MC, its logo, and all other MCI products and services mentioned herein, are propnetary marks of MCI Communications Corporation.

Country-to-country colling may not be available to & from all MCI CALL USA locations. Corrain restrictions apply. "West for second dial tone. "Available from most prajor does." When dialong outside of Caro, dial 02 first. When dialog outside of Lima, the access number is 190. "Limited availability, "Collect calls to U.S. only. In some countries, public phones may require disposit of coin or phone card for dial tone. % Service from public telephones may be limited. Rate depends on call origin in Mexico #Service available on a limited basis in eastern Cermany © MCI International, Inc., 1998.

MCI

Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris.







gam Pailt in .

. . Ag

- - - - T

. .

1 - 2

---

. .

3 (% **3 70 %** 



## \* POLITICAL NOTES\*

#### President Gets an Earful, Thanks to Satellite

WASHINGTON - As President Bill Clinton took his place behind the lectern, one of his aides whispered a small fact to a colleague about the exercise in new technology and politics that was

"We're preempting 'Studs' in Fresno," he said. So the president would learn, shortly.

The Clinton administration was conducting a new kind of satellite news conference with local reporters io California. But as his staff connected the wires, he suddenly heard the unpresidential sound of least a suddenly heard the suddenl local syndicated daytime television in his earpiece - specifically the voices of three gents trying to win dates with three young women from the game show "Studs."

"This is the hottest, sexiest kiss I've ever had," a voice said. "What?" Mr. Clinton wondered aloud.

"I'm one hot hunk."

The president blushed. "You're hearing their programming, sir," an aide informed him.

A few minutes later the second local satellite news conference in history began, part of the administration's effort to get beyond the Washington news media corps — with the aid of technology — to

local reporters around the country.

The administration has arranged local news conferences in five states — California, Arizona, Louisiana, Wisconsin and Nevada in which reporters are invited to a television studio to interview Mr. Clinton, just as the White House press corps does.

The president and the press are connected by dual satellite feeds.

Local TV stations and the White House share the costs, and the president gets extensive local coverage, often live, in which hometown journalists ask questions about any subject they choose.

#### Air Force Quick-Reaction Wing Draws Attack

MOUNTAIN HOME AIR FORCE BASE, Idaho - As part of its post-Cold War reorganization, the air force is creating a set of quick-

response wings to dispatch to world crises on a moment's notice.

But congressional auditors say the new units will cost \$200 million to field and add little in combat ability. They have called on Defense Secretary Les Aspin to halt the plan until the air force conducts more

At issue is how the air force can reorganize its planes to respond to emergencies faster and with more firepower. In the past, the air force has assigned one or two types of aircraft to a base to achieve economies of scale. Fighters were assigned to one base, bombers to another, and all were pulled together from around the country to form a composite wing when a crisis arose.

But at this base 50 miles (80 kilometers) southeast of Boise, the air

force has permanently assigned a total of 55 planes — F-15 and F-16 fighters, B-52 bombers and KC-135 tankers — in an experiment that planners envision as an airborne SWAT team.

"Our mission will be to get in place fast, deter an attack or be prepared to fight for about seven days," said Brigadier General David J. McCloud, commander of the 366th Wing here. The air force

is planning three such composite wings.

But the General Accounting Office, the investigative arm of Congress, says that air force fighters, bombers, and refueling planes already practice fighting together to regular exercises, General Merrill A. McPeak, the air force chief of staff, conceded

that the composite wines might require some initial construction and equipment expenses, but he disputed GAO assertions that they would cost more to operate than a conventional wing.

#### Quote/Unquote

President Bill Clinton, in a speech Tuesday to students who participated in a summerlong pilot program, part of his plan for a national service program: "If every American did what you did for the last two months, if we all could do that for several years, we could revolutionize our country."

## **Away From Politics**

- Twelve members of the Branch Davidian cult have been ordered by a federal judge in Waco to stand trial in November on charges of conspiring to murder four federal agents killed to the Feb. 28 raid on
- Two Los Angeles police officers, Stacey C. Koon and Laurence M. Powell, were turned down by a federal appellate court in their requests to remain free while they pursue their appeals to the Rodney G. King civil rights case. This makes it almost certain that the
- Trying to get medical professionals to repay luans, U.S. nfficials released the names of nearly 5,000 doctors, dentists and other health workers who have defaulted on more than \$228 million in government student loans. The names also will also be turned over to the Internal Revenue Service and the U.S. Justice Department for collection, and those on the list will not be reimbursed for Medicaid and Medicare patients they treat.
- The New York City Board of Education selected Ramon C. Cortines, 61, a California educator known for his political skills and commitment to high academic standards, to become chancellor of the state's system, the largest in the United States.
- A company marketing a drug to treat multiple scierosis plans to use a computer lottery to distribute a limited supply of the medicine randomly. Berlex Laboratories Inc., of Wayne, New Jersey, estimates that it will have enough Betaseron to supply only 20,000 people, or one in five of the eligible patients, when the drug goes on the market in October.
- Chlorine leakage from a Dallas wastewater treatment plant has injured at least 12 people. Officials at the plant said the chlorine spilled when a connector hose between a railroad car and the plant
- A U.S. Coast Goard helicopter crashed in the Atlantic Ocean off New Jersey's Sandy Hook peninsula, seriously injuring two of the five passengers. 4P. NUT. UPI, LAT

NASA Bars Probe Maneuver The Associated Press

PASADENA, California — Pro-ject scientists at NASA's Jet Pro-pulsion Laboratory have rejected a

proposal to restart the computer

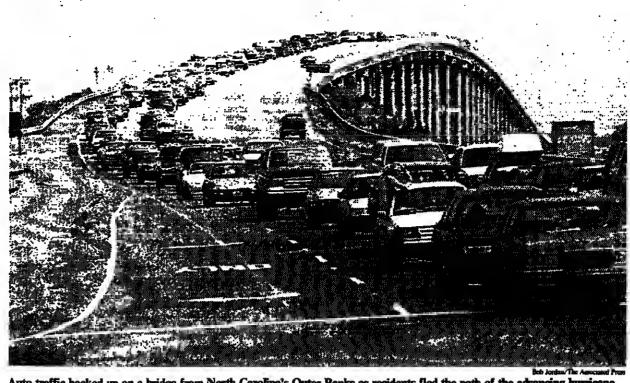
aboard the Mars Observer space-

craft. They said restarting the com-

puter aboard the probe, which has been out of radio contact since Aug. 21, would pose an unneces-

sary risk to telecommunications

with other spacecraft.



Auto traffic backed up on a bridge from North Carolina's Outer Banks as residents fled the path of the advancing hurricane.

## Storm Hits Carolina Islands and Turns North

HATTERAS, North Carolina - Hurricane warnings were extended up the East Coast on Tuesday as a storm, drawing strength from the Gulf Stream, brushed North Carolina's barrier islands.

With the hurricane, designated Emily, turning northward, forecasters added the coasts of Virginia, Maryland and southern Delaware to the warnings that already cov-ered the northern half of North Carolina. Governor L. Douglas Wilder of Virginia de-clared a state of emergency and alerted the National Guard.

There were signs the storm would turn back out to sea, which would spare all areas except North Carolina from the worst, a

meteorologist said.

At midday, the storm's center was about 90 miles south-southeast of Cape Hatteras, moving northwest at almost 9 miles (14 kilometers) per hour, the National Hurricane Center said. Wind gusts around the center reached up to 125 mph.

Wiod began to pick up over the Onter Banks late Monday and were expected to reach hurricane force, 74 mph, by Tuesday

Fears mounted that the storm would grow stronger as it continued to move over the warm Gulf Stream, where some recent hurricanes became giants.

center in Coral Gables, Florida, said that it was appearing more likely that a cold front pushing toward the area could affect the storm, so that after it hits along the Outer Banks it could then turn rapidly to the north-

"We won't see that much of a problem along the East Coast except for the erosion problem and the direct hit area of the Outer Ranks." be said.

Thousands of people — mostly vacationers —left the low-lying Outer Banks island chain of North Carolina. Others stayed put, waiting to see exactly where the zigzagging storm

## Gore Draft Plan Urges Biennial Budget

By Stephen Barr and Eric Pianin

WASHINGTON — Vice President Al Gore's National Performance Review will recommend that the government adopt a budget every two years instead of annually and ask Congress to loosen its control over spending, according to a draft report.

The idea of going to a biennial budget is already gathering steam on Capitol Hill, but efforts to tamper with the right of appropriations committees to earmark funds for specific projects are likely to encounter strong resistance.

In addition to revamping the budget process, the draft report of the administration's "reinventing government" initiative outlines major changes to the civil service system and promises to "eliminate thousands of other regulations that

hamstring federal employees." executive orders for President Bill Clinton to issue and provides a list of recommendations that require congressional approval. Many are aimed at saving money or making government more responsive to

taxpayers. They include: Restructuring the national airtraffic control system into a government-owned corporation, supported hy user fees and governed by a board "that represents the system's customers." Relieved of operational responsibilities, the Federal Aviation Administration

would focus on regulating safety.

• Pledging that tax refunds will be mailed by the Internal Revenue Service within 40 days - and faster if taxpayers file by computer.

 Creating a President's Management Council to conduct a governmentwide review and submit within 18 months a report on closing and consolidating civilian fed-

Dining Y

AMSTERDAM

BRASSERIE DE ROODE LEEUW

YUGARAJ

The draft recounts Washington's changing the personnel rules would failures — from the budget deficit require approval by Congress, to wasteful practices to ineffective The Joint Committee on the Orthe impact of federal fiscal policy.

Government workers "fill out forms that should never have been written, follow rules that should never have been imposed and prepare reports that serve no purpose — and are often never even read," the report says. "In the name of controlling waste, we have created paralyzing inefficiency,"

The draft, dated Aug. 23, is one of several circulating inside the ex-ecutive branch as Mr. Gore's team contioually updates the report, which is scheduled for release on

Sections of the report, however, seem assured of administration ap-proval, as they mirror what Mr. Gore has said to federal workers in meetiogs over the last six months.

The civil service system faces a cies will be given the authority to recruit and test for all joh openings. Recruitment, hiring and promo-tions now are handled by the Office of Personnel Management, and

UNIQUE OPPORTUNITY **CRYSTAL CLEAR** THE BONAFIDE OFFER OF A COLLECTOR OF CRYSTALS

STALACTITE-STALAGMITE ALL LEGITIMATE EXPORTABLE ITEMS. NATURAL BEAUTY OR TREATED CRYSTAL AND FEW CARVED PIECES, PHOTOGRAPHS AVAILABLE: 24 PICTURES 15 USS.

PLEASE CALL (632) 820-1926 FAX NO : (632) 817-5802 TELEX: 64838 LTA BC ATTENTION: K+K and K FROM 1 TO 15 FEET HIGH CERTIFICATE OF AUTHENTICATION SPECIAL PRICES FOR CORPORATE

ACCOUNTS.

PARIS 7th

LA PETITE CHAISE

Out

ganization of Congress, a bipartisan panel of senators and House members drafting recommendations for revising congressional procedures, includes strong advocates of biennial budgeting.

Pete V. Domenici of New Mexi-co, the senior Republican on the you're under more pressure to work Senate Budget Committee and a member of the joint committee, contends that the current system is cumbersome and confusing, and sure to adjust for changes."

time for oversight and analysis of the impact of federal fiscal policy. But others contend that a biennial budget system would not be flexible or fully responsive to emergencies or important changes in the

economy. "Because you're trying to manon the budget more frequently," said a senior aide to the House Budget Committee, "You feel pres-

# **Washington Faces** A Busy September Of Policy Overload

By Robin Toner New York Times Service WASHINGTON - Nobody expects the health-care overhaul to be easy. Nobody expects the struggle over the North American Free Trade Agreement to be neat. Both measures require an enormous amount of public education, some delicate coalition-building and a hard and complicated sales job in

Congress. Now, a capital that has barely recovered from the battle over President Bill Clinton's economic plan is watching with some won-derment as the administration begins to tackle both these issues in a single month - plus Vice President Al Gore's proposals to "reinvent government." September may be the quintessential Clinton experience, the month of policy overload.

Administration officials maintain that they have little choice in the matter. They say they must be-gin the push for the free trade agreement now for it to stand a chance of passage before the end of the year. At the same time, they are adamant about not postponing the unveiling of the health-care plan once again, although voting is not expected until next year.

Moreover, aides say, the president is intent on moving ahead with both measures, as well as with Mr. Gore's proposals to make the government more efficient and responsive to an ever-present Ross Perot and a Congress supposedly still hungry for budget cuts.

As a result, after considerable jockeying in the administration be-tween the forces of health care and the champions of free trade, the White House has developed a carefully sequenced — and jam-packed numications strategy.

Mr. Gore's drive to streamline the government will be highlighted the week after Labor Day, which falls on Sept. 6. The push for the free trade pact will take the presidential spotlight soon thereafter, and the health plan will probably be presented to the nation on Sept. 22, with a flurry of health-related events before and after.

This is a great deal to ask of the body politic, many officials ac-knowledge.

"We learned in the budget debate that it is hard for the country

and issue at a time," said Represen-tative Richard A. Gephardt of Mis-souri, the House Democratic leader. "You lose the edge and the focus. But we don't live to a perfect world, and it's not always possible to get the big debates isolated."

The fear, of course, is that the early days of the health-care campaign will have to compete with a messy, bitter fight over free trade.

The synergy between the two issues could be particularly complex, since they have, to some important respects, cross-cutting constituencies. Organized labor, for example, will be leading the opposition to the trade agreement, but is expect-ed to be among the principal advo-cates of overhauling health care.

"It's not a pleasant feeling, going in one door and fighting on the one hand, walking in the other and say-ing this is what we're for," said Robert M. McGlotten, legislative director for the AFL-CIO.

There was no clearer sign of the tensions in this Democratic base constituency than Saturday's march on Washington to commem-orate the 30th anniversary of the Reverend Dr. Martin Luther King Jr.'s "I have a dream" speech. The crowd, drawn heavily from the ranks of organized labor, was a sea of anti-free trade signs — inter-spersed with placards calling for changes in the health-care system.

Much of the House Democratic caucus, including many of its leaders, will be working against the free trade agreement, at the same time the administration will be counting on those same Democrats to begin selling the health care plan. Most professional politicians are accustomed to shifting coalitions as they move from one issue to another, but both health care and free trade are extremely emotional issues.

"There's just so much angst that the country and political people will be willing to deal with at one time, having just come over a very high hurdle on the budget," said Representative David E. Bonior of Michigan, the House Democratic whip and a longtime opponent of the trade agreement.

"Health care is what he got elected on," he said, referring to Mr. Clinton, "It certainly wasn't NAFTA. And that ought to be the

## Israel-PLO accord

# The Blair House farm agreements

Japan's new administration

# China's relations with the West

Chaotic capitalism in Russia

... news which affects our world. Shouldn't you be following it daily in the IHT?



Subscribe /1 /1 0 and save up to off the newsstand price

CALL US TOLL-FREE IN AUSTRIA: 0660 8155 FRANCE: 05 437 437 GERMANY: 0130 848585 **SWITZERLAND: 155 57 57** 

Or send in the coupon below:

	1	+ 2 months FREE	Sec   Year	+ 1 month	+ 13 PREE
Austra	A Sch	6,000	X CASA	3,300	1,800
Belgium	B.Fr.	14,000	mps 36:06:0	7,700	4,200
Denmerk	D.Kr.	3,400	33	1,900	1,050
Priand	F.M.	2,400	37 40	1,300	700
France	F.F.	1,950	4	1,970	590
Germany	D.M.	790		385	210
- Berlin	D.M.	850	C. Server	470	260
Great Bottsin	2	210	100 March 100	115	65
Greece	Dr.	75,000	The state of	41,000	22,000
Ireland	£ht	230		125	58
Rudy	Lire	500,000		275,000	150,000
<b>Luxино</b> ошу	L Fr.	14,000	100.085 CO. V.		4.200
Netherlands	FL	770		420	230
Nonray	N.Kr.	3,500		7.900	1,050
Portugal	Esc	47,900	14.5		14,000
Spain	Plas.	48.000	W. 74	_	14,500
-" hand deliv. Madrid	Ptas.	55,000			14,500
Sweden (airmail)	S.Kr.	3,100			900
- hand delivery	S.Kr.	3,500	22		1,006
Switzerland	S.Fr.	510	*****		186
Rest of Europe, N. Africa, form French African, Mickie East		630	*** **** **** * * * * * * * * * * * *		190
Gull States, Asia, Central and South America	s	780	2 A 10 10	430	235
Rest of Atrica	S	900		495	270
	Beiglum Denmerk Finland France Germeny — Berlin Greet British Greece Ireland Rely Luserbourg Netherlands Norway Portugel Spain — " hand deliv. Madrid Sweden (airmail) — hand delivery Switzerland Rest of Europa, N. Africa, form French African, Middle East Gulf Statish, Asia, Gentral and South America	Belglum B.Fr. Denmerk II.Kr. France F.J. France F.J. Germeny D.M Berlin D.M. Greet Botalon S. Greece Dr. Ireland S.M. Index Botalon S.M. Index	Belglum   B.Fr.   14,000	Austria A. Sch 6,000 % 287 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	Austria A. Sch. 6,000 \$77. 3,300 Beigham B.Fr. 14,000 \$286 7,700 Dermark D.Kr. 2,400 \$31 1,900 Fridand F.M. 2,400 \$31 1,900 France F.F. 1,850 \$66 1,300 Germany D.M. 700 \$65 285 -Berlin D.M. 850 \$74 470 Germany D.M. 850 \$75 118 Greece Dr. 75,000 \$86 41,000 Ireland D.M. 230 \$75 125 Italy Lare 500,000 \$85 275,000 Lasembourg L.Fr. 14,000 \$7,700 Netherlands F. 770 \$66 7,900 Norsey N.Kr. 3,500 \$76 7,900 Portugal Esc. 47,900 \$8 28,500 Spain Plas 48,000 \$8 28,500 Spain Plas 55,000 \$2 27,500 Sweden (airmail) S.Kr. 3,100 \$4 1,700

Yes, I want to start receiving the IHT. This is the subscription term I prefet (check appropriate bases):

12 months (364 issues in all with 52 bonus issues). 6 months (182 issues in all with 26 banus issues).

3 months (91 issues in all with 13 bonus issues). My check is enclosed (payable to the International Herold Tribune). Please charge my: American Express Diners Club VISA MosterCard Eurocard Access

Credit cord charges will be made in French Francs at current exchange rates .CARD ACCT. NO.\_

SCNATURE FOR BUSINESS ORDERS, PLEASE INDICATE YOUR VAT NUMBER: BHT VAT number: FR747320211261]

☐ Mr.☐ Mrs ☐ Miss FAMILY NAM

PERMANENT ADDRESS: | HOME | BUSINESS,

Raturn your completed exepon to: Subscription Memog HT, 181 Avenue Charles-de-Goulle, 92521 Novilly Cedex, Fax: 33.1.46 37 06 51 - Tel: 33.1.46 37 93 61 This after expires September 30, 1993, and is available to new sub



People at the top read the Trib.

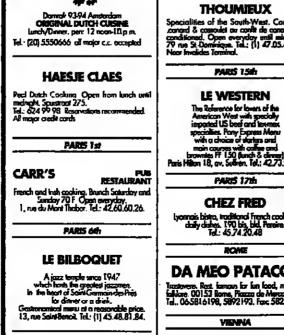
Herald Eribune.



RASPOUTINE

tziganes et balalaika

0 artistes et musiciens



KERVANSARAY

Turkish & Int'l speciolities, lobster bor, best soultoed restourcest, 1st libor, Markerstr. 9. Tel.: 5128843, Air conditioned, 80m, Opera. Noon3 p.m. & 6 p.m.-le.m., except Sondoy. Open helicoys.

## Rio Slum Massacre Raises Probe Calls

Compiled by Our Staff From Dispatches RIO DE JANEIRO - Members of the Brazilian Congress called Tuesday for federal intervention after military policemen were accused in the killings of 21 people in

a shantytown here. But a police spokesman said he cers were arrested for the crime. had information that police officers were not responsible. "It could be someone who wants to destroy the image of the police," he said, refusing to elaborate.

"Today, in Rio de Janeiro, when people see a military police officer they are afraid, and we cannot permit this," Amaral Netto, a Rio de Janeiro representative, said on the floor of Congress in Brasilia.

About 20 hooded gunmen with automatic weapons entered the Vi-gario Geral shantytown in northern Rio on Sunday night and began shooting in what appeared to be revenge for the killings of four po-

lice officers the night before.

Witnesses said they saw the group of armed men shooting from four cars at the square where the goas state in oorthe military police officers had been

killed, reportedly by members of a drug-trafficking gang.

The massaere occurred five weeks after eight street children were gunned down while sleeping near a church in Rio's financia district. Several military police offi-

The state governor, Leonel Brizola, who has command authority over military police here, called the shantytown killings "an inadmissi-hle act of revenge" for the killings of the four military policemen. Mr. Brizola and federal Justice

Minister Mauricio Correa were meeting in Rio to discuss a solution to the violence.
Colooel Abilio Faria Pinto,

spokesman for Rio's military po-lice, said that police officers did not have access to the sophisticated weapons used in the massacre, as the military police do not possess such arms in their arsenal.

## Last Russians Quit Lithuania

KAUNAS, Lithuania — The remaining 30 soldiers at Russia's last military base in Lithuania left their barracks Tuesday and headed for the train station on their way home.

"We have been marching toward this day for almost four years since the proclamation of our independence on March 11, 1990," Defense Minister Audrius Butkevicius said. "To be more exact, we have been marching toward this day for the 54 years since Lithuania was occupied by the Red Army."

In Kaunas, Lithuania's second city, the yellow, red and green national flag was hoisted at the garrison at a farewell ceremony.

"Let this day go down in history as a new page in Russian-Lithuanian relations," the Russian ambassador, Nikolai Obvortyshev, said,

Lithuania and Russia agreed Monday that Moscow would swiftly complete the troop pullout it suspended last week in a dispute over Lithuanian compensation demands for the 54-year presence of the former Soviet Army,

Lithuanians were waiting across the country for the moment when the train carrying the departing troops would cross the border into Russia, and the Roman Catholic Church ordered bells rung in celebration.

Russia still has troops in the other Baltic states, Latvia and Estonia.



Two Bosnian war victims outside Kosevo Hospital in Sarajevo as a UN armored vehicle petrolled the area Tuesday.

## BALKAN: Accord in Geneva Would Not Ensure Peace, UN Aides Warn

Continued from Page 1

it controls access to the mostly Croatian town of Prozor; the bluff looks right down Prozor's main street. In Serbo-Croat, prozor means "window," and the town is exactly that to western Herzegovina, the heartland of the Croatian Defense Council, once an ally of the Muslim forces. The ridge also dominates one of the main humanitarian arteries in Bosnia, the socalled Route Diamond from Prozor

If the Muslims can take the ridge, officers predict, they will at-

tack Prozor in hope of linking their forces in north-central Bosnia with those around Jablanica and Konjic to the south. The ultimate goal would then be to head farther south and lift the siege of Mostar, where an estimated 55,000 Muslims are trapped by Croatian forces, UN officers said.

UN officers said that several months ago they would never have entertained the possibility that Muslim forces could even try to make such gains in central Bosnia. But in that time, as one officer put it, "they almost have created a real

army." Since fighting crupted be-tween Croats and Muslims in ceatral Bosnia this spring, Muslim forces have taken Kakani, the site of an important power plant, as well as Travnik, Fojnica and Bugogno, among other towns.

will have a very strong front."

atian Army troops had been sent to Vitez

reinforce Bosnian Croatian forces in Busovaca, northwest of Gornji Vakuf, as part of a flanking action against Muslim forces. Finally, UN officers predict that

would pull troops away from areas where Bosnian forces face off against Serbs.

Council, UN officers said they bethe Muslim ghetto of Mostar as part of the stated aim of the Croats' leader, Mate Boban, to make Mostar the capital of a purely Croatian ministate in western Bosnia.

Agree on a Truce, But Not on the Map

**Muslims and Serbs** 

Compiled by Our Staff From Dispatches GENEVA — Bosnia's Muslim-led government and separatist the proposal and warned that the Serbs agreed Tuesday on a series of confidence-building measures, in-cluding a cease-fire, but were still far apart on territorial questions, officials here said.

The confidence-building accord struck by the government and Serbs covered five points, including the cessation of hostilities, but it was not clear when this would take

Other points were establishment of a telephone hot line between Sarajevo and the Serbs' headquar-ters at Pale, exchange of all prisoners, creation of a joint panel on restoring water, gas and electricity.

and an end to media propaganda.
But Mirza Hajric, spokesman for
the Bosnian government delegation, played down the significance of the agreement, saying it was only an adjunct to the main discussions on the map, which he said had gotten "nowhere."

"I wouldn't put too much weight on it until the map issues are sorted out," he said of the five-point accord. "It is a little step, but there also is pessimism on crucial issues."

The mediators have said an accord would require about 40,000 cord. "It is a little step, but there also is pessimism on crucial issues."

The Geneva talks resumed on Tuesday morning after an 11-day break during which Serbs, Croats and Muslims considered a proposed compromise put forward by sternational mediators.

Dinlomats said that the Bosnian president, Alija Izetbegovic, had told the mediators he could not accept the plan without major changes to a proposed ethnic map and that he had demanded about 6 percent more of Bosnia-Herzegovina for a Muslim-dominated rump Bosnian republic.

The plan, presented by Europe-an Community and United Nations mediators, has been accepted by the Serbs and all but accepted by the Bosnian Croats. It would give the Muslims 30 percent of the former Yugoslav republic, while killed more than 200 people last the Serbs, who oow control 70 permonth moved the northern Japacent of the territory, would receive nese island of Okushiri about two 52 percent. The Serbs have refused meters westward, the Construction to give up any more land. The Ministry said Tuesday.

Croats, who would have 18 percent,

The island, which is about 25

alternative was continuation of the

17-month-old war. "I think that you will find that it will restart in the cast with the real danger that the Serbian forces will cut the country in two," he said as

the talks resumed. Mr. Izetbegovic has dismissed the plan as "worse than war," but signs emerged of a willingness to deal if the Muslims obtained international guarantees that the accords would be respected.

"If there are strong guarantees that NATO will intervene withio 48 hours of any further aggression," Mr. Hajric said, "in that case we

At a separate meeting in Geneva, the Russian foreign minister, Andrei V. Kozyrev, told the UN secretary-general, Butros Butros Ghali, that Moscow would send an unspecified number of extra pence-keepers to Bosnia if an accord was

In Madrid, meanwhile, a Defense Ministry spokesman said that about 60 Spanish UN peacekeepers held hostage in the Bosnian city of Mostar by Muslim civilians for five days had been allowed to leave.

UN civilian officials negotiated the soldiers' departure with Cro-atian forces besieging the city. Spanish television said no concessions had been made either to Muslims or Croats to secure the Spaniards' release.

#### Japanese Quake Made Northern Island Shift

Agence France-Presse TOKYO - An earthquake that

said Tuesday they were prepared to kilometers long, was near the epi-forgo additional demands and sign center of the July 12 quake, which on if the other parties also agreed. measured 7.8 on the Richter scale, the ministry said in a survey report. measured 7.8 on the Richter scale.

## **BUSINESS OPPORTUNITIES**

### **UK & Offshore Company Specialists** Tworld's foremost professional firms £275 • Isle of Man £275 • Jersey £275 • Liberia £750 • Marshall Islands Bohamas taking great pride in the wide range of U.K.

Cyprus

Delaware

and international company formation services that it offers to its worldwide client base. We believe that we offer the quickest service fees, with no bidden extrus. We undertake to refund the difference

services elsewbere at a lower · Free advice · Free colour brochure \* Free name check

Full nomines, domicifation &
odministrative services

\* Same day service available. FREEPHONE (UK) 0800 26-26-62

f you can obtain the same

£245 • Panama £165 • UK PLC UK LTD £84,95 N. L. OFFSHORE COMPAN STORE COMPANY SPECIALISTS TEL: 051-258 1258 FAX: 051-236 0653

## **BALKAN DATABASE** =

Available on September 15. Although the Balkans are not a fashionable area for investment, Bulgaria is for these who know. A US corporation with its own subsidiary and a 3 year track record in Bulgaria is now accepting orders from NGO's, irrestors and companies interested in a sale location to conduct business and logistical affairs. This Magnitosh compatible database (available on disk) is userimently, protessionally executed and packed with commercial and linenacial information, as well as the most extensive listing or local/municipal commistrative contacts anywhere.

For further information, samples and prices call or fax CIG Inc.,

Wishington DC · Id: 202.6383047 / fax 6383073 Salgaria · Id: 359.2.511484 - fax 541284.

OBTAIN DUAL NATIONALITY &
SECOND TRAVEL DOCUMENTS LEGALLY it Could Save Your Life and Fortane. Also, became a P.T. (perpetual traveller) and legally avoid taxes, governments and harde. Dascover [assider lacts about Andorra/ (abealtas/thousent/constitutes/and

Gibralias/Monaco/Campione/Switzerlam New cars! How to buy TAX FREE. Ho to become a legal TAX EXILE. Free Brochure: Scope, Box 3188 C Merray Road, Waterlooville, U.K. P08 98 [cl.: + 44 705 572255 - Fac: + 44 705 59197] Advice this your accommons or lawyer not dogs tell you - even if they knew? Please quote box no, when enquiring.

#### FINANCIAL SERVICES

**WORLDWIDE FINANCING** urope - So. America - Asia - Africa Venture Capital

Commercial Real Estate ness Loons Project Financing

Letters of Credit Prime Bank Notes EDWARD F. GIBSON LTD. Business & Marketing Consultants 212-286-6064 Fax: 212-286-6007 US BROKERS WELCOME

#### INTERNATIONAL FRANCHISE **OPPORTUNITIES**

MASTER FRANCHISES **BODY REFORM SHOPS** GENERA POCHES LES PRESIDENTES DELS

Contact Alan Leon

Far Lim -44 656 650456

To there Fer Lim -44 656 766566

TRAVEL NETWORK, LTD #1 USA TRAVEL AGENCY CHAIN Int'l Master Franchise Rights Int Master Franchise Rights
Joint Venure Opportunity
Travel Network is a leading travel agency
chain and is now offering an International
Master Franchise Program. Constact Pres.
USA Tel. 201/567-8500
or Fax 201/567-1838

# FOR SALE

For \$3,000,000 U.S. Dollars 45 Year Leasehold on a 595 room, three star New York hotel. Buyer must spend U.S.\$5,000,000 In renovations over the first two years. Rent starting at \$2,941 per room, per year. Hotel currently grosses in excess of \$15,043,839 Major franchise may be available.

Please reply: Box D-414, UHT, 850 Third Are., 8th Floor, New York, NY 10022 U.S.A.

#### **BUSINESS SERVICES**

DELAWARE (USA) CORPORATIONS

ity confidential service. Reasonable cost. Call/White for free kit: Delaware Registry Ltd. PO. Box 484-H, Witnington, Delaware 1999/USA : 302-652-6732 - Pax 302-652-6798 800-321-CORP (USA only).

### TELECOMMUNICATIONS

**\$AVE ON** INTERNATIONAL PHONE CALLS

Now you can call the U.S. and save as much as 65% compared to local phone companies. Save up to 50% off the major Credit Card DIRECT services. Pay less than U.S. rates on

overseas calls. No installation charges; no monthly fees. Call from hotels, home or office. Itemized billing.

KALLBACK DIRECT Tel: 1/206/286/5280 Fax: 1/206/282/6666

417 Zad Ave. W. . Scenie, WA 861 18 USA

UK & OFFSHORE LIMITED COMPANIES BY LAWYERS LOWEST ANNUAL FEES militarii Firm current part operaturi by Candillad part anti Autocortunia tilladay il bili sergio di cali di Santa di Barrand chiandillari Mari

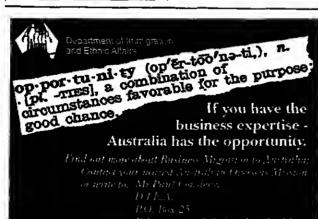
UK LTD Fr £95 # UK PLC \$185 # \$PESH (NON-RES) \$175 # IPESH (RES) \$12285 # WYOMENG LLC \$486 £145 · Nevis ISLE OF MAN BAHAMAS PANAMA CYPRUS B.V.I. DELAWARE TURKS FIEL ACCOUNTANCY & TRUST FACILITIES AVAILABLE

OFFSHORE COMPANIES PROTECTION OF COMPANIES

ASSETANCIME PROTECTION

Over 30 years experience in providing services Internationally for all types of business.

ASTON CORPORATE MANAGEMENT 19 Peel Road, Douglas, Isle of Man. Tel.: 0624 626591 - Pax: 0624 625126 Tel.: (71) 222 8866 - Fax: (71) 233 1519.



## FINANCIAL

REQUIREMENTS Corporate Funding Leasing Venture Capital, Joint Ventures and Bridging Loans minimum \$1 million US Dollars.

Tel: (44) 333 730691 Page (44) 333 730449 UK

The London Office Enterprises Ltd - We can be your Loudon office
- Equipped for the 21st century
- Your temporary / permanent base in Loudon
- As we dimension an serviced offices
- Let us help you develop your business
throughout Emppe.

Phone: 44 (0) 71 372 5854 Fee: 44 (0) 71 328 1043.

OFFSHORE WORLDWIDE Ready made companies (shells) full management address services Free land INTERCOMPANY MANAGEMENT
PO. Box 160, 9493 Mauren
Liechnenstein
Fix 41-75-373 4062

Tax-Free U.S. Corporations formed correctly by

\* WORLDWIDE AFFELIATES \*

n 44·71 352 2274/2404

2 44-71 352 2150

🖎 FAX: 44-71 352 2260 🖭

U.S. Attorneys! Income tradice: Nevada our specialty. Service in all 50 States. Generate of complete anonymity. We offer U.S. address with phose & fax service, office services, U.S. beat accounts, U.S. citizens to serve as direction, complete legal services a assistance, including OTC searchet coury & investigation. Please request our free brochers, assistance to English, French & German.

Dr. jur. William A. Wright Attorney at Law U.S. Corporation Services, Inc. 5430 Balmoni Drive, Suite #10, Sacramento, California 95821 Pax (USA) 916/785-3005 =

#### minimum manage YOUNG LADY

residing in landou, representing or large based frinces and frusting Company, is charing to ad an a Consultant for Company, is charing to ad an a Consultant for Company and other frincescal transactions and for marketing of Product Workings. Knowledge in currency tradeungs and in Scordinnian, French, Italian and Spanish languages.

Reply to:

"IMICH", P.O. Base 303, Westerway Chambers, 30 Dan Smeet, Sch. Holler, Jensey 354 SUA, Chambers, 190 Base 190 Spanish Indiana.

For CSS4 33779.

Achieving it depends on Prozor, he added, "That's the key."

"Linking up our forces has been our biggest problem in this war," said Mustafa Isovic, the deputy commander of the 4th Corps of the Bosnian Army based in Mostar. "If heved it would continue to squeeze we can link Mostar to Jablanica we

The first brake on any Muslim plan might be the Croatian Army. In addition, they said the Crowhich, the officers said is expected atian Defense Council did not apto heip Croatian paramilitaries on pear ready to accept the Muslim the Makijen Ridge and around Prodomination of Gornji Vakuf, which

Muslim-controlled Sarajevo ra-

any Muslim attack oo Prozor

As for the Croatian Defense

is situated on an important intersection leading to large Croatian dio asserted Monday that 300 Cro-. communities in Novi Travnik and

READERS ARE ADVISED that the international

that the international Herold Tribute connot be held responsible for less or desegue incurred as a re-solt of transactions summing from advertise which appear in our p it is therefore recome sending any money in turing into any binding commitments.

REAL ESTATE INVESTMENTS

ENTRE BRITISH CARBEAN ISLE Experienced investor developer make Experienced investor developer useful equity portrars and/or lander. Six miles of shoraline, 700 occur. Shorag charante. Will create new town, sec-rina, golf, high-profit, Low kee, Off-there was been developed. shore touchuren domicie. Fox fore France 33/1 40 41 97 71

IMPORT/EXPORT INDIAN IMPORTES having difficulty financing Import/Euport. Landon based Businessan, can help. World-wide enquiries welcome from Manu-facturers. All propositions considered. FAX: 44 87 806 9759.

LARGEST AND CHEAPEST Coding stocks in Europe, 44.21.592.5922 Fox 44.21.544,044 Talex 333333 HUSE EAGLE (Again Chrystatics) from Logislate for sola. The lard is gicely staffed for well descrution. Please contact. + 46, 456 20836. Fate + 358 12,71224.

12 71234.

BERI loger cold in 12 oz. cars 1355 hri mode in USA, Meter oli SAS-0 1 Qr. [346 let]. Will step cartainer loods workinkel. Mr. Pouz Ten 407-482.

1308, Figs. 407-832. 1199 USA.

OHEAP FOOD Supermortes & mornischurer return. USD Levi's 500 series. Figs. 205-923-554 USA.

DOWN FEATHER PARKAS. Available for immediate octivery. Neverable, For exquiry fore 822 6726101.

BUSINESS **OPPORTUNITIES** Our office in Moscow gives you a unique appartmily to do business in Rossia and the CLS.

MANDARA INTERNATIONAL AB Foliate reveaus 2, 5-72) 31 Varianum, Sweden, Tal. +44-21-800060, Faz. +46-21-800085, Or our office is Messow fel. +7-095-2623916 or +7-802-2204016. fex. +7-095-925 8684.

SWISS INSURANCE COMPANY with Swins Government Insur License. Remonable price.

FOR SALE - SMALL INDEPENDENT

Antrade Inc., Margers & Acquisitions C/g John B. McHartrey POB 5294, OH-6315 Zug 5, Switzerland Fax Switzerland + +41 42 415 350

AVAILABLE CAPITAL Aid East and Orient capital seasons available for investments worklinde in real easter, business stort-ups or debt controlled from Lang terms, but rates, broker tess poid & protected.

For your proposal summary to For Soal Investment Group, Inc.

Face (507) 63 5035. Piscoe Mr. Clean of (507) 23-2769 (Pameres)

INFOLE CHTORILATY: EMILERY AND WATCHES TOP DESIGNER world wide nationated with complete students bootique has ready and accession tested in own retal content. Excellent offerdoble price positioning, SEKS familiary partnership to develop retal verture. Process high professiony, Fax Frances (33-1) 47 08 44 04

## BUSINESS **OPPORTUNITIES**

ry type tought/sequired, Assistance medicine, global consideracy services, 10 years workinder professional asparance. BLE\_cp. 27, 33170 fordances, hely Fine 139-454 550263. MERCHARCA ACCURRITY ANY ALABASE Increases Sales by occuping pages and conditions any openior to your anoth condition any openior to your account of services with your one. Merchant Account, Over 96% eccupied for a Merchant Account, over 15 pages of the account of the pages of the condition of t

VALUABLE DIRECTORIES for sells
Free thoney Source — ISS225, Chick
Loons prostrict by seal without callchrosts — USS250. High paying oversees jobs — ISS250. Compute goods
to free structuring grost — USS250.
For more information:
To more informations.
The computer of the c For more information: Creek Ocean Investments, Box 91403, 2509 EA, Den Hoog, Holland

GOLDEN OFFICETUNITY GOLDEN CHTORINARITY
Froff meding private Led, company in
Fune, India. Menufacturing, engineering
products. Here roady teachers due to
commer in feasible, written to expend/
fraving 54,000 sq.fr. of land (20,000 built
tap). Clust use by monther of copity
scrinter value of costs 6545 crores
(31.46 sq.) with no lobbliste. Box 7306,
IHT, 97521 Neully Codex, France.

SALES AGENTS WANTED For Europe's First Travel Card which gives up to 50% discount in 7,500 fortals 160 countries. High profit, mini-mum investment USSZ,000 for 100 cards CINOPEAN TRAVEL NETWORK Down to 30 No. 1012 Amsterdom. Tel: 3120-6226073 Fox: 6382271

in all counties. Tel. Fretick +44 IB 68 SS1876, Fox +44 ID 68 SS1866.

FOR SALE INCE POWDERED MUK, SUGAK, CANS OF FRAIT, VESETA-BLES, MEAT, RST, LEMONADE, WINE, Fox Frecoe, 337-45 72 51 18.

DENOSARIES SELL Best nelly fire Christman. All types, ol stees, immediate shipment, Fox HK (852) 507 3076 Mr. Brook.

OPPSHORE COMPANNES. IPCC 1/5 Out 5 frees, 1992, a late of Mea. Tel. 1993 (2559) Fox 1959 629662.

WE CHECK YOUR PROJECT STUDY to give if the flexibility it meeds, becker Consult, Fox +49 190 811 4872.

Zend TRAVEL DOCUMENTS. Driving 6 catron. GM, 2 hardward, Voxilogenium, Alvess 16671, Greece. Fox 8962152.

MANUFACTURENS IN MEMOCO... For information fox Macpillo Company 214/28-879 USA.

MILEACIE STAIN REMOVER and oder all consults of the consults. All conference in the world. Fox USA. 305-474-8566.

BUTNING GOLD physical, naggets. Remarks. All considers. All considers. SUMMER STOCK OF GAZIMENS monty levined items like Televit of procincity any type, ledies two piece set, ledies printed long Televis, near 3 sims at. Told volue about USS 600,000, ovalishie extended worshouse in Budapues, goods are of ladient origin. Selection for little European, CS, African or other Scondinavion markets etc. Cantact for ferfler details, Fine +36 1 185 4041.

MONET GROWS ON TIBES High cornings projected. 35/40 years. Froheded by real solvier like. Sold through brokens SAM Francial Services SA Mon-Repost 14, 1005 Loutonie, Switz. Fraci41] 21-329032 Teld41] 21-329034

"THE KORAN"
On compact dies and codio counts.
The complete original version. Editor is leating for workfelde distributors.
SDJE SA BP. 2516 - 02265 Vetry
Ceder - France, Fase (33) 70.97.44.36

les Fex + 49-21-22-5777.

BLYTING GOLD: physical, naggets, flaments, fregrowsts. All quorities. Offers to fex France 33/1-45 25 75 78.

BLYESTOR HAS \$300M to invest in lewring boy/sell debacture broding program. Fex USA 2016/5-2721.

WE ARE SERVING SERVOUS FAUTHER to help as sell REAL ESTATE in \$50/11 OF FRANCE Fore 33-42 24 09 07.

BUSINESS SERVICES

consumer goods, etc.
Ship all over the world.

SERVIX USA Tel: 407-482-1308 Fee: 407-552-1199

YOUR OWN CANADIAN PHONE samber & voice mail. Only \$24.95/ month Towards/Ottown. Pression oddrawes the overlish. MASEO. Communications. Talk 416.977-8028.

COMMERCIAL LETTERS OF CREDIT, documentry credit, RMAI, completion bonds, financial insurance geo-orises, 19 feel Bood, Daugies life of Mars. For 46/64/62736 UK.

SMANIE STATE BUILDING ADDRESS. The most distinguished existence in USA. Mail, Prov., Fox. 10 [17] 736-8072, Fox [012] 564-1135.

AYIATION CONSULTING SERVICES Foreign or domestic. We cover most focusts. Fore 616-968-4199 U.S.A.

YETUAL CHACE IN LIDERABURG-moil-to-mobile phone domicipion \$20 a month/ECG fras + 352-26350. 5AX MONTH Secrety records of communication on porticide PC to see for Paris [1] 42 64 57 79.

Cedex - France, Free (33) 70.57 AA.35

SPANISH LINEY Medium sized, well doing, international tracing Co. with organize furnover around USSS mice, long-wormhouses, international parameter, now ready to study carry calciteration for the Scoretiscress with relation to the Scoretiscress three importances. Page 162: 347-624 233 oth Mr Belot, NBA COMMISSION FAND to importers, broken as traders upon obtaining convents for European magnifications MUI. PC-MCBS3 is free, India, from, Theorem as traders upon obtaining convents. For details, Dovid Fragment, indichitat Expans, Bolyamon House, Linearich Indiani Expans, Bolyamon House, Linearich Indiani Control State (1998) 1881. AN INCHEDIBLE Counterful deserted for the Commission of the State of the Commission of the Com

THE ITALIAN BUSINESS REVIEW
The best summary of hadion
extremes these, ISO dems monthly.
26 yrs old, 1993 abstration costs \$400,
RESE SAMPLE FAX: 33) 93 30 31 18. CWN YOUR OWN OSTROOI josted read form in France). Serves stress report apportunity. You own is breading part, we care for there. Great potential, Most better than stock & choise leading in New breading, fax (33-1) 30 47 16 74

WAREHOUSE FOR SALE Bult up oren 4000 sc.ft. 200KW power. Lower Parel Bomboy, India, RS. 1.70 Cross (SSCS) MR. Raply Box 370 U.H.T. 92221 Newley Gedex, Franca. NATIONAL PRANCHISES SOUGHT for highly recessful international seed business help shop. Requires computer Better and home office. Brief evaluate via face + 6170 317205.

**BUSINESS MESSAGE CENTER** BUSINESS SURVEILLANCE OPPORTUNITIES COMMMANDO TEAM. Es Brisish Forces Bodygunuts / Security / atc. Individua or Company Worldwide. Please can had Tel: UK 03 822 810250 Fac UR [9] 822 617104

> INT'L SOCIETY OF FINANCIES COMMERCIAL firm is locking to export. No invest-ment required. Smooth No invest-ment required. Smooth breaking relo-tionship a must. Call 310/265-1571 Fee: 310/265-1523 LSA. Romantic \*\*\* HOTEL ON PRENCH BIVERA Gournal resource of high reputation 5 comfortable rooms with both. Swimming pool, terrace, gorden, purlent OWNER: FF4.5 million. Fox 33-9303063

PURIDS AVAILABLE from bonks and private inventors for all financing, let-law of credit, decounting, bonk quartities etc., Information by fax (\$3-1) 45 25 75 8 (financing) and \$3-10 (\$3-1) (\$3 RUE ROYALE Prestigious high fushion show room. 75 sam. FF2.2 million Cloude Postori: [1] 42 93 60 50. CAPITAL WANTED SEGRING FOR CURE CLEANS IS-NOES
AND PRIVATE INVESTORS, from US
dollors \$100,000, information by for
to Manusurs MLJP.R. Froncial Eslobbidissurs, 32 2 536 66 00 Bulgion. 21.5. & OVERSEAS business hotal, mov-ies, drilling, trade, laster projects solici-lenders, brokers worldwide. Fore 914 928-7022 Box 67, CV, NY 10917 USA.

hotishness, 32 2.536 56 00 Belgiom, ALU-INGOTS-GRADIE A79.6 PCT parity evalledle for export. Russian origin. Please fax with needed quantity as Serze On 1st. Theyland free, 64-2 2534694 and 56-3, 2534694 890.

CARTAL AYABABLE from For Seat sources for project world wide, insertinent programs/Bork instruments Available, ROCAB, Fore +46 31 137145.

P.C. SECURITY PRODUCT, Brand new part pringes. Manile distribution world of CAPITAL AVAILABLE US\$ 3m to US\$ 200m Aight venture and/or and development coming.
AVARABLE NOW FOR ANY WORDSWIELE VENTURE
We can also provide researched loan forms.

PORWARD PROJECT OUTLINE TO INVESTMENT STREE S.A. Zurich – Neur York – Nice Fex (33) 93 &3 35 51

FOREIGN FUNDS AVAILABLE S. Latin American based princip, we feats for the following: Projects requiring venture capital in workshop segmentation. Funds to finance Roll Programs for those qualified to purchase & Editor the segment of the population of t

RUNDS AVAILABLE TO PURCHASE, Letters of Credit Bank Gearcritess Offer Acceptable Colleged Social by Private Investors THRU MAJOR BYTI, BANKS CAPITAL SUPPORT CORP.

CONFIRMABLE DRAFTS BACKED BY CASH based in Your Name Confirmed by Major Int'l Banks to Prove Availability of Funds Backed by Private Investors CAPITAL SUPPORT CORP.

\*\* IMMEDIATE & INCLARITED \*\*
Copital ovalidate for
ALL business projectal
MEN U.S. \$2 mil/no max. (717) 397-7490 (U.S. FAX)

PROJECT PUNCHING / VENTURE CAPITAL from US \$500,000 upwords, no maximum, Sensible rome, sensible feet. Anglio American Venturus, Please

ATTENTION EXECUTIVES he the international Hayald Hillman, where pure that a third of a million reading unclinified, want of when we be present uncl believely, will report 2. Just below on (Puris 613593) below 10 c.m., materies that we can play unc

explication date, and year manage one appear within 48 hours. Floore sho inches year enforces and telephone number for our fles. CAPITAL AVAILABLE INVESTMENT FUNDS AVILABLE Low wherest rate. Guarantee housiary, For wiformation line +31 20 6427330.

FINANCIAL SERVICES

PRIME BANK GUARANTES
Venture Capital Business Finance
Real Estate Long Terms Finance
and Financial Guarantees
All Types of Projects
No Communical Unit Funded
Brokers Projected

. . .

\* A.

N 4

٠,٠

\*\*\*\*\*\*\* \*\*\*\*\*\*

- ---

A Property House, and

.

MM: Justin Brain

REPRESENTATIVE sected to oct as Licition for as in the processing of these featuring applications. Piccue reply in English
VENTURE CAPITAL CONSULTANTS
freventure Beginses
16/311 Venture Bivd. Seine 999
Enden, Celifornia 91436 U.S.A.
Telen: 651355 Venceur ISA
Fox No.: (518) 999-16/98
Tel.: (518) 789-0422

FOR LOANS \$550,000 - \$15,000,000
In within projects, ruci estote, shipping,
see products stc. Years of experience.
Controls hearingstern. Casette field,
19 Washingstern, St. Johns Wood
Park, Lerston NW2 6891,
Yels 081-207 7005
Feet: 081-207 7004.

ANK FACEITY AVAILABLE opports collected. Telephone UK 071 930 076 Fox 071 930 6524. FINANCIAL INVESTMENTS

RINDING PROBLEMS?
Venture Capitel - Equity Loons
Read Estate Francia Courrorless PM SIC
Anism Benese Corporation
Feex or Call Accessed Executive
Feex (82-2) 810-2570
Tal: (83-2) 810-2570

SERVICED OFFICES YOUR ADDRESS near Champs Bysee LSP, binca 1937; 3 rue of Artiss / 5008 Forks Tel (1) 4597 4704 Fee 4256 2255 YOUR OFFICE IN LONDON 70p. per clay. Mail, Phone, Fee, Tel, of services. Let 71 456 0766 Fee 71 550 3729, AMSTEROAM CENTER: Furnished of fice/short term possible/off facilities. Tel. + 31 20 651084 Feet 6881374. OFFICES FOR RENT

ITALY - CENTRAL ROME, Vis Achinade, Smort 4-room, office, 110 square in residential great with latelyee, both-room, central heating, Available 1st of October, US\$ 2,550/month, Senose references required. For 39-6 8549664

## YOU SAW THIS AD.

So did nearly half a million potential investors worldwide looking for new investment opportunities.

Shouldn't you place your business message in the INTERNATIONAL HERALD TRIBUNE?

مكذا من الاصل

#### Who Holds What Timetable for Palestinian Autonomy Alter the joint declaration lakes effect, a month following its opportunity autonomy for Palestinieris, in the West Bank and Gaza Sing GOLAN HEIGHTS 12,000 (sractis D Palestinians LEBANON The area was part of Syria until captured by Israel in the 1967. is scheduled to proceed as below: war. Some of it was returned as ISRAELI part of the 1974 disengagement WITHIN TWO MONTHS "SECURITY accord. The rest of the Golan Mediterranean Sea The two-sides will sign an agreement on Israeli military withdrawal from Jentho and the Heights was virtually armoxed by Israel in 1981. **HEIGHTS** Gara Step THE WEST BANK **SYRIA** 100,000 Israelis ..... ATHIN FOUR MONTHS Jenin 1 million Palestinians Tulkarm Captured by Israel from Jordan labius. in the 1967 war. Includes the city WEST BANK of Jericho: East Jerusalem was also captured and later annexed 3,300 israelis 800,000 Palestinians **Port Said** Under Ecyptian administration Hebron until israel captured it in the 1967 **ISRAEL** war. Under a draft accord described by officials, Palestinian self-rule would begin in SAZA and -Suez Canai **EGYPT** The mandate for the hilled recks sentality to unclid the hilled recks from the Wast gards at the 22 Ship will proceed her and Negotiations for the person than states of the West Hard and Gaza Strip will begin in the then the start of the five year at the five years at the five year at the five Occupied 700,000 Egyptians by Israel PENINSULA Captured by Israel from Egypt in the 1967 war and returned to Egypt under the 1979 Egyptian-Israeli peace treaty. The status of Geza and the West Benk was to ARABIA have been worked out under the

## Elections, Security and Disputes: Excerpts From Accord

Agence France-Presse Following are excerpts from an Israeli version of the draft declaration of principles

Camp David accord of 1978.

on Palestinian interim self-government ar-rangements in the occupied territories. Agence France-Presse said it had obtained the English-language text of the agreement, approved by the Israeli cabinet Tuesday, from the Yedioth Ahronoth newspaper,
DECLARATION OF PRINCIPLES
ON INTERIM SELF-GOVERNMENT

ARRANGEMENTS

The government of the State of Israel and the Palestinian team (in the Jordanian-Palestinian delegation to the Middle East Peace Conference - "the Palestinian delegation"), representing the Palestinian people, agree that it is time to put an end to decades of confrontation and conflict, rec-ognize their mutual legitimate and political rights, and strive to live in peaceful coexistence, and mutual dignity and security and achieve a just, lasting and comprehensive peace settlement and historic reconciliation through the agreed political process. Accordingly the two sides agree to the following principles:

Article I AIM OF THE NEGOTIATIONS

ations within the current Middle East peace process is, among other things, to establish a Palestinian interim self-government authority, the elected council, (the "Council") for the Palestinian people in the West Bank and the Gaza Strip, for a transitional period not exceeding five years, leading to a permanent settlement based on Security Council Resolutions 242

the permanent status will lead to the implementation of Security Council Resolutions

Article II FRAMEWORK FOR THE INTERIM PERIOD The agreed framework for the interim period is set forth to this Declaration of Principles;

> Article III **ELECTIONS**

1. In order that the Palestinian people in the West Bank and Gaza Strip may govern themselves according to democratic principles, direct, free and general political elections will be held for the Council, under agreed supervision and under toternational observation, while the Palestinian police

will ensure public order. 2. An agreement will be concluded on the exact mode and conditions of the elections to accordance with the protocol at-tached as Annex I, with the goal of holding elections not later than nine months after the entry into force of this Declaration of

3. These elections will constitute a significant interim preparatory step toward the realization of the legitimate rights of the Palestinian people and their just require-

Article V TRANSITIONAL PERIOD AND PERMANENT STATUS NEGOTIATIONS

1. The five-year transitional period will begin upon the withdrawal from the Gaza as agreed upon. p and Jericho area. 2. Permanent status negotiations will

commence as soon as possible, but not later than the beginning of the third year of the loterim period, between the government of Israel and the Palestinian people

3. It is understood that these negotia tions shall cover remaining issues, includ-ing: Jerusalem, refugees, settlements, security arrangements, borders, relations and cooperation with other neighbors, and other issues of common interest.

> Article VI PREPARATORY TRANSFER OF POWERS AND RESPONSIBILITIES

Upon the entry into force of this Declaration of Principles and the with-drawal from the Gaza Strip and the Jericho area, a transfer of authority from the Israel military government and its civil administration to the authorized Palestinians for this task, as detailed herein, will com-

JURISDICTION

2. Immediately after the entry into force of this Declaration of Principles and the West Bank and the Gaza Strip territory, except for issues that will be negotiated in cho area, with the view to promoting econd 338. the permanent status negotiations. The two nomie development in the West Bank and It is understood the the interim arrange-sides view the West Bank and Gaza Strip as Gaza Strip, authority will be transferred to

ments are an integral part of the whole a single territorial unit whose integrity will the Palestinians on the following spheres: peace process and that the negotiations on be preserved during the interim period. fare, direct taxation, and tourism. The Palestinian side will commence in building the Palestinian police force, as agreed upon. Pending the inanguration of the Council, the two parties may negotiate the transfer of additional powers and responsibilities,

> Article VIII
> PUBLIC ORDER AND SECURITY In order to guarantee public order and internal security for the Palestinians of the West Bank and the Gaza Strip, the Council will establish a strong police force, while Israel will continue to carry the responsihility for defending against external

threats, as well as the responsibility for overall security of Israelis for the purpose of safeguarding their internal security and Artide XI ISRAELI-PALESTINIAN COOPERATION IN ECONOMIC FIELDS

Recognizing the mutual benefit of cooperation in promoting the development of the West Bank, the Gaza Strip and Israel, upon the entry toto force of this Declaration of Principles, an Israeli-Palestinian Economic Cooperation Committee will be established in order to develop and implement in a cooperative manner the programs identified to the protocols attached as Annex III and Annex IV.

Article XIII REDEPLOYMENT OF ISRAELI FORCES

laration of Principles, and not later than the eve of elections for the Council, a redeployment of Israeli military forces in the West Bank and the Gaza Strip will take place, in addition to the withdrawal of Israeli forces carried out in accordance with Article XIV.

2. In redeploying its military forces, Israel will be guided by the principles that its military forces should be redeployed outside populated areas.

> Article XIV ISRAELI WITHDRAWAL FROM THE GAZA STRIP AND JERICHO AREA

Israel will withdraw from the Gaza Strip and Jericho areas, as detailed to the proto-col attached as Annex II.

Article XV RESOLUTION OF DISPUTES

1. Disputes arising out of the application or interpretation of this Declaration of Principles, or any subsequent agreements pertaining to the interim period, shall be resolved by negotiations through the Joint Liaison Committee to be established pursuant to Article X above.

2. Disputes which cannot be settled by negotiations may be resolved by a mechanism of conciliation to be agreed upon by

3. The parties may agree to submit to arbitration disputes relating to the interim period, which cannot be settled through conciliation. To this end, upon the agree-OF ISRAELI FORCES ment of both parties, the parties will estab-1. After the entry into force of this Dec-lish an Arbitration Committee.

## **Norwegians Played** A Discreet Role in **Facilitating Talks**

By David Hoffman JERUSALEM - At a centuryold mansion to a small town in Norway, there were frequent and

unusual bursts of activity this

spring.
The Norwegian secret service discreetly made sure the surrounding forest was empty of passers-by. The lights to the old mansion sometimes [lickered late toto the night.

Neighbors were told it was just two

professors writing a book.

But it was much more than that. The old mansion was the site of a remarkable chapter in secret diplomacy between Israel and the Palestine Liberation Organization, sworn enemies for 30 years. In 14 meetings at the mansion and elsewhere in Norway, Israelis and Palestinians hammered out a set of common principles which, if imple-mented, could guide the resolution of their long conflict.

This account of the origins of the channel is based on interviews in recent days with diplomats and others directly involved.

A lesson from the secret talks was the value of a small, private negotiation. During the entire time that the secret channel was being used - seven months in all - there were formal peace talks ongoing in Washington. Yet the secret con-tacts bypassed almost all the major players in the Washington talks. Elyakim Rubinstein, the veteran Israeli negotiator in talks with the Palestinians, said he had been to-tally excluded. So was most of the Palestinian delegation.

According to diplomats and sources involved, the secret channel began with the work of a Norwegian research team preparing a re-port on living conditions in the West Bank and Gaza Strip.

Terje Rod Larsen, director of the research group, the Norwegian Institute for Applied Science, said that in the process of setting up the project, he sought approval from Israelis and got to know Yossi Bei-lin, then a Labor member of the

liament close to Shimon Peres. The fieldwork for the Norwegian study was carried out last summer. fust as Yitzhak Rabin was taking office as prime minister, Mr. Beilin was deputy foreign minister in the

new government. On Sept. 10, 1992, Jan Egeland, Norway's state secretary for foreign affairs, made an unannounced visit to Tel Aviv to see Mr. Beilin. He had been following the research study, and suggested something much more far-reaching: that Norway could help create a secret bridge between Israel and the PLO leadership in Tunis.

According to Mr. Egeland, Mr. Beilin liked the idea but was wary. At the time, Israeli law criminalized contacts with the PLO.

Although efforts were under way et the law changed. Mr. Beilin told the Norwegian that it would have to be an unofficial channel. Mr. Beilin became Israel's coordinator of the channel in Jerusalem, although he never attended any of the meetings in Norway.

At the time Mr. Rabin's govern-

ment was formed, he gave Mr. unglamorous job of overseeing the night, drinking and talking.

multilateral peace talks, on such issues as water and refugees. Mr. Rabin kept for himself the high-profile bilateral talks with the Palestinians, Syria, Lebanon and Jor-

According to Israeli sources, using the multilaterals as the cover, Mr. Peres made indirect contacts with Ahu Allah, or Ahmed Krai, a senior PLO official who the PLO chairman, Yasser Arafat, had put in charge of the multilateral talks. In the next few months, the sources said, Mr. Krai became the link between Mr. Arafat and Israel.

Dedi Zucker, a member of parliament, said the back channel brought Mr. Rabin and Mr. Peres

together.
It was a combination of two different people who are both at the end of their careers, and knowing that lighting each other would lead them nowhere. One came with imagination and vision and a belief in a better future. And the other hrought a lot of akepticism and

At first, on Jan. 20 to 22, the Norwegian research team set up a meeting between Israelis who we not government officials and PLO representatives in Norway.

This was to be an acader ercise," Mr. Larsen said, about living conditions in the territories. But the first session made it clear "the motivating factor was that both sides really wanted to end a generation of hostilides," Mr. Egeand said.

When Israel later repealed the law banning contacts with the PLO, the pace of secret contacts

Mr. Beilin had, a few years earlier, floated the idea of an unilateral pullout from the Gaza Strip, and was widely criticized in his own Labor Party by people who said he would allow the creation of a Palestinian state. But after violent attacks on Israeli soldiers last winter, the idea of a Gaza pullout was becoming popular among Israelis. Leftist ministers in Mr. Rabin's government announced their support for a "Gaza First" plan in which Israel would get out of the

But to the talks to Norway, the Palestinians scoffed.

"We came with Gaza, and the other side said that giving up Gaza is a prize, not a price," an Israeli source said. The PLO replied to the Israelis that it would, however, consider Gaza and the West Bank town of Jericho as a package experiment in Palestinian self-rule.

in March, there were more meetings to Norway. To avoid attention, Mr. Larsen had found the old mansion. By this time, high-level Israeli officials were attending the ses-sions with the PLO official, who

had a direct link to Mr. Arafat. "We closed off large areas to allow for walks in the woods," said Mr. Larsen. "We were choosing a model opposite of the one in Washington, very small delegations, a very informal atmosphere, to huild personal confidence. They were actually living to the same house, liv-

ing very closely together."
The Palestinians and Israelis Peres the foreign minister's portfo-shared breakfast, lunch and dinner, lio, but only delegated to him the and often stayed up late into the

## REALISM: Just the Beginning of the Reconciliation Process

some kind of understanding with the Palestinians, and the sheer exhaustion of an Israeli people too long at the barricades and desperate for some normality in their lives.

Finally, there was the rise of a much more dangerous alternative to the PLO in the occu-pied territories: the Islamic Resistance Movement, or Hamas, a fundamentalist organization. Hamas, with its commitment to the destruction of Israel, made the more secular PLO look moderate.

All of this forced Mr. Rabin to dispense with the Israelis' long-held notion that they could negotiate a settlement with "good" local Pales-tinians without the iovolvement of the "bad"

In return for PLO concessions, Mr. Rabin had to offer Mr. Arafat the one thing that be had long been denied and wanted more than anything else: a formal, acknowledged role in the process. What has driven the PLO over the years more than any single factor was its organizational imperative, the desire to be accepte and recognized by Israel and Washington, with a seat at the table.

Pressures also forced Mr. Rabin to concede to Mr. Arafat's demand that as part of any transition agreement Palestinians had to be given political authority not simply over functions, such as health care and education, but also over actual territory.

But even with all of these pressures and incentives, this accord will not go down easily in the Middle East. Israel's opposition to dealing with the PLO has been a cornerstone of

Middle East politics since the 1960s. As a result, edge privately that they were taken by surprise many in the region have built their politics on by this understanding and are also trying to the assumption that Israel and the PLO would

Syria, which always wants to speak for the Palestinians and spearhead any peace effort, counted on this fact; Jordan, which always assumed that it would be called in to deal with Israel on the PLO's behalf, also counted on it; Israeli settlers, who always assumed that the PLO would never accept any sort of compromise with Israel, counted on it, and Israeli and Palestinian hard-liners, opposed to any peace settlement, coanted on it.

Now all of them must adjust to this new reality, and these parties do not adjust to fundamental changes easily or nonviolently. They toss grenades, not leaflets; they write death warrants, not op-ed pieces. If this accord moves ahead, the potential for civil war in both the Palestinian and Israeli camps is very real.

Already the Syrian-sponsored radical Palestinian guerrilla leader Ahmed Jebril has issued a statement warning Mr. Arafat of the same sort of assassin's bullet that felled President Anwar Sadat of Egypt.

Unidentified Israeli hard-liners threw a grenade at the home of a cabinet minister. American Jewish groups, who for years have made opposition to American dialogue with the PLO one of their central preoccupations, are now struggling to figure out what their public posi-tions should be.

These are just the tremors; earthquakes are to follow. Clinton administration officials acknowl- standing they reach.

by this understanding and are also trying to figure out how to adjust to it.

Top administration officials were aware of secret Israeli-PLO dialogue, but they tended to dismiss its potential. In part, this was because they tended to dismiss the Israeli foreign minister, Shimon Peres, as a grandstanding tesman, and in part it was because of their even lower regard for Mr. Arafat.

On the one hand, American officials do not want to pour cold water on the accord because, ciple, this concept of quickly empowering the Palestinians by giving them a real but limited opportunity for self-rule is something that Washington has been pushing. But at the same time, American officials are clearly wary of throwing their support behind a concept that might not be fully thought out.

Mr. Rabin asked Mr. Peres to fly to California to brief Secretary of State Warren M. Chris-topher, say Israeli officials, because Mr. Rabin wanted American endorsement of this plan in order to help him sell it at home and because he wanted a "reality check" from Mr. Christopher about what Mr. Peres had produced.

The Palestinians and Israelis also want American backing because only Washington has the money, and the influence with wealthy Arab oil states, to produce the cash that will be required to sustain an autonomous Palestinian entity in Gaza and Jericho. Both sides also feel that they need the Americans to guarantee both the substance and the timetable of any under-

## the PLO as the representative of the Palestinian people and the sole Palestinian partner for these and any future peace negotiations. **ESCORTS & GUIDES**

nonviolent means of protest.

Continued from Page 1

covenant formally would require a meeting of the Palestine National Council, the PLO's par-

liament-in-exile, and that is not something that

In the meantime, they are proposing that Mr.

Arafat issue a declaration that would say that

the combination of the 1988 and 1991 declara-

tions of the council about Israel, which won

majorities of more than two-thirds, "supersede all aspects of the covenant which might contra-

dict them," a senior PLO official said.

can be done on short notice.

Palestinian regions - will the lesser details be turned over to the negotiators in Washington. In addition, the PLO would make some unwho are working in the public spotlight, the ambiguous statement recognizing Israel and renouncing violence as a means of protest against Israel inside and outside the occupied

Some of these are extremely difficult issues, territories. The exact wording of this point is which have bedeviled Israeli and Palestinian delicate, since the Palestinians, who are still negotiators in the past, and both sides say they under occupation, do not want to forswear could take weeks or more to resolve. With all of this secret diplomacy going on in In return, Israel was being asked to recognize

TALKS: New Secret Israeli-PLO Meetings in Europe on Recognition

very seriously, and even with the best of inten-

tions, coming up with agreed texts will not be easy, officials on both sides said.

solved in the secret talks in Europe - issues

such as how much of the Jericho area Israel will

cede to Palestinian self-rule, how Palestinian

police will relate to Israeli settlers still living in

Gaza and Jericho, or where Israeli troops will

be permitted to operate in the autonomous

Only after the major issues have been re-

Europe, American officials are also somewhat on the sidelines, as are some of the other Arab

Secretary of State Warren M. Christopher

Both Israelis and Palestinians take words strongly hinted Tuesday that the United States may soon end its ban on a dialogue with the PLO, which Washington broke off after a PLO faction's failed raid on an Israeli beach in 1990. "There's been no change with respect to our

policy on the PLO at the present time," Mr. Christopher said. "On the other hand, this is a rapidly changing environment and we're following developments very closely." Mr. Christopher said the United States would be willing to help with the one thing the Palestinians want most from Washington right

now: funding to enable them to run Gaza and

Jericho. Without an infusion of cash, "Gaza is

Somalia." said Nabil Shaath, Mr. Arafat's representative at the Washington talks. "It's clear that the early empowerment aspect of the agreement will require some funding to be carried out and we will be glad to assist to develop sufficient funds for the Palestinians to carry out their responsibilities under the agreement," Mr. Christopher said.

-THOMAS L. FRIEDMAN

## PLO: Arafat Rebuffs Arab Critics of Secret Negotiations on Self-Rule

Continued from Page 1 limited self-rule in the rest of the occupied West

Rank. The Lebanese government also went public with its reservations about the agreement, saying it was not sufficiently precise and gave the

Palestinians little power. But despite criticism about the secret negotiations and elements of the plan, no Arab coun-

try repudiated it outright.
"We started in Madrid on the basis of land for peace. Mr. Arafat said to Cairo, referring to the Middle East peace conference that opened in the Spanish capital in October 1991. We have now put our feet on the road to carry out a principled implementation of this." The Israeli government also was running into fresh objections. Hard-line Israelis draped Is-

raeli flags on a house io Jericho that has been mentioned as a possible home for Mr. Arafat. The leader of the opposition Likud party, Benjamin Netanyahu, led a group of rightist politicians into the West Bank town to warn

that "PLO terrorists masquerading as policemen" would move in once Israeli troops withdrew under Palestinian self-rule arrangements. "We're heading with great certainty toward war." he said. In the occupied West Bank, a strike called by

ion peace talks on Tuesday closed most of the West Bank and Gaza Strip. Young strike enforcers in Gaza threw stones at more than 30 Arab-owned cars driven in

Islamic fundamentalists and dissident PLO fac-

tions to protest the resumption of the Washing-

Shops and businesses were closed throughout East Jerusalem and the West Bank as well. Mr. Arafat argued to Cairo that the PLO had "made no concessions" and dismissed suggestions that Syria and Jordan were not happy with the agreement. "This is completely incorrect," he said.

Asked for his reaction to a threat from a

radical Palestinian guerrilla leader, Ahmed Je-bril, that he could be killed over the accord with Israel, Mr. Arafat said: "Our forum is a democratic forum, and we welcome any criticism. Syria is trying to recover the Golan Heights from Israel and wants to ensure that the Palestinians do not abandon the Arah position that under United Nations resolution 242 Israel must withdraw from every inch of territory it defiance of the strike call, Arab reports said. occupied in 1967. (AFP, Reuters, AP)

## BELGRAVIA **ORCHIDS** LONDON ESCORT AGENCY CREDIT CARDE ACCEPTED 071 589 5237

Belle Epoch THE ESCORT SERVICE

**LONDON \* PARIS** 

MERCEDES

#### INTERNATIONAL CLASSIFIED (Continued From Page 19) ESCORTS & GUIDES **ESCORTS & GUIDES ESCORTS & GUIDES** Princes Ecory Service, 7 days. Tel: 0161 / 26500'S. BILL GLEN'S OF CURZON ST London Escart Agency Guys & Losties. 071-493-0733 RIDIAN PARISTANI PRESIAN Oriental Escart Service, 7 days. 12am-12pm, 1el London 071 286 4105. Credit Cards LONDON BRAZILIAN Escort Service 07 | 724 5597/91 Open 7 days INTERNATIONAL ESCORTS

LONDON ÉSCORT SERVICE Americano à Bruzzion. CONDON W 1 200 4/10. Creat Cards
FR A M K F W R T & A R E A
Morro's New Inf 1 Excort Agency
Please Call 0.99 - 977 66 66. Dolly,
M W N I C H \* W F I C O M E
STOCKT & GUIDE AGENCY,
PLEASE CALL 0.89 - 91 23 14. \*\* ZURICH NEW \*\* VIOLET \*\* Escort Service, Credit cords occepted. Tel: 077 / 63 83 32. Group & Grade Sarviga Tel: 030-3231414, Frae: 030-3246683 ELEGANCE LONDON Excert Service, Dealy 10cm-10pm Tel: 071 437 3384. \* \* ZURICH CAROLINE \* \* Coroline Escort Service. Credit cords. Tel:01/252 61 74 \*\* GENEVA ALLIANCE INIT! \*\* Int? Escort Service and Travel, Malifingual, Tel: 022 / 700 43 20. GBSHA ESCORT AGENCY
1d 022/700 7712

REFALIN - "FIRST CLASS"
ESCORT & GUIDE SERVICE Doily.
Tel: 030 / 397 66 95

LONDON & PARIS\*

\*\*\* INTL DICLUSIVE REGANCE \*\*\*
Escort Service London (71) 394 51 45 To subscribe in Switzerland just call, toll free, 155 57 57

Escort Service. Credit cords. Tel: 03-3479-7176

CHRISEA ESCORT SERVICE. 51 Beauthomp Place, Landon SW3, fel: 071-584 6513 Established 18 years

**ESCORTS & GUIDES** PRIME TIME ESCORT SERVICE In Manhatan Days/Evenings BERLIN SOCIONA Exam Service Berlin Please coll (1)71 - 320 85 03 ATHENS ESCOT SERVICE Monday - Saherlay, Tel: 30-1-924/531 GENEVA "AMANDA"
Escort Service, Travel, weekend, Suisse
Romande, Tel: 077 / 22.24.11 SUNA - BERLIN Excert Service Tel: 0172-3014595 APANES: CHINES, THAI
ESCORT SERVICE Days and everings.
Please phone 071 225 3314 London.

\*\*JONDON\*\* CAMBRISAN\*\*

Brasilion, Cortibbus & Continued
Second Service. London 071 228 0507.

\*\*CRIBURAL CAMBRISAN & CONTINUED AND CONT \*\*\* CEMENA SCANDINAVIA \*\*

\*\*\* SCORT SENICE CAROLE \*\*

Tel: U77 / 25 37 17.

ZURICH / BENIO | BASEL

SCORT SENIO |

Tel: U77/97 29 67.

هكذا من الأصل

Mideast: A Historic Deal

What seemed unthinkable only weeks ago could become a tangible reality before this year is out. Israel and the Palestine Liberation Organization report that they have agreed in principle to begin dismantling Israel's 26-year military occupation of the West Bank and Gaza, erecting in its place interim arrangements for Palestinian self-rule.

Important details need to be nailed down, but a formal agreement could be announced any day now at the Middle East peace talks, which reconvened in Washington on Tuesday.

The two sides chose the densely settled, chronically turbulent Gaza Strip and the ancient West Bank town of Jericho as the first test sites for full Palestinian autonomy, including a substantial withdrawal of Israeli military forces. The two areas were chosen as the least complicated places to begin. Both are relatively unencumbered by dug-in Jew-ish settlements. And Gaza, though oot Jericho, has only a limited hold on the biblically fired emotions of Israeli militants. Israel is also prepared to grant substantial administrative powers to Palestinians elsewhere in the West Bank.

For its part, the PLO undertakes to call for an end to the Palestinian uprising, and to defer its insistence that East Jerusalem be treated as part of the West Bank. It is also expected to amend its charter, formally reoouncing terrorism and recognizing Israel's right to exist.

It is hard to exaggerate the significance of these mortal enemies coming to terms. If the deal can be consummated, it will mark a breakthrough perhaps as dramatic as the Camp David agreements of 1978. As bold as Anwar Sadat of Egypt was to recognize Israel and break ranks with an Arab world that refused even to pronounce the name of the Jewish state, the Sinai Peninsula he got in exchange had long been recognized as

Now Israel prepares to acknowledge an independent role for a people it denied for decades had any distinct political existence. As recently as two years ago, Yitzhak Shamir's government would talk to Palestinians only as part of a joint delegation with Jor-

dan, Now Yitzhak Rabin's government ocgotiates through the intermediary of an organizatioo Israel always treated as a terrorist pariah. Io return, the PLO agrees to accept Israeli sovereignty over most of the territory

it set out to "liberate" nearly 30 years ago. Such a deal surely qualifies as what Yasser Arafat, the PLO's leader, once described as a "peace of the brave." Already Mr. Arafat has been publicly marked for assassination by radical Palestinian factions. And Mr. Shamir on Monday called on Israelis to rise up in

revolt against the Rabin government.

It is also a "peace of the weak," made possible especially by the declining forumes of the PLO and growing political challenges to the leadership of Mr. Arafat. Mr. Rabin's Labor-led government, itself holding only a slim parliamentary margin and unable until oow to redeem its campaign promise of a oegotiated peace, took advantage of Mr. Arafat's weakness to achieve a territorial compromise on attractive terms. At the same time, it understood the value of having a Palestinian leader of Mr. Arafat's seniority endorse a compromise that other Palestinians were sure to condemn as a betrayal.

Yet Mr. Arafat's weakness, and to a lesser extent Mr. Rabin's, could also imperil the deal. Each side now has a vested interest in keeping the other afloat, which should promote a spirit of continued compromise. Further progress toward a just and stable settlement could begin to convert weakness into strength, especially if Mr. Arafat heeds the criticisms of his closest allies and consents to greater internal democracy and financial socountability within the PLO.

While the main steps were taken, appropri-ately, by Israelis and Palestinians, the United States played a helpful role by organizing and sustaining the present peace talks. Most recently, Secretary of State Warren Christopher's huttle diplomacy seems to have spurred pro-

gress on the Israel-Syria negotiating front. its multiethnic states, a foreign strike America's own greatest interest in all this against the Serbs would be widely bargaining is enhanced security for Israel and condemned. In recent months, Presia durable regional peace. Both those goals dent Boris Yeltsin and his pro-Westem foreign minister, Andrei Kozyrev, repeatedly told President Bill Cimton seem closer to achievement now than ever.

- THE NEW YORK TIMES.

## Germany's Trade Dilemma

that has painful implications for all of the world's trading nations, of which the largest is the United States. The German government bas worked itself into a position in which it apparently feels that it may have to choose between shoring up the European Community and completing the world trade negotiations. Last week, Germany was visibly tilting in favor of the European Community. That casts a dark shadow over the prospects for the gigantic series of trade talks known as the Uruguay Round.

No decisions are final yet. But they can't be put off much longer. There is a deadline, If the Uruguay agreement is not completed by the end of this year, the whole effort collapses.

The dilemma begins with the very high costs of remifying Germany. To meet them the Germans have been borrowing heavily. To restrain inflation their central bank, the Bundesbank, has been holding interest rates high. The result has been a recession in Germany and several of the countries whose currencies are linked to the Deutsche mark, most notably. France. As speculation rose against the French franc, France was forced earlier this month to let the franc's exchange rate drop. That was a painful defeat and bumiliation for French policy. Both governments

hoped that the Bundesbank was going to relent last week and allow interest to come down a bit, Instead, it grimly declared that it is sticking to its present course.

The sunouncement came as Chancellor Helmut Kohl and Prime Minister Edouard Balladur were meeting in Bonn. Strong cooperation between France and Germany is the foundation on which the whole European Community is built, and Mr. Kohl wants desperately to preserve that relationship. He cannot do much about the interest rates because the Bundesbank is (at least in the short run) independent. What else could be do for France? Perhaps he could support the French on farm trade.

At the end of his meeting with Mr. Balladur, Mr. Kohl agreed that there are "enormous problems" with the agricultural provisions already in the Uruguay draft. But if the agriculdisputes are not settled soon, it is likely that the whole Uruguay agreement will fail. That would aggravate the poor economic performance that gave rise to Mr. Kohl's dilemma in the first place. The Uruguay trade talks seem to be turning into a major example of the inability of old allies to agree, in the peculiar atmosphere created by the end of the Cold War, even on matters of great importance to them.

-THE WASHINGTON POST.

# **Change Comes to Japan**

sokawa, is his country's first political leader in 38 years to come from outside the ranks of the Liberal Democratic Party. The single act of breaking the LDP monopoly on power quali-fies Mr. Hosokawa as an agent of substantial change, but he has taken other dramatic steps

to strengthen this claim. He drew particular ootice internationally last week when he used his parliamentary address laying out the goals of his government to apologize for his country's role in World War fl. "I would like to take this opportunity," he said, "to express our profound remorse and apologies for the fact that Japan's actions, incloding acts of aggression and colonial rule, caused unbearable suffering and sorrow for so many people."

Mr. Hosokawa's statement was remarkable oot only as the most critical by a Japanese leader of his country's role in the war but also because Japan has seen the rise in recent years of revisionists on the right who have sought to justify and in some cases celebrate Japan's

The statement was not accidental, and it reflects a remarkable mood of self-examin tion and reform that has swept Japan. It is a spirit that has drawn many average citizens toward a new interest in politics after years in which government decisions seemed the nearly exclusive province of an interlocking class of politicians, business leaders and bureaucrats. In the Japan of 1993, there are echoes of the early 1960s in the United States: times of probing questions and a turn toward the public realm after an intense (and, in the main, productive) engagement with private affluence.

It would be a large mistake, of course, to overstate how much practical change this mood will generate in the immediate future. Mr. Hosokawa, himself a former Liberal Democrat, has been careful to reaffirm such staples of LDP policy as restrictions on imported rice and resistance to specific oumerical goals to increase American imports. He has also rejected a tax cut to sour domestie demand. Mr. Hosokawa could also be hemmed in by the wide ideological disparities within his coalition, which includes both conservative reformers and Socialists.

Nonetheless, a country that has achieved extraordinary economic growth during the past 45 years is now debating the uses and purposes of its wealth. It is also seeking to root out the corruption created by the interplay of rapid growth and effective one-party rule. Mr. Ho-sokawa seemed to capture the public mood when he spoke of a "love of the good and the "a hatred of useless luxury and extravagance" and declared as his goal "a nation of no-frills excellence." Change may come slowly to Japan. It may come in fits and starts. But, remarkably, it does seem to be coming.

—THE WASHINGTON POST.



International Herald Tribune KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

RICHARD McCLEAN, Publisher & Chief Executive

JOHN VINOCUR, Executive Editor & Vice President

 WALTER WELLS, News Editor - SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editors . CARL GEWIRTZ, Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Potest IONATHAN GACE. Business and Finance Editor

RENÉ BONDY, Deputy Publisher RICHARD H. MORGAN, Associone Publisher JUANITA I. CASPARI, International Adventising Director • ROBERT FARRÉ, Circulation Director, Europe

Directeur de la Publication : Richard D. Simmons

International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neutilly-sur-Seine, France. Tel.; (1) 46.37.93.00. Fax: Circulation, 46.37.06.51; Advertising, 46.37.52.12. 141.; (1) 46.31/3330. Fax: Circulation, 46.37.06.51; Activertising, 46.37.52.12.

Editor for Assa: Michael Richardson, 5 Convertising Rd., Singapore (611. Tel. (65) 472-7768. Fax: (65) 274-2334 in Mng. Dir. Asia, Rolf D. Krunepuhl, 50 Gloudester Rd., Hong Kong, Tel. 861-0616. Fax: 861-3073 in Mng. Dir. U.K., Garry Thorne, 63 Lang Acre, London W.C. Tel. (071) 836-4802. Fax: (071) 240-2254 in Mgr. Germany: W. Lauerbach, Friedrichar. 15.60323 Frankfurdt. Tel. (069) 72-67 55. Fax: (069) 72-73 10 in Pres. U.S.: Michael Connor, 850 Third Ave., New York, N.Y. 10022. Tel. (212) 752-3690. Fax: (212) 735-8785 in S.A. au capital de 1.200.000 F. RCS Nanterre B 732021126. Commission Paritaire No. 61337 in 1993. International Herald Tribune. All rights reserved. ISSN: (0294-8)52.



## At Last, Secure Peace Is Not Just a Dream

T ERUSALEM - Israel joins the 11th round of peace talks, which began Tuesday in Washington, with reinforced hope that the concentrated efforts of all parties to the talks will yield

substantive results.

We meet at a confinence of time and circumstance that strengthens our conviction that we must, and can, make peace today's reality instead of tomorrow's dream.

For the first time, the elements to achieve real progress are all in place.

All the parties to the conflict speak of peace as the only possibility of assuring stability in our region. We all understand that there is a price for peace, and there are more common denominators than ever on the nature of the solution.

Concomitantly, the stepping up of extremist violence in our region adds urgency to the talks.

The parties are getting closer than ever to common ground regarding the nature of the solution. All parties understand that peace has a price, and all are seemingly ready to pay: Israel

will pay with territory.

After years of rejection of Israel as part of the Middle East, the Arabs will accept and recognize Israel's right to exist as a sovereign state within secure and defined borders in this region.

The solution will be based on United Nations

Resolutions 242 and 338 Israel will withdraw on the Golan Heights. The extent of the withdrawal will be based on the content of the peace agreement and on the secu-rity arrangements to be decided with Syria.

Israel will withdraw from the security zone in southern Lebanon once there is a peace agreement. We have no territorial claims to Lebanese

and Secretary of State Warren Chris-

Not surprisingly, hard-line nationalists and former Communists, those

interested in demonizing the United

States, would appland an American

attack. "A U.S. strike against the Serbs would be a favor to us," Ilya

Konstantinov, co-chairman of the xe-

nonhobic National Salvation Front,

told me during a recent visit. "It

would clarify who are the true ene-mics of Russia and completely dis-

credit their lackeys in the Yeltsin

occupational regime."

Moderate politicians in Moscow

the "American Satan" image in their

country would do to their situation.
"A U.S. military role in Serbia would

eliminate whatever remaining

chances that the Supreme Soviet would ratify START-2," said Sergei

Stepashin, chairman of the Russian

Parliament's Committee on Defense

and Security, and a Yeltsin support-

er. "There would be strong condem-

nations of the American action from

all sides of the Russian political spec-

trum. Even Kozyrev would not be

ft is easy to predict how such a condemnation of a U.S. military ac-

tion in Serbia would play in Wash-

ington. It could even kill prospects

for the passage of a Russian aid pack-

age in Congress, leading to a new round of polemics with Moscow and,

able to stay on the sidelines."

preciate what the re-emergence of

topher as much.

By Yossi Beilin The writer is deputy foreign minister of Israel.

territory. Our only concern is providing security for our oorthern towns and farms, and we believe that the security provided by peace treaties is preferable to security enforced by troops.

There are oo major obstacles on the path to peace with Jordan. We are confident that a peace treaty with Jordan will be achieved quickly once there is peace with our other neighbors.

The key to a comprehensive solution of the conflict in the Middle East is progress in resolving the Israeli-Palestiman conflict.

There is mutual agreement to move toward an interim solution that will extend for five years. This will allow immediate self-rule for the Palestinians who live in Gaza and in the West Bank as we work together to design a permanent solution. Israel's readiness to carry out autonomy first in the Gaza Strip and in Jericho may accelerate e process significantly. According to the platforms of the parties that make up the Israeli coalition government, the permanent solution will be based on Israeli withdrawal from Gaza

and from most of the West Bank. We agree to a confederated formula between Jordan and the Palestinians in the West Bank. but we will oot return to pro-1967 borders. United Jerusalem will remain the capital of Israel.

Secretary of State Warren Christopher's mission to the region in July, and his activity since then, his efforts to assist all parties to refine their views, his help in communicating those views to the parties, all these prove that direct U.S.

Progress toward peace is best nurtured on three tracks: Bilateral talks (including the round just commencing) are bolstered and stimulated

Help Build \*

Somalia?

By Michael Maren

N EW YORK — Four hundred U.S. Army Rangers arrived in Somalia last week, bolstering the

25,000 UN troops already there as

part of a peacemaking effort that will

cost more than \$1.5 billion this year.

At the same time, the United Na-

tions and private development

groups are scaling back handouts of

free food, replacing them with food-for-work projects that will in turn be replaced with cash-for-work projects.

On the surface, it all seems very

positive: The food emergency is over.
The harvest, largely sorghum but also other produce, also looks good. Charity is being phased out.

Yet these well-meaning policies

will only help to recreate the situation

that led to the food shortage in Soma-

The food that Somali workers will

be receiving from agencies like CARE and the Red Cross will be

imported wheat, rice and other com-

modities. And when workers are

paid, the funds will have been raised

by selling donated food on the open

market. The UN cuphemistically

calls this process "monetization."
Whatever it is called it will have the

effect of undermining Soutali agricul-ture, hobbling commercial distribu-tion networks and keeping the country

wheat flour on the Somali market
A CARE spokesman in Mogadishu told me that wheat is oot grown

in Somalia and therefore does not

compete directly with the crops

grown by Somali farmers. But some-one whose belly is full of wheat flour

is not likely to spend money on local-

CARE would do better to use cash to

pay Somali workers, rather than food, but be remarked that it is much easier

to get donations of food than it is to

get cash. Food is plentiful and in sur-

plus around the world. Cash is tight.

In 1980, I began one of the earliest

project didn't work, Because the food

is free to the donors, its value is de-

based. Such projects tend to be make-

work excuses for giving away food.
This seems to be the case today in

Mogadishu, where food-for-work

consists of giving people empty gar-bage bags and then trading a bag of

food for a bag of trash. Despite the

fact that much of Mogadishu has

been reduced to rubble, it is fairly

clean - Somalis do oot waste much.

scavenger hunt for trash with people

looting garbage trucks as they once

looted food convoys.

Donors putting up their own cash

would probably put more effort into designing projects. They might tend

to see their projects as investments,

and create enterprises that would

produce real income and eventually become self-sustaining - saving

And once the workers themselves

see that the projects produce income

they would have a stake in continuing

CARE oow has 5,200 Somalis re-

works projects. None of the projects will lead to full-time employment or

ceiving food and involved in public

become self-sufficient, and none will

survive if new fighting cuts off food supplies and forces aid workers out of

the country again,
Africa is littered with the ruins of

such projects. Somalis are paid to do them but have no stake in them.

them, even after the donors leave.

money in the long run.

The project is likely to turn into a

food-for-work projects in East Africa. After a year, it was obvious that the

the spokesman conceded that

100 12

1111

ly grown sorghum.

dependent on imported food. CARE alone has sold \$5 million worth of

lia in the first place.

Who Will Velp Brill

by shuttle diplomacy.

These tracks are followed closely by the multilateral talks, dedicated to regional cooperation 00 a multitude of subjects, the material dividends of peace. Each track is a vital component.

How much progress is made in the talks will be directly affected by the stability of the Palestinian message. Palestinian leaders must act cohesively and constructively so that they can take

their part in the process.

They should oot miss the opportunity to move toward alleviating the real suffering of the Pales-

tinians in this region. The violent opposition of extremists who will go to any lengths to stop a solution underscores the urgency of this round of talks. Time is not on our side. The chance for a stable future in a region of ideological moderation is at risk every day that we do not move toward peace.

The absence of peace provides an ideal environment for those who seek to undermine mod-

eration, stability and pragmatism.

There is now genuine will to achieve a comprehensive resolution of the Arab-Israeli conflict. We all recognize the urgent oeed to foster stabil-

ity in our region.

With the invaluable assistance of the United States as a full partner in the process and with the continuing goodwill of Russia, the co-sponsor, we enter this round of talks with renewed hope of rapid progress toward a bright and secure peace.

The New York Times.

## America's Good Intentions Can't Remake the World

By Dimitri K. Simes This is the second of two articles.

WASHINGTON - Common W sense suggests that the stakes are high enough for America to try to avoid Russian disintegration and, in addition, to build good relations with As if that danger were not enough, a potential major world player, U.S. senior administration officials in late July delivered for President Clinton's intervention in Bosnia would serve neither objective. Because many Russians identify with the Serbian predicament, as a dominant nation that lost control of nature a presidential directive that would anticipate sending international peacekeeping forces into the former Soviet Union with the mission of pro-

> chief by the Rossian military. Under strong criticism from both the Russian government and many American commentators, the admin-

> tecting existing borders (presumably against Russia) and constraining mis-

more ominously, a devastating blow tive a more benign twist, claiming to the chances of Russian democracy. that nothing would be done without prior consultation with Moscow and that no U.S. troops would be sent to

that turbulent region. But the very fact that key Clinton advisers could contemplate introducing multilateral forces under U.S. patronage into an explosive area with thousands of ouclear weapons betrays a foreign mind-set that is weak on responsibility and logic.

This is not the first time that, after a prolonged conflict, one power has found itself in a dominant position istration began to give the draft direc-, with seemingly great latitude to im-





pose its will. After the Athenian victory over the Persians, according to Thucydides, the Athenian ambassadors (representing the superpower of the day) offered the following expla-nation to rival Sparta of Athens's intent to maintain and even expand its geopolitical outreach, though the com-

mon Persian threat oo longer existed: We did not gain this empire by force. It came to us at a time when you were unwilling to fight on to the end against the Persians. At this time our allies came to us of their own accord and begged us to lead them ... We have done oothing extraordinary. nothing contrary to human nature in accepting an empire when it was of-fered to us and then in refusing to give

it up. Three very powerful motives prevent us from doing so: security, honor and self-interest. Athenian reassurances did nothing for the Sparians or their allies, many of whom were originally associated with Athens but were alienated by the Athenians' heavy-handed posture, The long war that followed resulted in Athens's defeat and the decline of an-

cient Greek civilization. Historical parallels are never precise. There is no modern Sparta on the horizon to challenge American hegemony. But the law of history, that good intentions never save ambitious nations from encountering resistance, remains as valid as ever.

Certainly, as a great power with global-interests, the United States should be prepared to use force when it is threatened, whether someone in Moscow or elsewhere likes it or not. There are special cases, like the Holocaust, where the monstrosity of the crime demands a prompt military response. But those who want to use military force for worldwide social engineering are playing with fire.

The writer is chairman of the Center for Russian and Eurasian Programs at the Carnegie Endowment for Interna-tional Peace. He contributed this comment to The Washington Post.

## With the Cold War Over, West Is No Longer West

mentum toward European unity has fakered and Maastricht has become a

divisive rather than uniting symbol. The European economy has gone into what looks increasingly like a prolonged structural recession.

As all these things have happened, and as Europe has proved embarrass-ingly incapable of dealing with the

that it can dispense with U.S. leader-

ship and operate as an independent

force has drained away. We have been hearing, again, of "the West." But if and when things improve

significantly for Europe, we should anticipate another reversal.

constitute one condition for the con-tinuation of "the West," there is also

an obvious second condition: U.S.

deep sense of danger — danger to American interests — to overcome

America's moralistic distaste for Eu-

In 1917, it took a lot of German

In 1941, it took Pearl Harbor and

provocation before the New World

finally did come in to redress the balance of the Old.

Hitler's foolish declaration of war on

the United States to produce a deci-

sive, if involuntary, intervention.

And from 1946 to 1949 the rapid

spread of Soviet power into Central Europe provided the incentive.

In today's America, one does not have to be an isolationist or a "declin-

ist" to believe that the time has come

to alter the country's priorities in fa-

Such attitudes are inimical to a

united and purposeful "West," which

requires an active, engaged America.
There is reason to believe that in the

Clinton era such attitudes will prevail.

domestic agenda and little interest in

or feel for foreign policy. He has equipped himself with a team that is

unlikely to press him hard to adopt

ambitious, activist policies abroad,

If Bosnia is any indication, one can

expect that in Mr. Clinton's Washing-

except in the area of trade.

President Clinton has an ambitious

vor of domestic concerns.

opean power politics.

illingness to respond to those needs. That, too, has in the past required a

If European needs and insecurities

nian crisis, European confidence

WASHINGTON — Recent pro-posals that NATO should make guarantees or grant membership to the new states of Eastern and Central Europe reflect a philosophical inertia, an unwillingness to jetti-son old concepts and modes of thought in the face of utterly changed

Proposals for what amounts to a new NATO are based on a most

By Owen Harries

is a complete misnomer, since the enemies - Germany and Austria-Hungary in the first case, Germany and Italy in the second — were full-fledged members of the West. The conflicts could more accurate-

ly be described (and sometimes have But if one stretches the point and

been) as Western civil wars.

The political West' was always highly artificial. Only

an overtly hostile 'East' could give it meaning.

questionable premise: that "the West" continues to exist as a political

and military entity.

Over the last half century or so, most of as have come to think of "the West" as a given, a natural presence and one that is here to stay.

It is a way of thinking that is not only wrong in itself, but is virtually certain to lead to mistaken policies. The political "West" is not a natural construct but a highly artificial one. It took the presence of a life-

ning, overtly hostile "East" to bring it into existence and to maintain its unity. It is extremely doubtful whether it can survive the disappearance of that enemy. The countries of the West share

vast commonalities: history, culture and political values and institutions. It is in this - the glory that was Greece, the grandeur that was Rome; Christianity, the Renaissance, the Reformation, the Enlightenment, the French and Industrial revolutions representative democracy, the rule of law, the market economy - that many find the basis of Western unity.

But all these common features had existed long before the Cold War, yet they had never created or sustained a united West before the appearance of a shared and formidable enemy.

A common civilization is one thing, political unity is another. In fact, relationships among the countries of the West have been marked by divisioo and by particularly bloody internecine conflicts throughout their history.

Something approaching a united "West" has been spoken of only three times in modern history: in 1917-18, 1941-45 and the Cold War years. In the first two instances, the term allows all three as examples, it be comes clear that the notion of a political "West" is one that has been attractive to Europeans only when some or all of their countries have been in great and imminent danger. Desperation and fear have been its parents, not natural affinities. They

have been the forces that have driven

Europeans to unite among themselves and to associate with the United States as "the West." In the absence of an overriding threat - and sometimes even in the presence of such a threat - the inclination on both sides of the Atlantic

has been to emphasize not unity, but the difference and incompatibility of Europe and America. Thus, even before final victory in 1945, the prevailing model of the po-litical world had become that of the Big Three," with Franklin Rooseveltmore suspicious of Britain and its

empire than of the Soviet Union. Immediately after victory, Harry Truman abruptly ended Land-Lease aid to Europe without any obvious concern for the overall well-being of

As it was at the beginning of the Cold War, so it was at the end. Two years ago, when the Soviet Union disintegrated, what we immediately started to hear propounded on both sides of the Atlantic was a tripolar version of the world, with Europe, the United States and Japan,
Once free of a Soviet threat, many

Europeans began anticipating, often with ill-concealed glee, a post-Masstricht United Europe that would supplant the United States as the domioant economic, and ultimately political, force in the world.

ton "the West" and the United Na-tions will be used as devices not to facilitate action but to justify inaction. The United States wants to take Subsequently, of course, the modecisive action, it will be claimed in

remotely as if the Europeans might agree to a U.S. proposal on Bosnia,

ton) and of "the West and the Rest its raison d'être.

The writer is editor of The National Interest. This article was excerpted by The New York Times from an essay in the latest issue of Foreign Affairs.

various situations, but it must be multilateral action and a proper in-ternational mandate must be given. If these conditions cannot be fulfilled, then the United States will, regrettahly but justifiably, do nothing. In practice, whenever it has looked

there has been a rapid backing off on Washington's part.
The concept of "the West" is likely to revert to what it has been for most

of the past: a concept of last resort. If those who speak of the "Clash of Civilizations" (Samuel Hunting-(Kishore Mahbubani) are right, the idea of a political "West" may we greater authenticity in the struggles of the future than it did even in the days of the Cold War. But meanwhile, the ootion has lost much of its definition — and of

Unfortunately, relief groups are more adept at delivering charity than they are in building institutions. Noogovernmental organizations looking for a model of successful development in Mogadishu might take

closer look at the port where they go to collect food from the ships. Eddie Johns, a former chief warrant officer in the U.S. Army and now employed by the UN, is trying to run the port solely from fees paid by shippers. Mr. Johns employs 450 So-mali workers, paying them in cash. His goals are modest: to hand over a self-sustaining enterprise to a Somali government someday.

Unfortunately, commercial devel-opment in the rest of the country is being crippled by the continued dumping of surplus commodities, adding economic destabilization to the political crisis.

And while the UN is raising billions for its military operations, it is investing nothing in building Somalia's economy.

Mr. Maren, a New York writer, just returned from a three-week trip to Somalia. He contributed this comment to The New York Times.

1943: Danes Fight Back

STOCKHOLM - From our New

York edition: Refugees from revolt-

### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: He's a Shy Fellow PARIS -M. Deibler, the public exetioner, has a horror of reporters.

and the door of his villa at Antevil has a grating through which suspicious visitors can be reconnoitred. This has been in constant service during the last two days, for all the Paris papers are anxious to learn the truth of the remour that he is about to retire; be will let no one in, but when questioned on the subject through his

judas" simply shouts back, "Inven-

1918: Foreign Recruits

tions, pure inventions."

WASHINGTON, D.C. - A CORVERtion between the Secretary of State and the Greek Minister to the United States has just been concluded and arranges for the incorporation in the Greek army of American citizens in Greece and the incorporation in the American army of Greeks residing in

tom Denmark reported tonight [Aug. 31] that German patrols were shooting into any groups of five or more persons found congregating in Co-penhagen and that the street executions were keeping the tension at a warlike pitch. Gatherings of five or more persons are forbidden under the general orders of the Nazi military dictatorship set up Sunday. Refugees estimated that 2,000 persons have been killed or wounded. As a wave of general strikes spread through nine cities, King Christian X appeared for the first time since Sunday. The King, driving under Nazi guard with Queen Alexandrine to a village near the villa where he has been imprisoned, was greeted by thousands of cheering Danes who ignored the ban against gatherings. Addressing the people, the King said: "f am happy to hear the Danish language still

spoken in my own country."

مكذا من الأجل

#### O P I N I O N

## **NAFTA Puts Democrats** On a Civil War Footing

By David S. Broder

WASHINGTON — A quarter-cen-tury after the Democratic Party blew up over the Vietnam War decisions of Lyndon Johnson, Democrats find themselves facing another internal rup-ture over a presidential foreign policy. President Bill Clinton's attempt to se-cure congressional approval of a freetrade agreement with Mexico confronts the Democrats with the kind of divisive

issue that wrecked them in 1968. On the surface, the emotions generated by the North American Free Trade Agreement with Mexico and Canada are mild compared to those that tore apart the Democratic National Convention in Chicago 25 years ago last week. But party insiders are belat-

One speaker after another charged that the pact Clinton is pressing Congress to approve will kill American jobs.

edly recognizing that the potential damage could be as great.

Because Americans are not dealing with weekly casualty lists and the hor-rors of history's first televised war, the streets of Washington are not filled with protesters chanting, "Hey, hey, LBJ, how many kids did you kill today?" But last weekend's civil rights march on Washington, organized by the African-Americans and trade unionists who are at the heart of the Democratic coalition. echoed with denunciations of the free

trade agreement One speaker after another charged that the pact Mr. Cinton is pressing Congress to approve will kill American jobs, an indictment almost as serious in these unsettled times as the charge made against Mr. Johnson 25 years ago. Economists can persuade disinterested observers like me that, on balance, the pact is likely over time to expand the economies of both Mexico and the United States. But their econometric models do little to counter the powerful emotional appeals of those denouncing the White House policy.

The fear that drives the opposition is real — and so is the sense of betrayal. Listen to Lynn Williams, the head of the steelworkers, talk about millworkers whose bosses give them a choice of cutting their wages from \$10.50 an hour to \$4.50 or seeing their iobs moved to Mexico, and you can

measure the anger and frustration. Rationally, one knows that the flight of unskilled and semiskilled jobs to lowwage countries will continue, NAFTA or no. For the long term, American prosperity depends on promoting an open, liberal trading system. But to those steelworkers, who have grown up as Democrats, Mr. Clinton is promoting the "boss's and-union policy," some-thing they expect from a Republican president, not a Democrat.

The dangers to the Democrats in this situation have been dramatized in the past week by the emergence of House Majority Whip David Bonior, a Michigan Democrat, as an active, passionate opponent of NAFTA. When Mr. Bonior announced that he would use the full power of his office as the No. 3 man in the House Democratic hierarchy in an attempt to kill NAFTA, it signaled a civil war within the Democratic Party.

While the House speaker, Thomas Foley of Washington, supports NAFTA, the majority leader, Richard Gephardt of Missouri, has criticized the proposed agreement and may join Mr. Bonior in outright opposition. To the best of my recollection, there has been no such high-level rebellion in the House Democratie leadership against a major pemocratic leadership against a major policy of a Democratic president since Tip O'Neill of Massachusetts, who was climbing the rungs toward the speaker's chair, broke publicly with Lyndon Johnson on the Vietnam War.

Mr. O'Neill's break, which was soon initial by the Senate majority leader.

joined by the Senate majority leader, Mike Mansfield, gave cover to other, less outspoken legislators to consider

defying the president.
So it is today with Mr. Bonior's outright opposition and Mr. Gephardt's strong criticisms of NAFTA. The White House does not challenge Mr. Bonior's claim that a clear majority (maybe as many as two-thirds or three-fourths of the House Democrats) is either opposed to NAFTA or leaning against it.

It is ironie under these circumstances

that Mr. Clinton has enlisted the Chicago lawyer-politician William Daley for the thankless task of rounding up Dem-ocratic votes in Congress for NAFTA. Bill Daley is, of course, the well-liked son of the late Chicago Mayor Richard

Daley, the man whom Lyndon Johnson called on to stop the anti-Vietnam War demonstrators at the 1968 convention and deliver the presidential nomination to Mr. Johnson's choice, Vice President

Hubert Humphrey.
Loyalty always has been the hallmark of the Daleys' brand of politics, so it is perfectly in character for Bill Daley to respond to the call for help from a president in trouble. His father stayed loyal to Mr. Johnson when the Democratic Party was breaking up over Vietnam, and Mr. Daley is his father's son.

He will go out and try to round up just enough Democratic votes in the House, starting with the Illinois delegation, to add to the expected large majority of Republicans and push NAFTA over the top. And then, like other Democratic politicians, he will cross his fingers and hope the political damage is not as great as they fear.

The Washington Post.



## Free Trade and America's Middle Class

N EW YORK — The two most frightening conversations 1 have had in the past few months were with

businessmen, happy men describing the impact of the North American Free Trade Agreement on their operations:

• The chairman (and principal owner) of several corporations in diverse fields told me he has 21,000 employees in Merica Merica of them made in deth in Mexico. Most of them work in clothing factories just across the Texas and California borders, making shirts and dresses for export back to the United States. The quality of their work, said my friend, is equal to or better than the same work by Americans at only a little more than one-tenth the pay. He pays
\$11 million a year in tariffs on Made-inMexico products, which would be elimnated if NAFTA becomes law. What will be do with that money? "Invest it in the business," he said. "I'll use it to

move more work to Mexico." ● The chief operating officer of a Michigan manufacturer of refrigeration equipment said that if NAFTA became law, he would move the manufacturing operations to Mexico. Not only is labor cheaper, he said with a certain excitement, but the company can begin manufacturing home refrigerators for Mexican workers moving into the middle class. What about American jobs? "There will be plenty of jobs," he said, of a prosperous and overwhelming

By Richard Reeves

"for engineers, managers, designers. We'll do all that here." But what percentage of your work force is involved in designing new products? "Well ... " he said, and the conversation drifted away from specifics.

I have been for NAFTA and I have not changed my mind -yet. But, except for a general commitment to free trade, I am no expert on the economics of the treaty and its side agreements. My sup-port is political: I think it is in the longrange interest of the United States to push desperate poverty as far as possible from its borders. It is in America's interest to do whatever is reasonable to avoid the obvious problems of having a Third World country on its borders. Over time, I would prefer to see Mexico operate as a de facto adjunct of the United States, a lot like Canada does already.

But we also need a relatively prosper-ous United States. What was most disturbing to me about those two conversations was a total disregard for American production employees. Not my prob-lem, said my friends, both Democrats. The overriding goal of American de-

mocracy, to say nothing of U.S. eco-nomic policy, has to be the preservation racy itself.

American middle class. Because, over the long run, if we lose the middle class, we will lose the democracy. The fact that engineers and graphics designers, and investors, are doing well will not be enough to save the United States that we know. If reasonably educated and hardworking Americans cannot provide for any hope remains. ilies, we could end up trading

free trade for freedom itself.
We need the Americans making \$16 move production to wherever wages are lowest and regulation most friendly. We do it, which is why much of U.S. business is sniffing around China and Vietnam these days.

Mexican wages and benefits will, of course, begin to increase in economic alliance with the United States. Which is good. But we need some more national dialogue on NAFTA before it becomes America's future. It is critical to that future that the rug not be pulled out from under the American middle class — or the foundation under American democ-

O Universal Press Syndicate.

## Is High-Tech Life-Saving Noble or Simply a Waste?

By Ronald Dworkin

to separate Siamese twins who shared a single heart a humanitarian tribute to the sanctity of life? Or was it an unjustified waste of public funds and medical resources needed by others who are poor and sick? The parent's own doctors in suburban Chicago said the babies should be kept free from pain and al-

MEANWHILE

lowed to die. But surgeons at Children's Hospital of Philadelphia offered to separate the twin girls, even though one would certainly die, the other would have only a l percent chance of surviving more than a few months, the quality of any life she could live if she did survive was doubtful and the total cost

might exceed \$1 million.

Kenneth and Reitha Lakeberg, parents of the twins, decided to take the gamble. He said: "It's like people win gamble. He said: "It's like people win the lottery every week. Why can't we win on life? Why can't we gain a life here and defy the odds?" (They have no health insurance, but their home state of Indi-ana will contribute \$1,000 a day and hospitals will assume the rest of the cost.) The operation was performed, and

one twin, Angela, is still alive.

Mr. Lakeberg's question — Why not defy the odds when life is at stake? — is an important one, particularly now, when the United States is trying to make its medicine cheaper, fairer and more rational. The chief surgeon at Children's Hospital gave one answer: "There has been a unanimous consensus," he said, "that if it is possible to save one life,

But we must face the fact that this is an impossible, even absurd, ideal. Scien-tists continue to develop phenomenally expensive diagnostic techniques and we need the Americans making \$16 an hour, which is the average pay and benefits package of U.S. production workers. That compares with \$2.35 for Mexican workers, who normally work a 48-hour week. (The minimum wage in Mexico is \$4.21 — a day.) The dynamic of modern international economics is to out only a remote chance of saving life or prolonging it beyond a few marginal months in others. Any nation that tried to provide every possible treatment, no matter how expensive, even when the treatment had only a small chance of working, would have little money left for obviously valuable medical policies, like immunization for children or for educaimmunization for children, or for education, or for sustaining an economy so that its people could have rewarding jobs. Its people would probably not, on balance, lead longer lives, and they would almost certainly lead worse ones.

So the rescue principle, noble as it seems, must be abandoned. What should replace it? President Bill Clinton's health-care proposal is expected to guarantee all Americans a basic package

N EW YORK — Was the fiercely of care. How should we decide what that basic package should contain — whether, for example, it should provide stupendously expensive neonatal opera-tions with only a marginal chance of success? Mr. Lakeberg's remark about lotteries offers a helpful clue, though we should be thinking about the right kind of lottery, an insurance policy, and about an insurance decision made at the

right time, in advance. Suppose the Lakebergs had been people of average wealth, and that when they were married they had been offered the opportunity to buy, for an annual premium reflecting the true actuarial cost, one on reflecting the true actuariat cost, one of two insurance policies. The first provided that if any of their children were born with a life-threatening defect, neonatal treatment would be covered only if it offered a reasonable (say a 25 percent) chance of success. The second, much more expensive, provided that such treatment would be guaranteed even if it offered only the barest hope.

The Lakebergs might well have decided that it would be better for them and

their family to buy the first policy, and to use the premiums they would save each year to benefit their healthy children in other ways. Most people would make that choice, and it seems wrong that public money and scarce communal health-care resources should be distrib-nted according to priorities so different from those people would have chosen

for themselves.

But the Lakebergs' tragedy poses another question. What is the true tragedy of early death? Is it just that years of possible life will never take place? If so, we should spend more money and take more risks to save an infant's life than an adult's. But the idea that the tragedy of death lies just in years of life lost does not fit the convictions of most people. Most of us think that a late abortion is a greater tragedy than an early one, and that the death of a child or an adolescent is more heartbreaking than the death of a day-old infant.

That is at least part of the reason, I believe, why so many people reacted to the news from Children's Hospital not with excitement but with pain that re-sources had been spent that would have done much more good, avoided more genuine tragedy, used in other ways, to save lives of children already well begun, perhaps, or to make those lives less poor, irustrating and barren. True respect for human life was sacrificed, in Philadelphia, to bad slogans about sanctity and rescue, and, perhaps, to a dangerous love for heroic medicine for its own sake.

The writer, a professor of jurisprudence at Oxford University and professor of law at New York University Law School, is author of the new book "Life's Domin-ion." He contributed this comment to the Los Angeles Times.

### LETTERS TO THE EDITOR

#### Ailing but Armed

Regarding "Communism's Fall Took Too Long, Cast Too Much" (Opinion, Aug. 24):

Richard Reeves writes that "one was that the Americans leading the fight vastly overrated the encmy because they had never seen his homeland ... That was especially true during the Reagan years; those people had no idea how evil the 'evil empire' really was - and

how pathetic.' Mr. Reeves is trying to rewrite history. Ronald Reagan was universally derided by the West's chattering classes for daring to call the Soviet Union the "evil empire. The hawks were also criticized for calling it "Upper Volta with missiles" - by the very people who now say the West vastly exaggerated its strength. But the point is not

whether the Soviet Union was assumption that all they care strong but whether it was danger-ous. A sick man with a gun is still I see no rea a man with a gun.

Ronald Reagan showed exactly Afghan mujahidin undoubtedly hastened communism's collapse, and we in Eastern Europe remember him with gratitude.

RADEK SIKORSKI,

## The Happy Humanist

Regarding "The Church, Beyond Sexuality" (Opinion, Aug. 19):

E. J. Dionne makes the curious complaint, "but pluralism rests on mutual respect, and religious people are owed a little more respect than that which is shown by the

I see no reason why "religious people" deserve more respect,

whatever they talk about, than the qualities that Mr. Reeves advo-people who do not claim religious of the tragedies of the Cold War—
a principal reason it lasted so long
Solidarity in Poland and for the
And who is it that assumes "all they care about is sex"? Mr. Dionne himself mentions sex or sex-related problems within his church several times in his short article. But it is Pope John Paul II

who makes headlines when he insists on preaching about premarital sex, birth control, divorce, abortion, women in the priesthood, whether priests should marry, etc. These are trying times for religions and religious people. I am appier than ever to be a secular humanist with no religious chief-tains to give me orders about how to

behave, sexually or otherwise. CHARLES BOGGS.

#### Two Men Out

Regarding "Star Wars: A Major Scandal or a Resounding Cold War Success?" (Opinion, Aug. 21):

Stephen S. Rosenfeld writes: "Out hail Gorbachev." That is telescoping history a bit. Between these two there were, of course, the brief "reigns" of Yuri Andropov and Konstantin

> BERNARD SINSHEIMER Boulogne, France.

Letters intended for publication should be addressed "Letters to the should be douressed Leurs to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unso-licated manuscripts.

## **BOOKS**

. 722 MILES:

The Building of the Subways and How They Transformed New York

By Clifton Hood. 335 pages. \$25. Simon & Schuster.

Reviewed by Jonathan Yardley

E VEN in its present semi-decrepit condition, the subway system of New York City is one of the wonders of the urban world. In length it extends 722 miles (1,160 kilometers), not far short of the distance between New York and Chicago. It carries hundreds of thousands of passengers each day at efficient speeds and — widespread reports to the contrary notwithstanding — in relative safety. Even now, in the age of the automobile, nearly 50 percent of New Yorkers use the subways to get to work.

The subways work reasonably well, all things considered, but it is the contention of Clifton Hood that they would work far better if they were still run under collaborative management of public and private interests rather than by the transit authority that has been responsible for them - and thus for heir decline - since 1953. In "722 Miles," his thorough and provocative history of the subways, Hood presents a persuasive case that the decay of the subways is the direct result of their removal from private control and their subsequent capitilation to politics and bureaucracy.

Though Hood scarcely discounts the role of the automobile in the subways' degeneration, he argues that they were weakened in the name of "democracy" - most par-ticularly in the name of preserving

ration — those of a certain turn of mind might call it a conspiracy — between New York's mercantile clite and one of their own, Abram S. Hewitt, who served as mayor from 1887 to 1889 and made the first detailed, workable proposal for an underground rapid transit interests of the elite by providing convenient travel for workers and customers; it served the interests of the city by opening Upper Manhat-

New York's development as a world-class metropolis.

quickly became the system of choice for most New Yorkers.
The rest of the story will be familiar to students of politics. John F. Hylan, elected mayor in 1917, dis-

covered that the subway could be a powerful political weapon, one by which he could identify himself with system. It was designed to serve the the city's masses. He argued that the city should take over the subways and that it should preserve the 5-cent fare at all costs. This last he raised to "perhaps the dominant electoral issue in New York City," tan and the more distant boroughs to settlement and thus speeding up riding it to re-election in 1921. From there it was a short step to

the authorization in 1924 of the For most of its early history the city's own line, the Independent subway system was known as the Subway System, and to the unifica-Interborough Rapid Transit Com- tion of all subways under city conpany — the name survives even trol in 1940. Then, in 1953, the New unto this day, as the IRT line. The York City Transit Authority came first IRT, which opened in 1904, into being, "a new, more bureau-

shrined the ideology of business management and that isolated sub-way administration from the gener-

in half a century, then, the New York subway system passed through three stages: In the first, private firms served the public interest but with relatively little accountability; in the second, accountability was provided but was abused for politiprovided but was abused for politi-cal reasons; in the third, "the citi-zenry's principal mechanism for changing policy decisions — the vote" was eliminated as responsibil-ity was delegated to a public institu-tion largely devoid of accountabil-ity. Sic transit public transit.

Jonathan Yardley is on the staff of The Washington Post.

## **BEST SELLERS**

The New York Times
This list is based on reports from more
1000 bookstores throughout the United S

1 WITHOUT REMORSE, by Tom Clency

2 THE BRIDGES OF MADISON COUNTY, by Robert
James Waller 3 VANISHED. by Donielle

4 STREETS OF LAREDO, by 5 THE CLIENT, by John Gris-6 LIKE WATER FOR CHOC-

by John Le Carre
THE SHINING ONES, by
David Eddings
9 PIGS IN HEAVEN, by Bar-10 PLEADING GUILTY, by

11 HONOR AMONG THIEVES 

NONFICTION Robert Pulgham

5 REENGINEERING THE

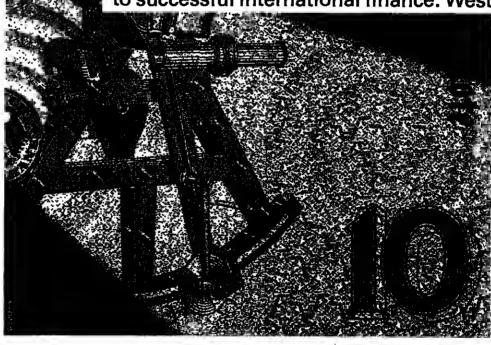
8 THE FIFTIES, by David Hal-9 GIRL, INTERRUPTED, by Susanna Kaysen UP HER
MAMA MAKES UP HER
MIND, by Beiley White
II DAYS OF GRACE, by Arthur Ashe and Arnold Ram-12 THE HIDDEN LIFE OF

DOGS, by Elizabeth Marshall
13 HEALING AND THE
MIND, by Bill Moyers
14 RACE MATTERS, by Cornel 15 SECRET CEREMONIES, by Deborah Laske ADVICE, HOW-TO AND MISCELLANEOUS 1 AGELESS BODY, TIME-LESS MIND, by Deepak Cao-2 EAT MORE WEIGH LESS, by Deam Orasish

MEN ARE FROM MARS,
WOMEN ARE FROM VENUS. by John Gray

4 A WOMAN'S WORTH, by CARE OF THE SOUL, by

Introducing the German bank that charts your way to successful international finance: WestLB.



sala bank, WestLB ia your reliable partner for nternational finance.

20 years of experience in of a state bank and the leading role played by Westi B. On

successfully combines clearical products with innoative solutions, applying the icht mix of state-of-the-art

your shortlist - from Corporate right course.

a global network stretching from Düsseldorf to New York and from Tokyo to London, WestLB is perfectly position



حكة من الأصل



Terrence McNally with a favorite maple tree at his 1920s farmhouse on Long Island: "If I read a profile of my life right now, I'd really be envious of this person."

# For Terrence McNally, 'Theater Is Its Own Reward'

By David Richards

RIDGEHAMPTON, New York The playwright Terrence McNally says that he habitually beats up on himself, and most of his friends confirm it. "I'm a major self-flagellator," he admits. "I never feel up to the mark, I should be better. Every play should be better. It's my Irish-Catholic background. I can find something wrong not near the ocean. Larry Kramer has a from the lack of water, beantiful house, right near the ocean. And It's too sunny, he ha have you seen Edward Albec's house? He has a self-contained resort."

in the late-afternooo sun and declare without a trace of irony, "If I read a profile of my life right oow, I'd really be envious of this person. Yeah, I'd probably say, Who

His book for "Kiss of the Spider Wom-India and, arguably, his most probing dra-each successive play.

ma to date, has been extended through Sept. 19 at the Manhattan Theatre Club.

Meanwhile, "Lips Together, Teeth Apart," an off-Broadway hit in 1991, has received more than 50 professional produc-tions across the United States, McNally shrugs philosophically. On this particular Studay, he's even feeling warm-ly toward his landlocked bouse — a 1920s

gray clapboard farmhouse that sits on a triangular plot formed by a fork in the

one of the large spreading maples that well, these days for McNally to lean back shade the property. You would never describe him as laid back, but in this setting he looks relaxed. Actually, "appeased" is probably closer to the mark.

By prevailing theatrical standards. McNally is an anomaly - a playwright who continues to work regularly at his an" woo him a Tony, his first, and the trade; who believes that a career in the musical looks set for a long Broadway run. theater is "its own reward," not a stepping-"A Perfect Ganesh," his play about two stone to Hollywood, and, most significant-Connecticut downgers in deepest darkest ly, who grows more accomplished with

His first effort, "And Things That Go Sept. 19 at the Manhattan Theatre Club. Bump in the Night, was a notorious flop on And two new McNally works are due in the Broadway in 1965, excoriated by the critics and booed by audiences. He persisted. Four years later, he enjoyed his first success off-Broadway, "Next," a one-act play about an overweight 40ish man who has to report for an army induction physical.

HEN Time recently called him "the beight of hot," how-ever, even McNally felt that with everything. Someone tells me, 'You road. A gentle breeze is blowing through the magazine might be over-have a nice house,' and I say, 'Yeah, but it's the cornfields and across his lawn, brown stating the case. For all his hits, the large, transforming triumph that can make a play-It's too sunny, he has decided, to stay wright a household name - as "Who's indoors, choosing instead to settle into a Afraid of Virginia Woolf?" did for Albee or weather-beaten Adirondack chair under "Angels in America" seems to be doing for Tony Kushner - has continued to clude

> "Twe never had the experience of being universally championed," he admits. "If anything, I think people say. 'He's such a drudge. He turns out a play a year. God, why doesn't be shut up for a while?"

> Notes the playwright Wendy Wasserstein: "Terrence has had his ups and downs, but he's still writing for the theater. I find that very moving. He works harder than anyone I know.

The success of "Spider Woman" certainly

represents sweet vindication for him. The also pinned up a copy of his favorite Shakemusical, which chronicles the relationship between two cellmates in a Latin American dictatorship — one, a gay window dresser, the other, a straight Marxist firebrand — was trounced by critics during a production three years ago in Purchase, New York.

"We all knew it was a failure at Purchase," McNally says, "We didn't need anyone to tell us. To have to go back to work on the piece after that, well, it was hard.

important, although he's not just a gay cast. To this day, be remembers her oursized man. He's a small person who says, 'My life performance. is trivial, I'm inconsequential and who think the show speaks to everyone."

the fact that Zoe Caldwell and Frances Anthony Heald, Nathan Lane, among oth-Sternhagen were willing to play the intrepers, in the later stages — whose talents, he id voyagers looking for solace and source believes, have only encouraged him to expirs in India. (Charlotte Moore and Helen pand and deepen his own.

tenborg took over the roles Monday.)

He was a Columbia University student, he elaborates. "But I can be braver as a Stenborg took over the roles Monday.)

spearean speech, "O! for a Muse of fire" (from "Henry V"), which became the rallying cry of Caldwell's character each time she sallied forth into the Indian landscape. Even now, at 53 and balding, McNally

remains, in part at least, a goggle-eyed boy from Corpus Christi, Texas, dazzled by the lights of Broadway. When he was 6, the family visited New York and took in a show "Annie Get Your Gun" with Ethel Mer-"But what it says about a gay man is very man. It is fairly safe to say that the die was Professionally, he's always been behold-

en to certain actors - James Coco and Robert Drivas in the early days of his As for "Ganesh," he still can't get over career, Kathy Bates, Christine Baranski,

traveling in England, when he first saw writer, knowing that I have Nathan or Caldwell at Statford-on-Avon. Astounded. Christine or Tony delivering my lines. It's he swore he'd write a play for her one day - the old question, what comes first, the a vow he renewed over the years each time chicken or the egg, the good play or the their paths crossed. While he was working performance that makes the play work? I on "Ganesh," he kept a small photograph of never thought I wrote literature. I write her tacked above his word processor. He plays for actors and I need actors I trust."

## European Connection For U.S. Vanguardists, New Audiences Abroad

By John Rockwell

ASSIVIERE EN LI-MOUSIN, France -The 1960s and 70s were the golden age for American performers to find work in Europe. Conservative American arts institutions stifled the vanguardists, while the underdeveloped American regional opera

Now, even with the lingering recession at home, American singers can find work with American companies and the evolution of trendy performance spaces around the United States has created a network for contemporary musicians, theater directors, choreographers and performance artists.

At the same time, the recession in Europe, combined with the development of local talent and an increasingly nativist attitude, has curtailed job offers here for American with American with American still do not cans. Yet Americans still do get overseas, and not just high-profile directors like Robert Wilson.

Two interesting veteran New York performance artists, Comie Beckley and Joan Jonas, appeared in France and Germany in June, while all season Wilson has been busy with new European projects.

Beckley is also a composer and sculptor. She has long been active in New York, but never quite so prominent as Lauri; Anderson, whom she in some respects resemhies. Beckley's is a quieter, subtler, more introspective art than Ander-son's. It doesn't seek a broad andience, nor has it attained one.

Typically, she works alone, as Anderson did before she got re-cord-company support and hired a backup band. In both cases, to be sure, "alone" means onstage alone; there are eager helpers for the sound and lights, so this remains a collaborative process.

ECKLEY'S piece "Melody on a Curve" was pre-sented in mid-June at one of the many vanguard per-formance spaces that now dot the European landscape, in this case, the Kimstlerhaus Mousonturm in Frankfurt as part of a series of New

York-related performance events.

If opportunities in Europe for American artists have declined, interest in American novelties remains strong. Beckley's performance was an offshoot of a two-month stint she spent at the University of Giessen near Frankfurt, teaching about vangnard theater.

Typically of Beckley, her piece performance decisively. with none of the brash assertiveness that form implies. She laid out what might have seemed like a dogged series of tasks, then executed them in a way that evoked all manner of emotions, some more purely aesthetic, others sweet or moving or

Upon entering the room, one found a circle of black, heliumfilled balloous haddling close to the floor. In the course of an hour, Beckley crawled around the circle, freeing each balloon to float upward to the length of its tether.

Each tether was slightly higher than the last, making a gradually unfolding upward curve of balloons. (Beckley said afterward that it took nately quirky and touching songs four hours to tape the balloons in written by Tom Waits. Waits was place for each performance.) As she liberated the balloons, she

sang songs or recited fragments of text or assumed poses. Some passages involved memory, real or seined; all flowed together into an artwork that felt coherent even if one could never quite figure out how the coherence was achieved. If Beckley represents New York Minimalist cool surviving through the hot '80s into the practical '90s.

vived an even longer journey. Io late June, as part of a tour that included indoor performances in Berlin, Jonas offered "Variations on a Scene," a piece seen in an earlier form at Wave Hill in River-

then the 1960s-flavored perfor-

mance style of Joan Jonas has sur-

dale, the Bronx. It is hard to imagine it indoors, even with video evocations of its outdoor setting, since it so much relied on the charms of nature, and in particular the spectacular setting of the Arts Center on the Ile de

HE island sits in the mid-dle of an artificial lake created to supply hydro-electric power to this central French region and now a popular vacation setting. On the island is a sculpture park with a striking postmodernist building, complete with a slim, conical tower, designed by Aldo Rossi, the Italian architect. This Arts Center houses a regular series of exhibitions and workshops, but is itself worthy of a pilgrimage, one of the finest legacies of socialist arts construction in the Jack Lang era.

Jonas is an important figure in the history of New York performance art, one of the first to use video in live theatrical pieces. She has also long been concerned with women's issues in a way that has encouraged other female artists and arts writers to incorporate that agenda into their own work.

Unfortunately, this latest piece seemed more fragmentary and selfinvolved than communicative. It consisted of a sequence of scenes in different locations on the center's grounds, with the loyal audience traipsing along dutifully. Some of the scenes commanded

HARKETS

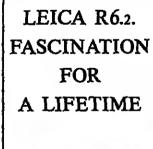
. News the Francis

swheel hammi

one's attention; performers appearing over a low rise signaling and semaphoring mysteriously to one another, or a striking German per-former, Geno Lechner, hurling herself brutally across the wide lawns. Alvin Curran's music, which blended with Jonas's own sound collages was characteristically haunting. But the setting, both natural and architectural, outshone this particular

Wilson's work can be seen occa sionally in his native United States. as can that of Beckley and Jonas. But unlike them, he gets by far the majority of his opportunities abroad. The two most notable Wilson events this season were "Alice" at the Thalia Theater in Hamburg and "Orlando" at the Theatre Vidy-Lausanne in Switzerland. (This fall there will be Wilson stagings of Susan Sontag's play "Alice in Bed" at the Schaubühne in Berlin and of Puccini's opera "Madama Butterfly" at the Bastille Opera in Paris)

"Alice," which examines Charles Dodgson, who wrote under the pen name of Lewis Carroll, is a seque to "The Black Rider" with alteralso Wilson's collaborator on "The







# 'The Big Breakfast' Wakes Up British TV

By Suzanne Cassidy New York Times Service

ONDON - It is insoired, in part, by the anarchie, clattering style known as "zoo" radio, which originated in the United States. It is fired by a red-haired, bespectacled host who looks like one of Wally Cleaver's hipper friends. And it is more wired than the most frenetic household on a weekday morning.
It is "The Big Breakfast," a pro-

ram that has widened the reach of British morning television by breaking the breakfast television mold. It is produced for Channel 4, one of Britain's two commercially financed networks, by Planet 24, an independent production company owned in part by Bob Geldof, the

Against all expectations, and in the face of initial hostility from most media critics, "The Big Breakfast," which is broadcast from 7 to 9 A. M. weekdays, has brought thousands of who is more conventionally tele-

teenagers and young adults into the British breakfast andience.

The program began last Septematics after another and introducing one chant for wearing frou-fron frocks.

ber as a replacement for "The Channel 4 Daily," a more sedate, news-oriented program that was watched by just two-tenths of I percent of all Britons in its final three weeks, according to industry figures. (Ratings in Britain are based on percentages of the country's population of about 55 million)

for "The Big Breakfast" for the five weeks ended Aug. 1 was 1.8 percent - a sizable fraction in a nation where morning television is still not as popular as it is in the United

glamorous honey-tongued hosts who wake viewers gently. The Big Breakfast" has Chris Evans, a 27year-old with Buddy Holly-style veglasses, considerable comic timing and an ability, honed during a career in radio, to string sentences

together quickly With his co-host Gaby Roslin,

Belize (PTT pa) phos

Bernanda

offbeat feature after another. The On her pink-satin bed, she has inhosts, or "presenters;" do not use TelePrompTers, which means that they have to think on their feet.

Through it all, the production crew whoops and cheers and films itself, viewer participation is end-lessly invited, and mistakes are gleefully incorporated into the program. The only concessions to seriousness are the news bulletins, presented against a backdrop of shifting Day-Gio colors, that appear every 20 minutes.

The program is filmed in three London. Their rooms reflect the program's zaminess; the kitsch kitchyellow walls painted in a fried-egg motif. The living room is done in similarly garish bues. Celebrity guests are interviewed upstairs, in the "boodoir" of Psula

+Demust

Ecuador

+ Finland

+ France

+ General

1-800-623-0877

000-8016

△British Virgin Ist. 1-800-877-8000

Cambodia (Planon Penh) 80-01-01

▲ Dominican Rep

+ El Salvador

terviewed everyone from Demi Moore to Arnold Schwarzenegger to Emma Thompson. HE ratings are surprising because Channel 4, by its charter, is Britain's "al-

chant for wearing frou-fron frocks.

ternative" commercially financed network. It tends to have considerably smaller andiences than the mass-appeal Independent Television network, or ITV "The Big Breakfast" trails its rival

ITV program, "GMTV," in average ratings, but not by much. "GMTV," adjoining cottages that stand by a ratings, but not by much "GMTV," murky canal in the East End of a more traditional breakfast program that started in January, had a 23 rating in the five weeks ended en for instance, has aqua-and-white Aug. I, half a percentage point gingham curtains and rubber duck-ahead of "The Big Breakfast." On the set of The Big Breakfast," there is no shortage of theo-

Sebastian Scott, an editor, said

+ helead

+ Israel

ltaly

Lapan

+ Japan

/Kenya

4 + Kores

be attributed to its tight budget. The program costs less than \$30,000 an hour to produce.

Working with that budget, he said, "you can't film the live premiere of 'Jurassic Park,' so you just bring in the popcorn you found on the floor. It makes it more fun."

Reclining on her famous bed, Yates said "The Big Breakfast" is the first morning program that re-flects "the speed of most normal households in the morning," when parents are racing to get themselves off to work and their children off to

At least one British magazine writer found "The Big Breakfast" to be a "spectacularly successful example of the new infantilism in main-stream British television," with content that is "a joke at the expense of the viewer's intelligence."

But the executive producer, Char lie Parsons, disagreed. "The joke is not at the expense of the viewer," he ries to explain the program's sucsaid, because the viewer "is intimately involved" with the joke.

+ Netherlands

New Zealand

O Michagos (Managos) Ifil

**Nicaragua** 

+Normy

Patrame

04+022-9119

000-999

02-161

115

008-12-800

✓ +South Africa

Spain

△SL Lucie

+Sweden

O THE WAR

+ Switzerland

0-800-99-000

900-99-0013

020-799-011

0080-14-0877

155-9777



N.Y. performance artist Connie Beckley in Frankfurt.

ALLING ONE FOREIGN COUNTRY FROM ANOTHER IS NO

Whether you're trying to reach another country overseas, or call back to the U.S., Sprint Express can help. Just dial the access code of the country you're in to reach an English-speaking Sprint operator. You don't even have to be a Sprint customer. All you need is a U.S. local calling eard or World Traveler FONCARD. If you're calling the U.S., you can even call collect. But next time you call, use Sprint Express. It can make foreign countries seem a little less foreign. 1-800-877-8900 +Guatemala + Turkey 001-800-777-1111 Chie 80+0377 ▲ Honduras 001-800-1212000 65-9777 Philippines muo. 187-611 + United Arab Emirates 880-1-0011

Argentina Australia 0014-881-877 /+China 108-13 Hone Kong 890-1877 0000-0115 Arembourg 6010-480-0115 United Kingdom Colombia-English + Austria 022-993-014 990-13-00TE Allong Kong Macao 0800-121 Portney 05017-1-877 △United Kingdom 0500-800-800 + /Hongary 1-800-389-2111 Colombia-Son 00+800-01-877 990-13-0110 + Malaysia 800-0016 Puerto Rico 1-809-877-8696 △ Barbedos 1-800-877-8000 +Costs Rice 163 +hdia 000-137 Mexico (Mexic 95-800-877-8000 San Marino 172-1877 ~U.S. Virgin Islands 1-800-877-8000 078-11-0014 Cyprus 080-900-01 Inconess 00-801-15 + Monaco 19+9087 Singapore 8000-177-177 Ambasi) co

1-800-55-2001

177-102-2727

0066 \$55-877

172-1877

0039-131

009 16

▲ ○ Paraguay Thailand 001-999-13-877 Cambolis : Name Nat 22110 + Greece SSO-FONE ♦ Trittidad & Tobago 23

Venezuela-English 800-1111-0

Venezuela-Spanish 80()-1111-1

+ Vatican City

المكذا من الأعل

2001-0877

Mc 1-800-751-7877

9800-1-0284

19400R7

**8030-8803** 

171

International Herald Tribune, Wednesday, September 1, 1993

By Floyd Norris New York Times Service

NEW YORK — Foreign stock mutual funds are all the rage among U.S. investors, but the domestic variety seems to be attracting less money, according to the latest figures. And while bond funds are

taking in record amounts of money, market timers

appear to be growing worried that interest rates

"Investors are on vacation from U.S. equities and are traveling abroad," said Bruce Speca, a spokesman for the TNE Fund Group. "The inter-

At T. Rowe Price, the net cash flow into foreign

stock funds in August is up 84 percent from July,

said Rowens Itchon, a spokesman. But she added that sales of equity funds that invest in the United States were about even with July's level.

The Investment Company Institute reported Monday that foreign-oriented stock funds took in

\$3.1 billion in July, the largest ever for the category. But funds that invest primarily in the United States took in a net \$6.6 billion in the month, down

from \$6.9 billion in June and the lowest far any

Bond funds took in a record \$12.95 billion in July, breaking the old mark, \$10.7 billion in Janu-

ary. Part of that rise was a surge in global bond fund sales, to \$891 million, or the largest since late

1991. But domestic bond funds also set records.

national equity market is just exploding." The effect has been striking not only on U.S. investment patterns but also on the target markets. Such diverse markets as France and Hong Kong are enjoying booms that local analysts explain as largely

the work of American fund managers.

may begin to rise.

month since October.

ray, one of the Hong Kong business

signed Tuesday as managing direc-

tor of the trading conglomerate

is pulling back from the diversifica-

The former French foreign le-

gionnaire has been a major force in the empire of the billionaire Li Ka-

communications ventures and tak-ing a write-off of 1.4 billion Hong

stake in Canada's Husky Oil.

shing for more than eight years.

tion he espoused.

Funds Across the Water

U.S. Investors Pour Into Foreign Stocks

There was a sign that some who time markets are

There was a sign that some who time markets are doubting that rates will keep falling, pushing bond prices higher: Investors who move money among different types of funds were net sellers of bond funds in July, taking out \$464 million. It was the third month in the last five that they took money out. With bond rates continuing to fall, the timers have so far not been proved right.

The infatuation with foreign stocks has meant that mutual-fund groups with strong foreign stock

funds have continued to rake in cash in what is

certain to be the best year ever for the industry.

Those without a strong foreign presence generally saw net sales rise only a little or even dip a bit. At Janus Group, whose best products are domestic stock funds, "it was the slowest month of the year,"

Chrissy Snyder, a spokesman, said about August. At Fidelity Investments, the largest fund organi-zation, however, August has been the best month ever, with a net \$2 billion pouring in, said Neal

Litvack, an executive vice president. He said that

most of the money had gone into relatively conservative domestic stock funds, but that the money

that went overseas tended to concentrate on vola-

tile areas like Latin America and Southeast Asia.

Some fund groups, among them State Street Research and Putnam Investments, reported de-cent gains in all categories in August. People are

just looking for a place to park their money in this

low-interest-rate environment," said Don Webber

a dream year. In the first seven months, stock and bond funds together had a net inflow of \$143.3

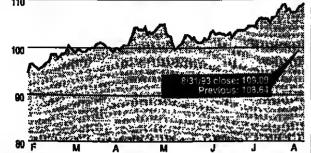
billion, or 34 percent more than for the corresponding period of 1992.

For the fund industry as a whole, 1993 has been



## THE TRIB INDEX: 109.09

International Herald Tribune World Stock Index o, composed of 230 internationally investable stocks from 20 countries. compiled by Bloomberg Business News. Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the Index is composed of the 20 less incurse in terms. of the 20 top issues in terms of market capitalization, in the remaining 17 countries, the ten top stocks are tracked.

As	ia/Pa	cific		Eur	ope		N.	Ame	rica
Ap Clos	prox. weigi a: 129,81 F	tev.: 128.	66 Clo		maignain 1.57 Pres	g: 40% v.: 106.62	Appr	ox. weight 94,39 Pre	ing: 35% rv.: 93.95
120 -	Up .997 <sub>a</sub>	A CAR	7 -		Down 0.05%		Ξ	Up 0.47°	
100									
90			W						
80 W	M A I	JJ # 198 World Ind		A N	M J	J A 1993	М	АМ	J J A 198
Indu	ıstria	I Sec	tors	5					
	Toe.	Prev.	% change				Time.	Prev.	% change
Energy	106.99	107.23	-0.22	Cap	tal Goo	ds	t04.23	t04.06	+0.16

Finance 121.08 120.19 +0.74 Consumer Goods 90.08 89.82 +0.29 Services 117.71 117.25 +0.39 Miscellaneous 109.94 109.21 +0.67 For readers desiring more information about the International Herald Tribune World Stock Index, a booklet is available free of charge by writing to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neutly Cedex, France.

Raw Materials

D International Herald Tribung

106.87 106.42 +0.42

#### MEDIA MARKETS

114.77 114.43 +0.30

## They've Seen the Future And Switched Channels

By John Lippman

Los Angeles Times Service ERRITOS, California — What's it like living along the information superhighway? Apparently, you don't even notice it. After four years to the multimedia fast lane, residents of this Los Angeles suburb still spend more time

on the freeway than the data expressway.

It wasn't supposed to be that way. Four years ago, James L. Johnson, chairman of GTE Corp., cut a ribbon in Cerritos and proclaimed the suburb would be the site of the most sweeping test yet of interactive television, a test that would "shape future telecommunications for the whole country."

GTE installed what was probably America's most sophisticated

Residents of this test

by interactive TV.

market are unthrilled

cable system, permitting many subscribers to use their TV sets interactively. The project generated a flood of attention over bow residents would bank and shop at bome, obtain city permits, bone up for college en-

trance exams, play games and access movies at the flick of a button. But after a prolonged opportunity to serve as guinea pigs for the TV of tomorrow, hardly any residents subscribe. Most do not even get cable TV, and many who do say they are not interested in ordering flowers on-line or scanning an interactive encyclopedia. 'Quite frankly, I don't know of anyone who uses it," said Mayor

John Crawley. "For the average person in Cerritos, it doesn't exist."
GTE officials insist they are happy with the reception for their new services, although they will not discuss how often customers use them. GTE's project bead. Don Bache, admits that the problem has been finding out what subscribers are willing to pay for the

convenience of a film that appears within minutes. "A lot of what we're doing here is speculation," he said. "I don't know if we can prove demand exists for all these services." But, he added, interactive TV should parallel the deployment of other technologies, which often take years to catch on. "You have to in some sense create the demand, like ATM machines," be said.

That hasn't happened yet. Meanwhile, the todifference of Cerritos residents suggests that Americans are far from ready for the

dawning age of interactive TV.

GTE's experiment is important because it foreshadows the much-ballyhooed era of the 500-channel, two-way cable system. The Cerritos experience suggests that if the future of telecommunications is really going to be interactive, it had better be mindlessly simple and endlessly diverting — not unlike plain old television.

And it may not be nearly as big a business as some have suggested.

"We don't have kids at home who would use the encyclopedia See CABLE, Page 14

92677 15781 44872 143347 21551 405214 45811 23451 62807 234518 24530 5800

**HSBC** Net Doubles, Aided by Sterling

LONDON - HSBC Holdings, the parent company of HongKong & Shanghai Banking Corp., said Tuesday its pretax profit had more than doubled in the first half, to £1.17 billion (\$1.75 billion) from £521 milion, belped by a fall in the pound and a brisk turnaround by its Midland Bank unit.

its Midland Bank unit. In Hong Kong, meanwhile, Hongkong & Shanghai Bank said its profit was up 57 percent from a year earlier, to 6.37 billion Hong Kong dollars (\$822.3 million) from 4.05 billion dollars.

HSBC's earnings rose 79 percent in Hong Kong dollar terms, in line with analysts' expectations.

The difference between that rise

and its 126 percent gain in sterling terms "reflects the depreciation of sterling since June 1992," HSBC's chairman, Sir William Purves, said at his final scheduled news conference in Hong Kong. He is due to move to London in October.

The pound fell from \$1.90 at the end of June 1992 to \$1.52 by yearend, after the currency crisis that forced Britain out of Europe's exchange-rate mechanism.

The group's results also reflected a previously reported profit of £282 million at Midland Bank, which HSBC Holdings fully acquired to 1992 after a takeover battle with Lloyds Bank PLC. That compared with profit of £5 million in the 1992 first half.

Hongkong Bank said its com-mercial-banking operations continued to benefit from strong economic growth in most of Asia. Its profit Hutchison Whampoa Ltd., which growth to China was satisfactory, and its presence there was continu-

ing to expand, it said.
Sir William said the results were encouraging and promised a "satisfactory" outcome for the full year. Hongkong Bank said its total assets at the end of June were 1.02 trillion dollars, up 6 percent from a

As of June 30, the bank's capital ing a write-off of 1.4 billion Hong ratio was 14 percent. During the six Kong dollars (\$179.5 million) on its months, its capital resources grew 5.9 percent, to 83.5 billion dollars.

**Hutchison's Murray Departs** based in Singapore. He said he was HONG KONG - Simon Mur-

in negotiations with several people and Deutsche Bank is not far off." chieftains known as taipans, re-Canning Fok, one of Mr. Li's closest lieutenants, will replace Mr. Murray. At the same time, Richard Li. 28-year-old son of Li Ka-shing. becomes deputy chairman.

This may mean that Hutchison will move back to its core businesses where they've proven successful," said Peter Churchouse, head of research at Morgan Stanley in Hong Kong.

According to a company execu-tive who refused to be identified, Mr. Murray was a big supporter of Hutchison Telecommunications when it was created.

cent, to 83.5 billion dollars. There has been speculation that But that venture has been a drain (AFP, Reuters, Bloomberg) Mr. Murray, 53, will join Deutsche on the group, and Mr. Murray is

taking the heat, analysts said. The venture failed to get telecommunications applications approved in Australia, South Korea and Germany, Hutchison Telecommunications (U.K.), which has paging and cord-less-telephone operations, stands to

Hutchison's \$525 million sale last month of its investment in STAR TV, a satellite broadcaster, was a further sign that the con-glomerate was taking a less ambinous road, analysts said.

The sale followed Hutchison's cancellation of plans to expand its telecommunications business last year and the announcement this year that the company's future would be closer to home, in Hong This authority expires in mid-

# **EC Fails to Close** Rift on Trade, **Menacing GATT**

By Tom Buerkle ional Herold Tribune

European Community remained di-vided on agricultural trade at a time when a compromise is needed to

so-called Blair House pact between the Community and the United States on farm trade, and they pressed their demand to reopen negotiations on the deal.

Mr. Claes met later in Bonn with Germany, who reiterated opposition with Foreign Secretary Douglas to renegotiating the Blair House accord. But Germany's stance has been unclear since Chancellor Heimit Kohl last week surprised his mut Kohl last week surprised his constitution of the constitution of own ministers and expressed sympathy for the French position.

"I don't know if a real renegotiation will be necessary," Mr. Claes said. He stressed the Community

resolve their farm differences at a rare combined meeting of foreign and agriculture ministers in Brussels on Sept. 20. Talks may be carried over to a foreign ministers meeting on Oct. 4 and 5. "If necessary, we

lose 1.15 billion dollars a year will take our time," be said. But time is running short if the global trade talks are to be conclud-ed by a Dec. 15 deadline, which was affirmed Tuesday by Peter Sulher-land, director-general of GATT. He said there would be no extension. President Bill Clinton of the Unit-

ed States needs the accord by that date to take advantage of his "fast-track" negotiating anthority, under which Congress has 90 days in which to accept or reject an entire deal without offering amendments.

A spokeswoman for Trade Representative Mickey Kantor hinted Tuesday that Washington was con-BRUSSELS - Belgium's foreign Tuesday that Washington was conminister indicated Tuesday that the fident Germany would not seek to reopen the Blair House deal.

Mr. Kantor's office expressed concern about Mr. Kohl's statetheep aive a global trade deal.

The minister, Willy Claes, spoke after meetings in Paris with Prime GATT talks, but after statements by Minister Edouard Balladur and Mr. Kinkel and other Bonn minister. Foreign Minister Alain Juppe. The ters in support of Blair House, "We French officials presented papers think that the German's have claridetailing France's objections to the fied their position," said the spokeswoman. Anne Luzzatto.

Belgium, which holds the EC presidency, initiated Tuesday's talks in a bid to restore EC unity and sustain momentum for a GATT deal. Mr. Claes is scheduled Foreign Minister Klaus Kinkel of to meet in London on Thursday

day to clarify Bonn's position be-fore going to Paris next week for talks with Mr. Balladur.

The French papers on Blair House, which also were sent to Mr. must reach a farm compromise that would not jeopardize a successful would not jeopardize a successful conclusion of the Uruguay Round of talks under the General Agreement on Tariffs and Trade. This, he said, must be achieved "at any cost."

Mr. Claes said it might not be possible for the 12 EC countries to reaches their farm differences at a reaches the second reaches the rea

France's biggest complaint, the government suggested lowering the pact's 21 percent cut in export subsidies to 16 or 18 percent and phasing it in over nine years instead of six.

The papers also include demands for limits on imports from the United States of corn-gluten feed, which would be admitted duty-free in unlimited quantities under a sep-arate EC-U.S. agreement. One U.S. official here said the

problem was largely a political one for the French government, which has promised to hold out for its farmers. "They've got to get some-thing they can publicly tout as a great victory," he said. Washington has nothing to offer, though, be-cause any French "victory" would only be seized on as a sellout by the U.S. farm lobby, he said.

## Microsoft Targeted By Unix Standard

NEW YORK - Suppliers of Unix plan to announce Wednesday a common standard that would allow programs to run on most computers that use the op-

erating system, The idea is to make Unix attractive to companies that create software and thus help it compete with Windows NT, the new operating system from Microsoft Corp.

There have been many versions of Unix, which was developed by American Telephone & Telegraph Co. and is popular in powerful single-unit computers known as workstations. AT&T, which last year sold Unix to Novell Inc., licensed the system to other companies, which created their own variations.

Microsoft, by contrast, mainained control of its DOS and Windows operating systems, not allowing others to copy them. Because personal computers

made by International Business Machines Corp. have been based on DOS, Microsoft dominates the market for operating sys-tems, which transmit instructions between computers and the programs that run on them. More than 50 companies, in-cluding IBM, Hewlett-Packard

Co., Apple Computer Inc., Digi-tal Equipment Corp., Hitachi

**CURRENCY & INTEREST RATES** 

Ltd., Amdahl Corp. and Unisys Corp. are adopting the standard. IBM, Apple and Motorola Corp. are developing a line of computer processing called PowerPC, that will run the Unix system. They have pledged to work for open standards that will allow any company to de-

sign programs that can run on their computers using Unix. The single specification for application interfaces is expected to be detailed Wednesday. It would provide a common interface — the software equivalent of a light-balb socket — to handle more than 90 percent of the applications developed for Unix. Sales of hardware that run

Unix systems hit \$18.7 billion last year and should reach \$20 billion this year, according to Rikki Kirzner, a San Jose, California-based analyst for Dataquest, a market research firm.

By contrast, sales of hard-ware that run on Microsoft's DOS, the most widely used system for personal computers, reached \$44 billion last year.

But Unix, popular with sci-entists and universities, is gaining ground among corpo-

Analysts view the agreement as a positive step, but not one that settles the divisions within the Unix camp. (NYT, AP)

## BANKING CLIENTS HAVE ALWAYS EXPECTED OUTSTANDING PERSONAL SERVICE. TODAY THEY FIND IT WITH Us.



uring the Renaissance, trusted advisors helped administer the finances and protect the interests of private individuals. The role demanded judgment, commitment and skill.

Today, clients find that same personal service at Republic National Bank. We believe that banking is more about people than numbers. It's about the shared values and common goals

banker and client. It's also about building for the future, keeping assets secure for the generations

This client focus has contributed to our leading position in private banking. As a subsidiary of Safra Republic Holdings S.A. and an affiliate of Republic New York Corporation, we're part of a global group with more than US\$4 billion in capital and US\$46 billion in assets. These assets continue

to grow substantially, a testament to the group's strong balance sheets, risk-averse orientation and .century-old heritage.

All banks in the group are locally managed, attuned to the language and culture of their customers. They share a philosonly that emphasizes lasting relationships and mutual trust. Those values were once the foundation of banking. At Republic, they have been and always will be

## that forge strong bonds between

Aug. a

ECU

Corrency For S E. Kor. won 808.00 Swed. krona 8.1749 Taiwan S 26.94 Thai bahi 25.14 Turkish ilwa 1624, UAR dipham 3672 Per S 8,9901 1,4927 11,783 89,32 87,793 4,8775 3,3405 5,8732 234,59 Per S 1,6114 7,2815 28,04 19852 170,86 194,00 2,7505 1,4037 3,374 Per 5 7,740 92,87 21,33 2102,52 0,7165 2,575 0,3011 2,5463 1,1135 Forward Rates

S.F. Yen 1,2745 1,462 ° 24,3075 0,364 1,1376 1,46° 71,574 124,774 ° 1,600.55 15,226 1,477 19,275 2,447 5,571

1,4942° 1,1236

3 163 to 676-7 3 76-314 6 366 to 3 16-3 to 6 16-6 70 3 16-3 to 5 to 6 to 476-4 % 4 %-4% 4 %-4% 5 % 5 % 5% 5% 5% 5% Sources: Regiers, Lloyds Bank. **Key Money Rates** 6% 5% 5% 6.85 300 400 300 277 302 322 479 534 612 270 27/2 2 % 2 % 2 % 2 % 4.12 2% 2% 250 250 250 270 420 A.M. 379,65 370,60 371,30 P.M. 371.50 371.55 373.90 +1.10 +2.37 +2.40 Lenden 370.60 New York 371.30 U.S. dollars per ounce.

REPUBLIC NATIONAL BANK OF NEW YORK (SUISSE) SA



HEAD OFFICE GENEVA 1204 - 2. FLACE DU LAC - TEL. (0221705 55 55 FOREX; (0221705 55 50 AND GENEVA 1201-2. RUE DR. ALFRED-VINCENT (CORNER OUA) DU MONT-BLANC) BRANCHES; LUGANO 6701 - 1. VIA CANOXA - TEL. (021) 23 25 32 - ZURICH 8039 - STOCKERSTRASSE 37 - TEL. (01) 282 12 12 - GUERNSEY - RUE DU PRE - SI. PETER PORT - TEL. (451) 711 761 AFFILIATE REPUBLIC NATIONAL BANK OF NEW YORK IN NEW YORK OTHER LOCATIONS: GUERNSEY - RUE DU PRE - SI PETER PORT / TEL. (481) 711 701 APPILIATE REFUBLIC HALLONAL BARK OF HEW TORK OTHER LOCATIONS:
GIBRALTAR - GUERNSEY / LONDON - LUXEMBOURG / MILAN - MONTE CARLO / PARLS / SEVERLY HILLS - CAYMAN ISLANDS - LOS ANGELES - MEXICO CITY / MIAM! MONTREAL - NASSAU - NEW YORK - BUENOS AIRES - CARACAS / MONTEVIDED - PUNTA DEL ESTE - RIO DE JANEIRO - SANTIAGO / SEIRUT - BELJING - HONG KONG -JAKARTA · SINGAPORE · TAIPEI · TOKYO

High Low Prev. Close

German Government Buno (Liffe) Om 25000 - De of 100 oct

Stock Indexes

Industrials

Sources: Reuters, Metil, Associal Landon Int'l Financial Futures i Int'l Petroleum Exchange.

Dividends

Per Amt Pay

STOCK SPLIT

USUAL

Food

Financia

#### MARKET DIARY

## **Tech Issues Send** Nasdaq to Record

"The bond market is really giving direction to the stock market," said

#### N.Y. Stocks

Ronald Doran, head of institutional trading at C.L. King & Associates.
While the Dow Jones industrial average rose 7.26 points to 3,651.25, just shy of its record close of 3,652.09 last Wednesday, both the Standard & Poor's 500 Index and the Nasdaq Combined Composite Index broke records set Monday, The S&P 500 climbed 1.66 to 463.56, and the Nasdaq Composite soured 5.47 to 742.85. Advancers led decliners by an 8to-7 radio among commoo stocks on the New York Stock Exchange.

hands on the Big Board. The Commerce Department said the economy grew at a 1.8 percent annual pace in the second quarter. above an earlier estimate of 1.6 percont. The Conference Board said consumer confidence fell to 59 in August from a revised 59.2 in July.

These economic reports reinforced the perception that the re-

NEW YORK - With computer which will keep interest rates low, and software stocks leading the way, some market measures hit record on Tuesday, the yield on the highs Tuesday as ever-lower long-term interest rates boosted prices.

Traders and money managers said.

On Tuesday, the yield on the benchmark 30-year bond dropped to a record low of 6.08 percent. Low rates help make the returns on stocks more enticing.

When growth is an unusual commodity because of the weak economy, the valuations of growth stocks should improve," said Lary Aasheim, a money manager and computer-industry analyst at CoreStates Investment Advisers. Microsoft Corp. and Oracle Sys

tems Corp., both growth stocks listed on the Nasdaq, rose sharply. Microsoft leaped 2½ to 75½, An analyst at Goldman, Sachs & Co. said the company's next-generation operating system for desktop com-puters, dubbed Chicago, which combines Windows and DOS, has received favorable reviews.

Oracle, up 1% at 51%, continued to rebound from a sell-off last week About 240 million shares changed that was triggered by Montgomery pricing trends for database software. IBM rallied 1% to 45%. More than 50 computer manufacturers

## **Strong GDP Report** Gives Dollar a Fillip

NEW YORK - An unexpected rise in the government's estimate of second-quarter economic growth sent the dollar higher Tuesday. The dollar jumped against the Deutsche mark and the yen after

#### Foreign Exchange

the Commerce Department revised its estimate for second-quarter gross domestic product growth to 1.8 percent from 1.6 percent.

The number was better than expected and that was positive for the dollar," said Dave Glowacki, senior trader at NBD Bank in Detroit. Many analysts and traders had expected second-quarter GDP to be revised downward.

Signs that the U.S. economic recovery is still in gear will give the Federal Reserve more leeway to raise interest rates should inflation creep up, analysts said. Higher rates would help the dollar by making U.S. deposits more attractive. The dollar rose as high as 1.6828 DM before finishing at 1.6765 DM. up from 1.6720 DM Monday. It

finished at 104.775 year, up from

"The GDP number won't shift market perception much," said Da-vid Gilmore, senior foreign-exchange analyst at MCM CurrencyWatch. "People will put more weight on Friday's employment figure," he said, because it is more

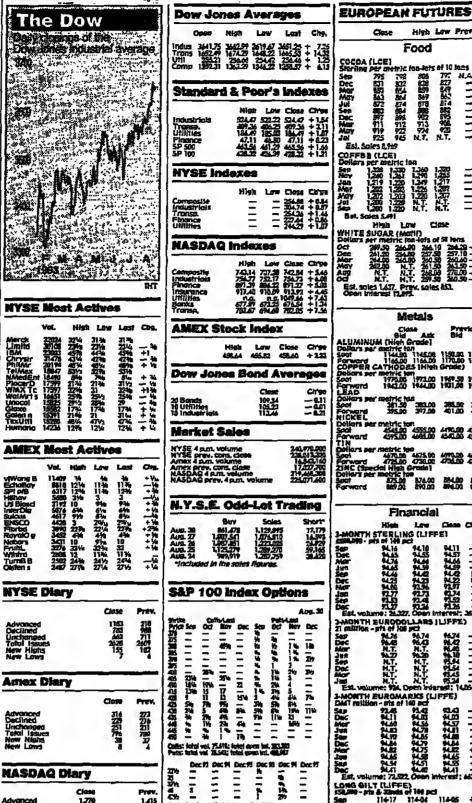
The Labor Department is scheduled to release its employment fig-ures for August this Friday. A weak showing could lead to the dollar's resuming its recent decline against

the mark, traders said. The dollar has fallen 4 percent against the mark since July 30.

Other figures released Tuesday suggest growth could remain sluggish. Consumer confidence slipped in August, according the Conference Board, while the Chicago Purchasing Managers Association said its business confidence index rose

The dollar got a lift in Tokyo trading after the minister of international trade and industry. Hiroshi Kumagai, urged the Bank of Japan to cut its discount rate to get the slumping economy going.

The dollar also rose to 5.8555 French francs from 5.8475 francs But traders are waiting for more on Monday and to 1.4790 Swiss recognition news before they francs from 1.4725 francs. The



## Stock Prices Jump in Israel

JERUSALEM -- Israeli stocks soared Tuesday on Middle East peace developments, but the central bank governor said the country's 1994 budget plan did not take account of the costs of peace.

On the Tel Aviv stock exchange, the Mishtanim index of blue-chip shares rose 2.46 percent as the cabinet endorsed a draft plan to turn over control of Jericho and the Gaza Strip to Palestinians.

Also Toesday, Israel's cabinet tentatively approved a 1994 budget of 114 billion shekels (\$40.71 billion). But the Bank of Israel's governor, Jacob Frenkel, said the spending plan did not account for expenses that pound fell to \$1.4919 from \$1.4931. "could arise from the latest developments in the political arena."

## U.S. Sees Growth at 2.1%

ton's chief economic adviser lowered her 1993 estimate of U.S.

economic growth to 2.1 percent on Tuesday.

Laura D'Andrea Tyson, head of the President's Council of Economic Advisers, said in July that the gross domestic product's expansion would be "slightly short" of 2.5 percent, without specifying a rate.

Her comments followed the release of figures showing that the economy grew at a 1.3 percent annual pace in the first half of the year, "This is a modest recovery," Ms. Tyson said. Revisions to the GDP statistics also showed the 1990-91 recession was less severe

than previously thought and that the recovery was stronger.

Ms. Tyson attributed the lackluster economic growth for this year to the collapse of commercial real estate prices, defense cuts and recession overseas. She added, however, that the effects of low interest rates on the economy would show an increased effect over the next 12 months to 18 months, and perhaps longer.

Separately, in New York, the Conference Board said its index of consumer confidence had fallen to 59.0 in August from 59.2 in July, leaving it exactly where it was in August 1992. The business-funded research group's index, which uses its 1985 level as a base of 100, was as high as 78.1 in December 1992. (Bloomberg, 4P)

### Litton Wins a \$1.2 Billion Award

LOS ANGELES (UPI) - A federal jury awarded a \$1.2 billion verdice Tuesday to Litton iodustries Inc. io a patent-iofringement suit it brought

The case concerns a process to coat mirrors used in ring-laser gyro-scopes, a device used for aircraft navigation. Litton sued Honeywell in March 1990. Honeywell filed a counterclaim in December 1990, alleging Litton tried to monopolize the market for inertial systems and interfered

with Honeywell's relationship with suppliers.

Edward D. Grayson, Honeywell general counsel, said he was "outraged" at the size of the verdict, which followed an 11-week trial in Los Angeles. He also said Judge Mariana R. Pfaelzer, who presided over the trial, may reduce or eliminate the award. Litton did not comment.

#### **Eaton to Proceed With Acquisition**

CLEVELAND (Combined Dispatches) — Eaton Corp. said Tuesday that Siemens AG had waived its right to buy the electrical-distribution and controls business of Westinghouse Electric Corp., clearing the way for Eaton's \$1.1 billion bid.

for Eaton's \$1.1 billion bid.
Siemens had a right of first refusal dating to a 1989 supply contract, said Enton, an electric and electronic systems and equipment concern.
(Reuters, Bloomberg)

## Limited Inc. Plans Store Closings

COLUMBUS, Ohio (Combined Dispatches) - Limited Ioc., trying to improve its sagging sales and profit, plans to remodel, shrink or close

about 360 stores it says are underperforming.

The clothing retailer will close about 100 Lerner stores and remodel or scale down about 260 Limited stores by the end of 1995. Vice Chairman Kenneth Gilman said in a conference call to analysts and reporters. He said the company would take a \$200 million pretax charge for the move, offset by the \$285 million it received from selling a 60 percent interest in its Brylane mail-order catalog division.

(AP. Reuters)

#### For the Record

Marriott Corp. delayed its plan to split into two companies until Oct. 8 because the Internal Revenue Service had not yet ruled on whether the restructuring would be treated as a tax-free transaction. (Bloomberg) Roger Ailes, the political consultant who orchestrated George Bush's

#### bid the dollar higher. **WORLD STOCK MARKETS**

Agence France Presse Aug. 3 Close Prev.		Class Prev	· Close Prev.	Close Prev.		130 198 Marth 115 1159, 11394 11694 7.803 12594 198 May 94 10794 10894 106 108 -4.0074 1.705 115 177 July 10074 10074 1.9994 1.0074-4.0074 1.236
Amsterdam ABN Amro Hid 48 693 ACF Holding 47.00	Victo 458.80 454 Volkswagen 374366.50 Welto 794785.50	GRE 220 721	Concodes Sile Sile Dominion Text A 11th 1136	Essette-A 1.50 N.A. Hondelsbonken 135 133 Investor B 170 137	Toronto	119% 1.02% Sep 94 E.S. softs N.A. Mon's sales 8.004 Mon's spent let 13.451 off 940
Abold 96.50 94.6	7 DAX maes : 794.87 g Previous : 1921.89 n FAZ index : 746.41	Guinness 5.10 5.13 GUB A 20.35 20.31 Hanson 2.60 2.61 Hilladown 1,71 1.67 HSBC Nides 7,19 7,19	Morchillion Bi 23 274 Noti Bic Conada 10% 18% Power Corp. 17% 17% Quebec Tel 19% 19% Quebecor A 18% 20	Norsk Hydro 201 202 Procordia AF 197 195 Sondylk B 112 114 SCA-A 134 132 S-E Banken 77 77	Abifibi Price 124 174 Aprico Ecopie 17 164 Air Comodo 45 460 Alberto Boerpy 21 214	CORN (CSOT) 5,000 by mininger-dollars per bushel 2,71% 1,174,569 93 2,32 2,32% 2,38 2,37%—0,02 17,577
AMEV 74 723 Amst Rubber 2.75 2.2	<u> </u>			Skorsky 157 159	BCE STA STA	LMW: 2274Dec 93 2,874 2.40 2.36 2.374_433 175,951 2.66V: 2.374,MGFM 2.46V4 2.46V4 2.45V4_4.03V4 31,007
Bots-Messonen 43.90 42.80 CSM 42.30 62.30 DAF 0.00 DSM 77.50 97.50 Elsovier 148.70 147.71	Enso-Gutzeit 47.40 40.40 Huhmanaki 187 187	Inchcope	Videofron 241 25% Industrials Index: 1519.34 Previous: 1586.62	SKF 107 107 Storo 322 320 Trettebory BF 5ES0 57 Volvo 425	BE Replied 122 224	2704 241 July 2574 2574 2574 254 -0,070 10,571 2.57 2474-0,004 1,57 2.51 248 2474-0,004 1,009
Fokker 21.00 21.5 Gist-Brocodes 49.10 48.6 HBG 274.30 274.3	Kymmene 98 87.58	Lippoi Gen Grap 4.86 4.87 Lipyda Bank 5.52 5.60 Marks Sp 1,78 177 MB Carodon 3.37 3.42 MEPC 4.88 1.17	Previous: ISBLAZ	Affortsvoeriden : 1532.47 Previous : 1538.22	Brunswick 84 84 CAE 54 54 Comdev 54 54	2.5 2.34 Dec 14 2.45 2.46 2.47 2.474 — 0.01 14 9.222 ES1, solve N.A. Morr's soles. 71,519 Morr's decrinal 253,114 off 3172
Heineken 187.50 187.24 Hoogavens 48.30 45.71 Nunter Douglas 71 68.51 IHC Caland 38.20 3	Repola 87 84.30	Nativest 497 494	Accor 675 457	Sydney	Conodian Pacific 202 21	SOTISEANS (COOT) 5-000 bu minimum- dollars per bushei 7.56% 5.54 See 93 6.48 6.89 6.55% 6.57%—0,00% 7,745
Inter Mucher 73 70,3	HEX Index : 1471.05 Previous : 1414.85	I NITHWEST Worker 5 10 5 90	Alcutel Alathom 767 761	AMZ 4.36 4.38 BMP 14.14 14.22 Baral 1.45 1.46 Bougainville 6.70 6.75	Corto 37/2 26/4 Corto 4.60 4.53 CCL Ind B 10/4 10/4	7.37½ 5.55½New97 6.73 6.73 6.30 6.67½—0.10%173,677 7.35 5.75%-0.01% 6.79 6.79 6.64 6.67½—0.11% 17.582 7.34 5.87%-0.11% 17.582 6.54 6.70 6.75%-0.07% 10.11%
Oce Gripten 27 SA 10	Bl. Cont Asia 99 70 70	Powerded 331 132		Comoico 174 171	Cimentax 1.69 1.10 Cominco 1614 1414 Comment Expl A 251/2 251/4 Dentson Min B 0.25 0.25	7.51 5.77H May M 6.894 6.86 6.72 6.77h - 0.104 12.084 7.30 5.91% July M 6.854 6.87 6.75 6.79h - 0.09h 9.272 7.35 6.39 Aug M 6.82 6.82 6.72 6.764 - 0.084 1,070
Polygram 44.30 63.40	China Light Per 43.50 42.50	Rank Ore 7.93 7.89 Reckitt Cal 4.30 4.15 Rediand 5.37 5.39 Read inti 7.33 7.18 Reuters 15.44 15.53	Correlour 3040 3047 C.C.F. 254.90 256 Carrus 104 106 Chorseum 1110 1119	SR 427 427 27 27 27 27 27 27 27 27 27 27 27 27 2	Dickenson Min A SVA 614 Dofosco 1614 1614	476 430 Sep PM 454 455 64974 457 -0.00 773 4.50 S.S.Hin Nov 54 4.30 6.3274 437 6.3074-0.0074 6.208
Rollings 114 117 Rorenty 93 92,00 Royal Dutch 189 189,40	Hang Sens Bank 55.50 55	Rolls Royce 1.58 1.59 Rothmans 7.20 7.13	Club Med 4418 419	ICI Australia 7.76 7.70 Mapellan 2.37 2.37 MIM 2.22 2.17	Drink A 1.44 1.44 1.44 1.44 1.44 1.44 1.44 1.	Est subs N.A. Morr's soles 46,509 Morr's open int 179,491 up 3194 SOYSEAN MEAL (CBUT)
Royal Dutch 189 189.48 Stork 40 32.20 Unliever 20130 197.48 Von Ommeren 41.79 41.20 VHU 142.40 112.50 Wolters/Kluwer 104.00 102.50	HK Ching Ges 14.50 14.20 HK Electric 20.18 17.40	RTZ 7.40 7.35	Gen, Edux 2562 2509 Haves 480 474.20		Fad Ind A 7/4 7/4 Fisicher Chail A 17/4 17/4 FPI Gentro 0.27 0.25 GoldComp 8/4 8 Gulf Cdo Res 5/4 5/5	100 long-delars per lon 287.00 187.505 pt 3 211.00 211.00 205.40 205.401.50 11.32 287.20 187.7000 78 210.50 210.76 287.40 285.500.20 10.514
Wolfers/Kluwer 104.80 103.50 CBS trend index : 131.46 Previous : 129.56	HK Land 17.30 17.20 HK Realty Trust 13.90 14.20 HSBC Holdings 84 83 HK Shana Hits 7.15 7.20 HK Telecomm 72.40 12	Scot Newcos 4.77 4.61 Scot Power 3.42 3.42 Scot Noids 1.12 1.13 Severn Trent 5.51 5.90 Shell 6.73 6.76	Imetal 467 472.70 Laterage Coppes 432.50 432.70 Learned 472.70 4766 Gen. Egux 537 534	H Braken Hill 113 325 Ploneer Int 273 274 Nmmdy Poseiden 244 244 QCT Resources 1.67 145 Sentos 195 195		245.55 READOCTS 271.00 251.00 267.00 285.50 -2.40 38,255 275.00 184.40 Jun 95 271.00 371.00 385.50 287.70 -2.70 4,542 275.00 785.20 407.95 371.00 371.00 271.00 -0.10 4,076
1	Hutch Whampon 22.40 22.70 Hyson Dev 16.30 14.20	Signiff Nephew 1,47 1,49 Smith Nephew 1,47 1,49 Smith Kline B 4,43 4,61	Gred (L') 1792 1189 LVALH, 4324 4316	TNT 127 127 Western Mining 3A5 338 Western Mining 414 415 Woodside 335 3.40	Herato Gid Mines 14 14 Herator 14 Herator 14 Herator 14 Herator 14 Herator 17	22.08 195.50 May 94 212.50 212.50 216.00 211.59 -1.50 4.820 212.50 177.50 July 9 271.50 214.50 274.50 274.50 275.50 200.60 Aug 94 277.50 271.50 287.50 287.50 275.5
Brussels Acre-UM 2405 2340 AG Fin 2585 2400	Jardine Math. 41.50 40 Jardine Str Hid 26.30 26.18 Kowloon Mater 13.00 12.40 Mondar la Orient 8.40 8.25 Miramar Hatel 15 14.90	Smith (WH) 445 449 Sun Alliance 3,63 3,63 Tare & Lyle 4,02 3,95 Tesco 2,35 235	Moulinex 113 119 Paribas 216 509 Pechiney Intl 215.50 214	All ordinaries ledex : 1962.20 Previous : 1956.60	Interprov pipe 27 25% Jannock 14 14	200.00 202.00 500 PM 287.00 287.00 286.00 286.00 -0.10 467 286.00 195.00 Cd PM 201.00 202.00 207.00 282.00 -0.00 465 287.00 196.00 Cd PM 287.00 287.00 -0.100 94 287.00 94 287.00
Arbed 3010 3000 Barco 1875 1875	Haw World Dev 20 19.70 SHK Props 38.25 38	Teson 235 235 Thern EANI 10.05 10.06 Tortikles 2.42 2.42 TSB Group 2.01 2.02 Unilever 10.97 10.77	Printemps (Au) 780 783	Tokyo	Loblaw Co 21%, 22% Mackarde 9%, 9%, Magna Joll A 51 579	ESt solet M.A. MOY'S soles 24,304 - MOY's open int 73,534 up 1921 SOYBEAN OS. (CBOT)
Cobepg 5070 5070 Delbolre 1774 1776	Switzs Por A 36.50 34.75 Tol Cheung Prps 9.20 9.10 TVE 315 3.15	Utd Biscutts 3.85 3.80 Vocatione 570 576	Redoute 11.01 7790 7750 Scint Goboln Sile Sile	Alcol Electr 560 560 Assohi Chemicol 713 707 Assohi Gloss 1790 1190 Bank of Teltro 1810 1740 Gridgestone 1370 1300	1990 PM 1 PM	40,000 Bpr-doilors ppr 700 Bps. 25.54 17,405 bp 70 23.80 23.80 23.22 23.600.30 7.211 24.05 17.55 Opt 70 23.00 23.00 23.25 23.670.26 17,885
General 7790 7760	When Hold 20.40 20.20 Wing On Imi 9.50 9.45 Wingor Ind. 11.00 11.50 World Inff 11.50 11.40	Whithreod 5.44 5.37 Williams Hops 3.49 3.50 Willia Corroon 2.30 2.35	500 Generally 461 461 5002 389.90 389 185 184 50	Conon 1436 1416 Costo 1116 1116	Nome Ind A 5% 5% Normale Inc 22% 22% Normale Forest 11% 11% Normale Energy 22% 22	26.29 1974 Dec 92 34.15 34.15 25.56 22.900.26 28.799   25.75 20.90 Jun 94 54.15 24.15 25.60 22.970.25 40.09   26.15 26.15 26.150.17 54.00
Krediarbonk 7580 7450 Petrofino 9178 9178 9280 Powerfin 2040 3045 Roycel Beloe 3740 3045 Soc Gen Bonque 8550 8550 Soc Gen Belokaug 2455 2475 Softma	Hagy Sany Index : 7547,73 Provides : 742,76	F.T. 30 index : 2614.20 Pryvious : 2614.20 F.T.S.E. 708 index : 3160.00 Previous : 3100.60	UAP. 650 653	Doi Hispon Print 1460 1460 Doiwa House 1730 1710 Doiwa Securities 1460 1430 Fonuc 3770 3750	Norcen Energy 22% 22 httnern Telescom 25% 36% Nove Corp 25% 25% Shower 27% 27% Pagurin A 2.13 2.55 Plocer Dorne 25% 25%	26.00 31.55 May 94 94.00 94.20 25.00 34.20 -0.14 3,000 25.75 31.55 July 94.25 34.25 23.00 34.15 -0.10 2,007 25.25 21.45 Aug 94 34.05 34.05 25.70 24.00 -0.25 483
	Johannesburg AECI 12.05 12.05 Affect 113 153		CAC 48 index : 2214.49 Previous : 2265.67	Full Block 2450 2400	PWA Corp 0.62 0.65	245 ELSSep# 2140 2175 2145 2175 245 2419 ZUSDER 2110 2145 2155 2100 -0.15 317 2175 2175 2176 2100 2100 2100 2100 -0.05 477
Tractebel 9500 1340 UCB 22725 22250 Current Stock Index : 6694.15 Previous : 667.37	Angle Amer 142 146   Barlows 40 40.50   Blyvoor 2.50	Madrid  BBV 3500 3530 Beo Central Hisp. 445 4060 Banco Santonder 670 6600 Bantsto 2215 2230	Sao Paulo	Pulltsu 846 677 Hiltochi 844 846 Hittachi Coble 835 840 Hondo 1470 4470 Ito Yokudo 4770 4470	Renaissance 34 335	Est soles N.A. Mort's soles 17,407 Mort's open int 18,404 up 183
	Buffels 45 45 De Baers 87.25 87 Driefontein 47.25 44.50	Drogodos 2215 2235	Bones de Brasil   1150   1125       Bonespe   520   500	Ilochu	Rothmans 100% 100% Royal Bank Can 28% 28 Scentre Res 12% 12%	
Frankfurt AEG 169,00 168,70 Allianz Hold 2599 2570	Highweld Steel 13.25 12	Encided 5730 5440 Encros 192 177 128 128 128 128 128 128 128 128 128 128	Purumoponemo 1030 1655 Petrobras 8000 8350 Telebras 2970 3120 Vale Ria Doce 5570 4250 Varia 17500 17500	Konsol Power 299 299 Komosol Steel 348 348 Kinta Brewery 7880 1280 1280 Komotas 815 792 Kvocaro 4350 4370 Kvocaro 4350 4370 Matsu Elec Inds 1150 1140 1150 1140 1150 1150 1140 1150 115		Livestock "
AEG Alikenz Hold Alikenz Hold Alikenz Hold Alikenz Hold Aske Aske Aske Aske Aske Aske Aske Aske	NUMBER   37.50 34.75	Iberdroto   902 915   Repost   3680 4020   Tabaccilere 4045 4180   Telefonics 1435 1640   S.E. General Index : 366,48   Previous : 362,59		Kvocero 6350 6370 Matsu Elec Inds 1450 1370 Matsu Elec Wis 150 1340 Mitsubishi Sk 2340 2300 Mitsubishi Kasei 427 536	Secardom 35% 35% 35% 35% 35cardom 35% 35% 35% 35cardom 35% 35% 35% 35% 35% 35% 35% 35% 35% 35%	40,000 lbscards per lb. 74,70 67,55 Oct 93 74,92 75,30 74,77 75,15 +0,13 17,154
Buy Verainsbk 615 507	\$1 Helena 33 34.25 Street 19.50 19.50	Previous : 362.59		MUTSUCHSIN ENGC 575 568	Stelco A 4.45 4.65 Tulisman Energ 34% 34 Teck B 194 199 Tecmon Hear	76.50 70.50 People 75.52 75.62 75.60 75.52 +0.62 11.667 10.75 75.50 76.50 76.50 6451
BBC 421 421 BHF Bank 414 471 BANY 572544.50 Commerciank 322317.20	Composite Index : 4034.32 Previous : 4016.35	Mijan Banca Comm 5420 5432 Bostnei 80 51		Mitsul and Co 792 790 Misukeshi 930 930	Tack B 191/2 1996 Thomson Hews 15/4 15 Toronto Domn 197/2 20 Toronto Domn 197/2 20 Toroncotto Util 14/6 14/4	71.25 71.26 Aug 14 72.10 72.17 72.05 72.05 -0.05 2780 7
Continermant 225 255 Continermal 225 225 Datimer Benz 7557a50 Degussa 757a50 Deutscock 7779a50 Deutscock 777 777 Deutscock 775 777 Deutschar Stank 427 425 Feldmustrie 715 715 Feldmustrie 715 715	London (	Cred litet 2.94 2.94	Cerebos 5.95 6.05 City Dev. 5.10 5.10 DBS 12.40 12.40 France Neave 14.90 14.00	Minam Manager and	TrensCdo Pise 21 204 Trilion Fini A 222 232 Trimuc 164 17 Tripuc A 0,51 0,52 Unicorp Energy 0,55 0,50	Rot. soles & 130 Mari's soles 12,609 Mari's open int 68,915 off 660 PREEDER CATTLE (CMER)
Coursche Bank 795 779 Couples 545 554 Crestrar Bank 427 425	Allied Lyons 428 432	Ferfin 264.75 345 Ferfin Risp 389 383 Flot SPA 7261 7450	Genting 1430 1440 Golden Hope PI 139 136 How Por 3,44 3,42 Hume Industries 6,40 4,30	Nippon Off 807 800 Nippon Steel 375 355 Nippon Yusen 849 40 Hisson 738 736 Normura Sec 2190 2190	Unicorp Energy 0.55 0.50 TSE 366 Index : 4137.46 Previous : 6138.86	50,000 Da Contis por St. 30.35
CALCODO LLOCACIO LABOR 134	BAA RAD STATE	Finmaccunicu 160 1500 Generali 41700 (2050 1FI 18470 18850	Kappel 8.45 8.50	76000 9500d	Zurich	### ##################################
Hockstel 1136 1135 Hoschst 278,30,280,18 Hotzmann 963 950	Bors 500 500 1	Tulcem	MONTH DERES 7,70 7,50 1	KITCON 2003 125 12	Addr Inti B 175 175 175 Augustas B new 540 546 28C Brwn Boy B 910 905 Clbo Gefor B 747 744	#5.00 #2.01 #647 \$5.07 \$5.07 \$5.55 +0.05 164 #4.00 #2.10 #647 \$5.00 1,369 #5.1 soies 1,775 #647 \$1.00 1,369
Harrien 217 217 IVVKA 342 351 Koll Sols 136 136 Konstact 575 57 40	Sive Circle 247 248	FIRMU MAN 3/2011	OUE 7,10 7 Sembracing 1241 1220 Shanorilo 4,76 4,76 Signe Durby 2,44 3,40	MINIORU 776 777   1	-3 HOURINGS B 799 295	Monts spen for 10,077 off 2002 HOUSE (CMESS) AU,000 bs., combs per is.
Karstudt 575 577 40 Kaufhal 540 536 KNO 122 122 90 Kloeckner Werke 81 82 50	BOC Group 470 441 Boots 490 487 Bowster 520 5.18 BP 3.18 3.19 5	Pirelli 3303 3720  RAS 30116 30503  RAS 30116 30503  RAS 30116 30503  RAS 30116 30503  RAS 3050 Torica 11122 10740  SIME 4553 3651  Rela 1377 1374  Rela 1377 1374  Rela 23602 27500	Single 680 679 3	Sumitomo Chem 474 447   Sumitomo Chem 474 447   Sumitomo Chem 474 447	ands Gyr R 80 430	## ### ### ### ### ### ### ### ###
MAN 329 326	Brit Steel 130 133 3	IIP 3405 3669 IME 4050 4011 Inka 1377 1376	Spore Press 11.66 12.10 Sine Steemanle 3.18 2.15 Streets Trodize 118 2.16 UOS 9.15 7.20 UOL 1.70 1.66	iumii Martine 1819 983 Sumittoma Metol 349 340 Robel Corp. 486 667 Rusel Corp. 945 943 Ruselo Chem 1320 1206 TOK 2800 3500 F	TOTAL DE SES SES	477 257 April 418 415 620 445 +0.10 749 5150 627 km pt 450 6.12 417 412 +140 200
Alekali tree 1	Brit Telecom 427		170 178		THE THE SECRET HERE IS AN I I WAS I	## 635 kill 422 +023 to 1
Movemen Rueck 3430 3400 Porseine 630 430	Brill Telecom 427 427 5 BTR 4 197 5 Cable Wire 645 840 7 Coobury Sch 436 432 4	Toro Assi Risp 32450 33290	Stroits Times Ind. : 2006.44	[el]kr 490 487 s	Gorne Hos PC 5165 5170 Gorne Republic 120 121	47.80 44.25Aug 94 47.00 +0.05 8 2 Est. Scies 3,226 Mon's scies 4,406
Muerich Ruisck 3/25 3/85 Porschie 430 430 Privision 421,86-22 50 PWA 164 182,50 RWE 43242,50 RWE 372 284	Bril Telecom 427 427 8 18 18 4 137 8 Cobbe Wire 845 841 17 5 Cooks Viyelia 251 27 Cons Viyelia 65 611 Cours Viyelia 65 611 Cours Viyelia 65 65 84 85 85 85 85 85 85 85 85 85 85 85 85 85	RAS 30116 30600 Rinsanciente 277 8940 Solpenn 4340 4130 Solpenn 4340 4130 Solpenn 3450 3090 Solpenn 3450 3090 Solpenn 3450 3090 Rinsanciente 2000 27200 Sier 4450 3090 ALE Index: 1289 Travious: 1289	Stratts Times Inc. : 2006.66 Provious : 1995.88	Teillis 490 489 5 Tokyo Marine 1360 124 5 Tokyo Elec Pw 3600 2590 5 Toppon Printing 1360 1140 5	Chincher B 5440 5350 water PC 702 698	47.60 44.25.Aug 94 47.00 ±0.05 8 25.Aug 95.Aug 95.Aug 97.00 ±0.05 8 25.Aug 97.00 ±0.05 8 27.40 ±0.00 ±
HUNTERS RUPCI: 363 300 Porcine Service	Brit Telacom BTR 427 127 137 18 BTR Cable Wire Codbury Sch 426 426 427 1 Controlled Courteurida Courteurida CCurrouda BTC Corour CCurrouda CCC CCC CCC CCC CCC CCC CCC CCC CCC C	Fore Assi Rise 22450 33290 MLE Index : 1381 Provious : 1381	Stroks Times Ind.; 2004.46 Previous : 1975.Hi : 2004.46 Stockholm AGA 415 411	250   250	Chindran B 5440 5350 Water PC 702 698 West PC 1698 1616 West Rock Corp B 488 487	### ## ### ### ### ### ### ### ### ###
Advantagement 331,2032/20 Advantagement 370 270 Advantagement 320 300 Advantagement 320	Brit Telescom	Acon Aluminum 274 239  Alcon Aluminum 274 239  Alcon Aluminum 274 239  Ball Conocio 43 439  Ball Conocio 43 439  Ball Conocio 51 149	Stockholm  AGA Agga A  415 411 415 415 416 417 416 417 417 417 417 417 417 417 417 417 417	252   252	Recria Hdis PC 5145 5170 offer Resultic 120 121 confor B 120 121 confor B 120 120 120 confor B 120 120 120 120 120 120 120 120 120 120	47.00 44.25.4up 94 67.00 70.00 8 8 67.00 8 67.

# Certain offerings of securities, financial services or interests in real create published in this newspaper are not authorized in certain varieticious in which the linemational Result Tribuote is distributed, including the United States of America, and do not constitute efferings of accurities, activices or intenests in these jurisdictions. The Interenational Herald Tribuote assumes. victorious presidential campaign in 1988, was named president of CNBC, the business news cable channel operated by NBC. (NYT) U.S. FUTURES Est, soles N.A. (Mexi's, soles, 48,400) Mun's open ini 154,864 edi 1654 19 YR, TRERASJERY (CURUT) 195-20 102-08 Sen 13 115-29 115-39 115-07 115-22 128,297 115-30 102-08 Sen 13 115-29 115-39 115-07 115-22 128,297 115-30 102-30 Dec 90.114-36 115-91 114-07 114-32 98 116-00 104-00 104-00 Mexi 161-30 113-12 113-30 87 113-12 108-19 Jun 16 112-08 113-12 113-08 113-07 00 125-126,1005 N.A. Mon's, soles 77,179 135-12 108-19 Jun 16 112-08 113-12 113-08 113-07 00 125 TREMASJERY MONES (CROTT) 18 PCI-100,000-pis 8, zinde of 100 pcd 117-28 90-09 Sep 29 117-18 123-00 116-39 119-22 + 05 171,074 **Grains** COFFEE C (MCM) RA-CERTS part Ry. 56.055 m 97 74.00 74.00 75.00 75.35 —1.40 908 39.00 Dec 19 74.00 79.30 77.90 —1.30 20.579 61.75Mer 94 12.00 81.00 97.50 79.50 —1.40 48.00 61.75Mer 94 12.00 81.00 19.50 19.50 —1.40 48.00 61.75Mer 94 12.00 81.05 82.55 82.65 —1.40 48.00 61.00 | THE NUMBER OF BASES | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | G PC1-4700,000-00: 8, 250-00 110-00 118-30 119-22 + 05 171,574 117-32 90-00 Sep 93 119-18 128-00 118-30 119-22 + 05 171,574 117-32 90-00 Acc 94117-01 117-14 116-13 117-00 + 04 194,954 117-32 90-00 Acc 94117-01 117-14 116-15 117-00 + 04 194,954 116-07 90-12 Sep 94 115-11 115-11 115-00 115-04 + 00 11,084 116-07 90-12 Sep 94 115-11 115-11 115-01 115-04 + 00 11,084 116-07 90-12 Sep 94 115-11 115-11 115-01 115-04 + 00 11,084 116-07 90-12 Sep 94 115-11 115-11 116-01 + 00 11,084 116-08 90-15 Jam 95 104-03 114-15 116-01 + 00 11,084 113-09 98-15 Jam 95 113-11 + 00 29 113-09 98-15 Jam 95 113-11 + 00 29 113-09 98-15 Jam 95 119-10 100-10 100-05 - 05 17,264 110-07 100-07 65.80 82.50 Dec M Ed. soles 7,440 Mon's soles 4,176 Mon's soles 17,440 Mon's soles 4,176 Mon's soles in 4,452 off 1009 SUBAR-MORLD II ENCISE) 112,00 gar- covits per b. 112,00 gar- covits per b. 113,41 8.50 Mon's 94 9,30 9,35 9,35 113,41 8.50 Mon's 94 9,77 9,78 9,35 113,51 9,13 July 9 4,77 9,78 9,35 113,51 9,13 July 9 4,77 9,78 9,35 113,51 9,13 July 9 4,77 9,78 9,35 113,51 9,13 July 9 9,45 113,61 9,40 94 94,51 9,53 9,35 113,61 9,40 94 94,51 9,55 Mon's spen int 94,048 up 565 COCOA INCESE) Symplectories 5 per from 9.37 -0.27 45,445 9.41 -0.22 33,224 9.38 -0.22 10,114 9.44 -0.19 6,137 9.30 -0.21 2,922 2299, 276 May 94 1379, 3089, 1.06 1.06 -4.039, 1.205 215 277 JAPA 13079, 31094 2199, 3129, 3299 409 2199, 3129, 3299 409 2199, 3129, 3299 409 2199, 3129, 3299 409 2199, 3129, 3299 2129, 2129, 2129 2199, 3129, 3299 32 22, 21296, 213 2199, 3129, 3299 32 22, 21296, 213 2199, 3129, 3299 32 22, 21296, 213 2199, 3129, 3299 32 22, 21296, 213 2199, 3129, 3299, 3129, -1.5 1.737 -1.25 4.47 -1.15 1.479 -1.25 740 -1.15 50 -1.15 50 +10 39,975 +11 4,149 +12 758 +13 433 +14 184 SOTREAM OL. (1807) 44,000 be-dedict per 100 bs. 23.94 19,005cc 90 23.00 23.00 23.20 23.60 -4.30 7.711 24.05 19,50cc 90 23.00 23.05 23.50 23.50 -4.25 17,825 24.05 19,70cc 90 23.15 23.50 23.50 23.50 -4.25 17,825 24.05 19,70cc 90 24.15 24.15 25.50 23.50 -4.25 17,825 24.10 21,734cc 90 24.10 24.30 23.50 24.50 -4.25 4.00 25.05 11,334cc 90 24.10 24.30 23.50 24.50 -4.10 3.00 25.05 11,334cc 90 24.10 24.50 23.50 24.50 -4.10 3.00 25.05 11,334cc 90 24.50 24.50 24.50 24.50 24.50 25.15 21,234cc 90 25.00 24.50 24.50 24.50 24.10 22,00cc 90 23.00 24.50 24.50 24.50 24.10 24.00cc 90 23.00 24.50 24.50 24.50 24.10 24.00cc 90 24.10 24.60 24.10 24.00cc 90 24.10 24.50 24.10 24.00cc 90 24.10 24.50 24.10 24.00cc 90 24.50 24.10 24. ### OF PARTY industrials ### Action | Page | Pag 54.90 55.37 54.30 54.66 57.60 56.00 59.25 58.75 58.70 9.20 40.00 40.05 39.45 93.5 SAP COMP, MODEX (CMER) points and conts 452.45 371.00569 97 AGI\_70 462.90 460.90 462.95 +1\_3175.421 445.94 452.90 477.00c773 462.90 444.90 452.95 +1\_32 12.05 445.94 452.90 477.00c774 464.95 462.70 462.95 445.25 +1\_32 12.05 824. points N.A. Mon'ts adea. 44,730 Mon's open int 327.735 off 464.95 NYSE COMP, MODEX (NYFE) points open on the conts. NYSECOMP, NODEX (NYFE) points and cents 25.14 22.00 Sep 92 25.00 257.25 252.03 254.95 +0.45 1.467 252.5 257.15 Dec 92 256.05 257.05 257.00 257.05 257.05 40.75 394 254.75 242.00.000 14 257.05 257.00 257.00 257.05 +0.85 254.00 257.00 14 257.00 257.00 258.15 +0.85 Est. spits N.A. Mon's spits 1,775 Man's opering 4,140 off 129 Financial

# NASDAQ

NASDAQ prices as of 4 p.m. New York time.
This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

FULL STATE S

A 100 13 

L-M
- 27 2674 774
- 27 2674 774
- 12 13 45 346 44
- 13 13 45 346 44
- 14 203 714
- 15 13 177 164
- 16 157 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164
- 17 167 164 1174 Property of the property A STAN NAC TOTAL STAN 

| The part 

T-U-V

PASSACE DES ASSESSES DE LOS DE LOS DE LOS DES PASSACES DE LOS DEL LOS DE LOS DEL LOS DE LOS DE LOS DE LOS DE LOS DEL LOS DE LOS DEL LOS DE LOS DEL LOS DELLOS DE

# **BNP Will Be First** As France Begins Privatization Sales

PARIS — Banque Nationale de Paris will be the first of 21 stateowned companies to be sold to the private sector, Finance Minister Ed-

mond Alphandery said Tuesday.

Mr. Alphandery, speaking at a news conference launching the independent commission that will belp to value the companies for sale to investors, said BNP's active role in the French economy made it an obvious first candidate.

"It's e symbol," be said. "It's e very good way to get the privatiza-tion ball rolling."

The 21 companies are due to be sold under a five-year plan worked out by the five-month-old centerright coalition government of Prime Minister Edouard Balladur. Mr. Balladur has said he hopes to raise 40 billion francs (\$6.85 bil-lion) from sales of the first four, scheduled for late this year: BNP, the pharmaceutical and chemical company Rhône-Poulenc SA, the oil company Elf Aquitaine and a small retail bank, Banque Hervet.

The exact date of the BNP sale has yet to be set, though Mr. Al-phandery said it would probably come within a few weeks. Some

date at Oct. 5.

He said the price would be set after payments to minority interat the latest moment possible, at a sets fell 61 percent to 522 million francs in the first half of this year.

reports in the French press put the

the privatization commission." The French stock market is cur-rently at record highs, and shares of financial companies have fared especially well on expectations of lower interest rates. But the government reserved the right to delay the sale if market conditions changed.

François Marchall, international salesman for French equities at So-ciété Générale, said he expected BNP to be priced in a range of 550 to 575 francs a share.

Analysts say the state could raise previous Socialist government.

5 billion to 30 billion francs if it But Rhône-Poulenc Chairman 25 billion to 30 billion francs if it

recently reported that its net profit

## First-Half Net Dropped at Elf

Compiled by Our Staff From Dispatches PARIS -- The oil company Elf Aquitaine said Tuesday its first-half net profit had fallen 59 percent to 1.04 billion francs (\$178.1 million), but analysts said its prospects for privatiza-

tion would not be damaged. Elf said a one-time writedown of 2.30 billion francs on the value of its oil and gas assets, in recognition of a fall in oil prices, had cut 1.53 billion francs from its profit.

Excluding the write-down, Elf's operating profit fell 24 percent in the period, almost exactly in line with the forecast made in March by its former chairman, Lolk Le Floch-Prigent, of a 25 percent drop. Elf, the world's eighth-larg-

est oil company, is one of the four state-owned companies that France plans to sell to the private sector. (Renters, AFX)

But analysts said that represented an attempt by its new chairman, Michel Pebereau, to clean up the bank's balance sheet.

A jump in provisions for general risks and bad loans, chiefly the re-sult of exposure to troubled small and medium-sized firms, was the main reason for the profit slide.

Some had thought Rhône-Pou-lenc would be sold first, as it had already been valued when 6 million. of its shares were sold under the

sold its entire direct stake of 72.9 percent in BNP's capital. Last week, when the bank released its first-half results, it put its book value at 37 billion francs.

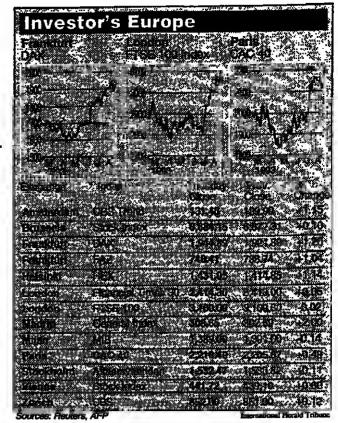
BNP is France's third-largest outlook clashed with several forestands by the first-half results, it put its book value at 37 billion francs.

BNP is France's third-largest outlook clashed with several forestands by the first-half results. bank, with 1,900 branches and op-erations in a total of 78 countries. It in the year of rising profit.

(Reuters, Bloomberg, AP)

of Fint's car division.

least I trillion lire.



#### Very briefly:

Olivetti SpA said a consortium it leads would invest 2.0 trillion lire (\$1.25 billion) in a cellular network if it was chosen to provide Italy's second system, alongside that of the state-owned SIP SpA.

 VDMA, the Germany machinery-industry group, said machinery orders in July were 9 percent below those of the like month a year earlier; domestic orders fell 13 percent, while foreign orders were off 4 percent. • BDI, the Federation of German Industry, said the West German economy would contract 2 percent to 2.5 percent this year.

Switzerland's second-quarter gross domestic product fell 0.2 percent from the first quarter and 1.2 percent from a year earlier, although household consumption edged up 0.2 percent during the quarter.

• Telefónica de España SA said net consolidated profit in the first half of the year rose 2.5 percent, to 49.69 billion pesetas (\$366.7 million).

· Koninklijke BolsWessanen NV bought the assets of Cedarburg Dairy Inc. in Cedarburg, Wisconsin, in an attempt to expand its U.S. market share, for an undisclosed price; the dairy has annual sales of \$35 million. AFP, Bloomberg, Knight-Ridder, AFX, AP

## CS Profit Disappoints Market

The parent of Crédit Suisse, CS First Boston, Leu Holding and

Swiss Volksbank, said net profit in ZURICH — CS Holding AG disappointed the market Tuesday francs (\$599.0 million) from 543 despite reporting a 62.4 percent rise in first-half profit. francs (\$599.0 million) from 543 million a year earlier. The results were boosted by trading profits linked to unrest in the European Monetary System, analysts said.

Provisions for bad debts were 1.34 billion francs, up 62.0 percent, reflecting the weak Swiss economy.

Lack of detail about the performance of the CS First Boston securities operation surprised analysts. The CS Holding chairman, Rainer "The Punto will help Fiat renew its great tradition and regain market share," said Paolo Cantarella, bead Gut, told shareholders CSFB's trading income rose 51 percent in the first half, boosting overall in-Fiat's share of the Italian market, Europe's second-largest after Germany, has shrunk to around 44 per-cent from more than 60 percent five years ago. Mr. Cantarella said the car's launch had been timed come hy 24 percent. But that was considered low, compared with other brokerage houses.

## This New Car Is Crucial for Fiat

TURIN — Fiat SpA on Tuesday unveiled the Punto, a compact car on which much of the struggling automaker's future rides.

automaker's future rides.

The Punto will go on sale Nov. 6 in 29 versions, including diesel, with engine sizes ranging from 1100cc to 1700cc. The car first will be sold in Italy, France and Germany, at an expected price of around 15 million line (\$9,400). It will be available in Britain in January.

Fiat invested 5.6 trillion lire to develop the car, which falls into the most competitive segment of the industry. Compacts represent 27.4 percent of all models sold in Europe. In Italy, Fiat's largest market, the

ment accounts for 40 percent. The Punto will replace the decade-old Uno, which at its peak sold 700,000 cars a year, about one-third of

The Punto has a rounded hood and an acrodynamic front that resembles a Renault Clio, the top-selling compact in Europe. At the rear, the back lights are placed flush with the roof of the car.

At the placed root and an according make 700,000 Punto cars a year. Fiat hopes to export half of its Punto production.

(Bloomberg, Reuters, AP)

## CHINA: Zhu's Plan Meets Obstacles

Continued from Page 1

excessive investment in fixed assets

since last year.
"The current financial situation

"The current financial situation is still relatively grim," he said.
Finance Minister Liu Zhongli, also addressing legislators on Monday, said a serious drain of state finances was continuing despite some success in reducing spending in recent months.

In a move to modernize airports without drying up central coffers, the Civil Aviation Administration of China will allow foreigness to help run the country's busiest facilities, Bloomberg Business Newsquoted the China Daily as saying Tuesday. yuan between January and July, up 5.3 percent from the corresponding

period last year, while expenditure jumped 9.2 percent to 208.23 billion yuan, he said. He urged greater efforts to meet the year's budget deficit target of 20.5 billion yuan. Despite the mountain of prob-lems, Mr. Zhu stressed that the economy was on the whole in good shape.
On the optimistic side, the deputy prime minister cited the stabili-

zation of China's currency on limited-access foreign exchange swap markets and a sharp rise in bank savings since his offensive started. The former Shanghai mayor said

■ Foreign Help for Airports

State revenue hit 214.35 billion Tuesday.

CAAC officials said that a package of airport projects would be announced later this year that will

permit foreigners to manage airports as joint ventures.

The involvement of foreigners is

exceptional because the central government monopolizes China's transportation sector. The announcement comes just as

China begins to seek low-interest foreign loans for renovation of its crumbling airports. The govern-ment said it planned to spend 30 billion yuan on airport projects across the country before the year 2000, the paper said.

The plan is meant to cover about rampant real estate speculation, which boosted property and raw material prices, and excessive growth of development zones offer-

CURRENCY AND CAPITAL MARKET SERVICES

24 Hour London Dealing Desk empetitive Rates & Daily Fax Sheet

Call for further information & brochure

Market Myths and Duff Forecasts for 1993

For further details

on how to place your listing contact:

PATRICK FALCONER in London

Tel: (44) 71 836 48 02. Fax: (44) 71 240 2254 Herald Eribune.

CURRENCY MANAGEMENT CORPORATION PLC

Tel.: 071-382 9745 Fan: 071-382 9487

ter House, 77 London Wali - London PCZM 5ND

## Ferruzzis Quit Firm's Board

The Associated Press MILAN - Members of the Fering preferential investment policies ruzzi family on Tuesday left the had also been brought under conboard of Ferruzzi Finanziaria SpA, the embattled agricultural and

chemical concern.

Alessandra Ferruzzi, her husband, Carlo Sama, who is a former managing director, and her broth-er-in-law Vittorio Giuliani Ricci all lost their places on the board.

to take advantage of an expected revival in European car demand next year after the deep slump of 1993. Analysts say the Punto is vital for Fiar's hopes of TOP FUNDS returning to profit next year and could even determine whether it survives as an independent car producer. North Star Group of Companies operates 33 investment funds which have been awarded Although the company has given no earnings forecasts for 1993, analysts expect Fiat to suffer a loss of at The Punto is expected to sell 250,000 units by the end of this year, company officers said.

At full production, Fiat factories at Mirafiori and 17% p.a. in DKK on average since 198 16% p.a. in DEM 17% p.a. in CHF 17% p.a. in FRF 21% p.a. in 68P 24% p.a. in USD North Star ] Please send me information on North Sta

39 Toldbodgade, DK-1253 Copenhagen Tel.: 45-33 32 11 22. Pax: 45-33 32 67 17 Custodian Banks: ABN/AMRO Bank

#### INTERCONTINVEST SICAV 19-21, bd du Prince Henri

R.C.B. 34576

AVIS

Par décision du Couseil d'administration du 25 août 1993, le compartime LL Straight Bond FRF sera clôturé. Toutes les actions de ce compartime ovant rémies aux mains d'un seul actionnaire et cet action ndé le rachat de ses actions par attribution en nature des inve demande le menat de ses actions par attribution en nature des investissements détenus dans le portefeuille de ce compartiment, le compartiment se trouve liquidé. La demañe valeur neue d'inventaire de ce compartiment a été calculée en date du 19 août 1993. Les demandes de souscriptions et de conversions pour des actions LL Straight Bond FRF ne sont plus acceptées. Luxembourg, le 25 août 1993 Le Conseil d'administration



CALOR. ROWENTA. SEB. TEFAL **CONSOLIDATED RESULTS** FOR THE 1ST HALF-YEAR

(FF millions) 30.06.1993 30.06.1992 3.730 3.773 Operating income after interest 178 171 Net income 58

Net income + depreciation

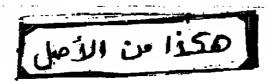
Practically stable overall (- 1% at current parities, + 2% at constant parities), sales were up 15% in the United States and 8 % in Germany

246

Operating income after interest increased slightly. Net income includes an extraordinary charge of FF 8.8 million. The debt has decreased by FF 277 million and shareholders' equity has risen by FF 274 million.

The interim Report will be evallable on September 10th. To obtain a copy, please contact:

Groupe SEB - 8.P. 172 - 68192 Scully Cadex - France - Tel. (33) 72.20.16.40



对这种TT 可以通常的对象的情况,并是一个人的意思是不是一种的情况是是是一种的情况是是一种的,可以是是是是一种的,也是一种的,也是一种的,也是一种的,也是一种的,

SAME IN COLUMN SAME AND THE PARTY OF

The state of the s

117

1,54 .16 .10

Las et la construction in des in in des in in des in in des in des in in des in in in des in in des in in indicate in des in in des in in indicate in des in in indicate in des in indicates in des indicates 444 & BE244949 BEING MANAGEMENT STREET 1.07 G 4073 G 40775 G 11 775 G 1944 S

STATEST STATEST STATEST OF STATEST STA 1.48 1.48 1.49 1.49 1.12 1,16 36 37 1,44 4 THE STATE OF THE PROPERTY OF T

EN BE HANDER BANKE BE NEW BENEFICIAL DESCRIPTION OF THE BENEFICIAL DESCRIPTION OF THE BENEFICIAL DESCRIPTION OF THE BENEFICE O

Alle Accome

17th Aven

17th Ascord

17th As

THE PASSAGE THE PROPERTY OF THE PASSAGE ASSAULT THE PASSAGE OF THE BR33778883 THE SUPPLIES SENTENCE OF SUPPLIES OF SUPPL AND STATE OF THE PROPERTY OF T 的一个人,我们的一个人,我们就是一个人的人的人,我们也是一个人的人的人,我们也是一个人的人的人,我们也是一个人的人的人,我们也是一个人的人的人,我们也会会会会 我们也不是一个人的人,我们就是一个人的人的人的人,我们也是不是一个人的人的人的人,我们就是一个人的人的人的人,我们也是一个人的人的人的人的人,我们也是一个人的人 .44 20 144 2.40 1.70 CHARLES AND AN ARREST TOTAL 1777 T. 1777 T 是一个人,我们是一个人,我们是一个人,我们是一个人,我们是一个人,我们是一个人,我们是一个人,我们是一个人,我们是一个人,我们就是一个人, B工作者以及服务的为人为6 THE PROPERTY OF THE PROPERTY O

Liberton Control | Francisco Control C

THE TABLE OF THE PARTY OF THE P

THE STATE OF THE PARTY OF THE P

The control of the co 

THE THE PERSON OF THE PERSON O neglije. Program standar sedina koden kandin kandin kanda jinga sedina kanda k · 福州 

THE PERSON NAMED IN COLUMN TWO 

A CONTRACTOR OF SALES THE PROPERTY OF THE PROPERTY O A CHARGES & A St. No. of Contractions

12 Month High Low Stock

YE PE 1004 High LOWLEDGE DY'SE

AND THE PROPERTY OF THE PROPER

THE PROPERTY OF THE PROPERTY O

THE THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PARTY.

THE STREET OF THE STREET OF STREET WHEN THE STREET STREET

ATTENDED TO THE THE PROPERTY OF THE STATE OF 

はいいない

A PURSABLE NAME AND ADDRESS OF THE PARTY ADDRESS OF T The withtern to

THE PERSON A PERSON AS PER

元线路

14-15-16-16 BER 52-16-1

HA CHARLESCHINGER EN SELECT DE RETERMENT FUNDER EN PRESENTANTE EN

经经验

de Culliner

the state of the s

HERE SEN STREET BY HER HER HERE SEN SEN STREET STREET STREET STREETS S 

Continued on Page 14

صكذا من الاصل

# More Cutbacks for Japan? Accord on Car Sales to EC Is Expected

certain to give in to demands for more cuts in its vehicle exports to the slumping European Community market, although a final deal may not be reached at talks in Tokyo this week, industry ana-

lysts said Tuesday.

"Japan really has no choice but to comply with a reduction [in exports] to a market that is much sicker than anyone realized," said Steve Usher, a carindustry analyst at Kleinwort Benson International, "I think Japan is just trying to put off the inevitable."

Negotiators for the Community and Japan will meet in Tokyo on Thursday and Friday for a second round of negotiations on further cuts since agreeing in April that Japan would cut its vehicle exports for 1993 by 9.4 percent from the previous year.

TOKYO — Japan is almost for cars and light commercial vehicles would shrink by 6.5 percent this year.

Since then, however, the European car industry and the EC Commission have forecast a plunge of 15 percent to 16 percent in the market, with Germany, France, Spain and Italy los-

A previous round of talks, in Brussels in July, failed to reach an agreement on a new export

Under a monitoring exercise agreed to in 1991, the EC expects Tokyo to adjust its shipments to reflect forecasts of demand in Europe, although Japan officially recognizes no such obligation.

The export monitoring is part of an agreement that spelled out procedures for a seven-year tran-

ation of the single EC market this year and the opening of that market to unrestricted Japanese competition in autos.

Japan recognizes that vehicle demand in the Community dropped about 18 percent in the first seven months of this year, an official of the Ministry of International Trade and Industry said Tuesday.

Japan expects, however, that demand in the Community, par-ticularly in Britain, will pick up in the second half, he said.

Analysts forecast a cut in Japanese exports of 9 percent or 10 percent from the 1,089,000 units agreed on in April — a decrease hardly likely to be welcomed by Japanese carmakers struggling with the effects of the strong yen and sluggish domestic demand.

## Japan Seeks Economic Succor

## Minister Calls for Rate Cut Data Provide Little Hope

Compiled by Our Staff From Dupatons TOKYO — Hiroshi Kumagai, Japan's minister for international trade and industry, urged the Bank of Japan on Tuesday to cut its discount rate, now at 2.5

TOKYO — The latest economic indicators showed little sign of any recovery in Japan despite the government's stimulus measures, economists said Tuesday. percent, and called for the government to consider additional fiscal-stimulus measures.

The discount rate, the rate the central bank charges commercial banks for short-term loans, was reduced by three-quarters of a percentage point in February. Market participants generally expect the central bank to respond to the continued weakness in the economy by cutting the rate in September. But the minister's call for a cut in the raic was an unusually blunt statement for a leading politician.

Separately, the government considered a series of measures to promote imports, ease the burden of government on industry and pass on the positive effects of a strong yen to consumers, officials said.

Ideas under discussion reportedly included relaxing technical standards and paperwork requirements for imports, especially of building materials; further deregulating interest rates, and promoting competition in the utilities and gasoline-distribution industries.

concerning the relationship between a stronger yen and reduced consumer prices. (Bloomberg, AFP)

The Ministry of International Trade and Industry said industrial production fell a preliminary 0.3 percent in July from the previous month and a prelimi-

nary 4.5 percent from a year earlier.

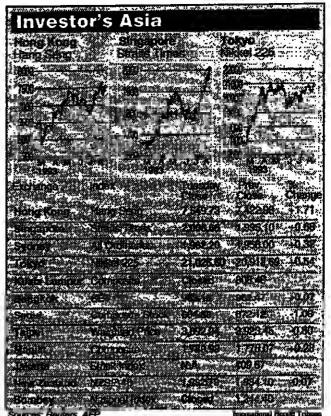
The ministry added that the figures would probably fall further in August, because of longer summer holidays this year, and then would remain stagnant for

several months. Orders received by Japan's 50 largest construction companies, meanwhile, fell 33.6 percent in July from a year earlier, to 1.18 trillion yen (\$11.37 billion), their sixth consecutive monthly decline, the Construction Ministry said. Despite the government's stimulus efforts, orders from the public sector were down 29.9 percent to 382.34 billion yen.

The government adopted economic-stimulus packages valued at 10.8 trillion yea and 13.2 trillion yea in August 1992 and April 1993, respectively.

Japan's housing starts rose a better-than-expected

Manae Kubota, director general of the Economic Planning Agency, said at a separate news conference Construction Ministry. But Kazuya Fukuda, econothat the government was studying various formulas mist at Yasuda Research Institute, said, "One good indicator is not enough to convince us that Japan is going toward economic recovery."



## Taiwan State Companies to Lay Off Hundreds

TAIPEI - Taiwan's state-owned compar plan to lay off hundreds of employees to boost their competitive edge, the government's Com-mission of National Corporations said Tuesday. The commission's deputy director, Ku Chung-hao, said the Economics Ministry would ask all 10 major state companies under

its control to reduce employment.

The 10 companies, including Chinese Petro-

Corp., employ about 93,000 people. "Personnel costs are a big burden for most of the state firms and retrenchment is a necessary step to cut

Mr. Ku said Taiwan Machinery Manufacture." costs," Mr. Ku said. "After retrenchment, state firms will be better able to compete with their private counterparts."

Streamlining state companies will also make them more attractive for privatization, he said. The government launched a plan to sell majority stakes in more than 20 state companies in 1989, but progress has been slow because of a ployees in 1985.

Mr. Ku said Taiwan Machinery Manufacturing Corp. planned to lay off about 700 people, China Petrochemical Development Corp. about 200 and BES Engineering Corp. about 200.

He said the series of layoffs would be the first

#### Very briefly:

 Bangkok Expressway Co., a consortium of the Japanese construction company Kumagai Gumi Ltd., the Asian Development Bank and Thai banks, was ordered by a Thai court to open an expressway in trafficclogged Bangkok kept closed by a five-month dispute over tolls.

 Ricoh Co. will increase overseas output to 90 percent of its total camera production by the end of the year, from 80 percent now, shifting output to Taiwan and China to overcome the effects of the yen's surge.

The National Tax Administration Agency of Japan said that income reported by major companies declined 14.4 percent from a year earlier, to 15.66 trillion yen (\$151 billion) in the year ended March 31.

Taiyo Fishery Co., the world's biggest seafood processor, said it would change its name to Maruka Corp. to reflect the company's shift of emphasis away from fishing.

 Nippon Telegraph & Telephone Corp. hopes to receive applications for early retirement from around 10,000 workers by March 1995 as part of a cost-cutting plan.

• John Hancock Variable Life Insurance, based in Boston, has closed its Taiwan branch due to what Taipei officials called increasing competition in the newly liberalized market.

++++

Tuesday's Closing
Include the nationwide prices up to my on Well Street and do not reflect assertions. It is a second as the sec 12 Month High Low Stock

がい。 行権 4 1以 1以

DIV YId PE 100s High LowLatest Chiga

| 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 

| 24 Abstration | 12 Abstratio

#### REPUBLIC OF LEBANON MINISTRY OF NATIONAL EDUCATION & YOUTH & SPORTS COUNCIL FOR DEVELOPMENT AND RECONSTRUCTION

#### BEIRUT SPORT CITY PRE-QUALIFICATION OF CONTRACTORS

The Government of Lebanon, represented by the Ministry of National Education & Youth & Sports and the Council for Development and Raconstruction (CDR), invites applications from suitably qualified building and civil engineering contractors to pre-qualify to tender for the Rehabilitation and Construction of Beirut Sport City.

The Project will be financed by grants from Arab Countries. It will comprise tha construction of the following main elements:

- A new olympic stadium for 50,000 seated spectators and its auxiliary services with an approximate built area of 60,000m2 and about 27,000m2 built-area of stands.
- A new swimming olympic center comprising:
  - 1- an open swimming pool for 2000 spectators
  - 2- an open diving pool for 1000 spectators
  - 3- a covered swimming pool for training. All the above cover an area of around 13,500 m<sup>2</sup>,
- An administrative building with an approximate built-up area of 2000 m2.
- An open tennis center comprising:
  - 1- a central court for 4000 spectators and their auxiliary services 2- three other open tennis courts.
  - All the above cover an area of around 10,000 m<sup>2</sup>.
- The rehabilitation of an existing indoor sports facility for 4000 spectators with an approximate area of 7000 m<sup>2</sup>.
- A turf club with an approximate area of 10,000 m<sup>2</sup>.
- A hotel of 120 bedrooms.
- The landscaping of the site (= 23 ha) consisting of the necessary network and infrastructure (roads, parking areas, piazza, green area, etc...)

The construction period is programmed for 24 months.

The tender period will be from 2nd of January to 28th of February 1994.

Pre-qualification applications must be on the basis of the pre-qualification document prepared by the Council for Development and Reconstruction, which will be available at the CDR offices against the sum of U.S.\$ Three Thousand (3000 \$) effective September 1, 1993 at the following address:

Council for Development and Reconstruction Tallet El-Serail Beirut - Lebanon.

Deadline for returning the duly completed pre-qualification document with all relevant supporting material is 12:00 noon (Beirut Local Time) on Friday 15/10/93.

Tuesday's Closing
Tables include the nationwide prices up to
the closing on Wall Street and do not reflect
late trades elsewhere. Via The Associated Press

A SECRETARIA CONTRACTOR CONTRACTO

CABLE: These Californians Have Seen the Future and Switched Channels

#### Continued from Page 9

thing, and we're not into home shopping," said Charles Rose, a Cerritos resident who also happens to be a telecommunications consul-tant. He noted that his home computer will do many of the things GTE's cable project does. Interactive TV, he said, is a "solution to a problem that doesn't exist."

The Cerritos experiment is actually 19 experiments that offer subscribers varying levels of interactivity. GTE is the local phone carrier, too, so it needed a waiver of Federal Communications Commission rules to provide both to the control of the

phone and cable service in the community of 53,000 about 25 miles (40 kilometers) southeast of Los Angeles. That waiver expires in a year, and the experiment may end then.

it's cheaper, or sit down at the kitchen table to pay bills instead of entrusting the task to their TV.

GTE officials acknowledge that interactive

and the experiment may end then.

The most ambitious of the projects is Main Street, which lets 350 households use TV for shopping, educational and entertainment options, Another major test, with 4,200 subscribers, is Center Screen, which lets customers watch a movie within 30 minutes of cordering.

12 24 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

Second Column   Col

صكدًا من الأصل

For information on how to list your fund, fax Simon OSBORN at (33-1) 46 37 21 33.

#### ADVERTISING SECTION

# BERLINEBRANDENBURG

The union of Brandenburg and Berlin will result in Germany's fifth-largest state, in terms of both population and surface area. The state will be home to more than 6 million people and cover nearly 30,000 square meters (323,000 square feet). In 1992, the region chalked up a gross domestic product of more than 150 billion Deutsche marks (\$88 billion).

## Union at the Center: A Reality Becomes Official

Two major moves will mark the culmination and the concrete expression of German political union. Both moves are currently the subject of intense, detailed and far-ranging intergovernmental planning and negotiation. And both involve the same city - Berlin - and the same target date – the end of the decade.

The first move is now set for completion by 1998 eight years after German reupification. Heading towarted Berlin, the designated setat of the nation's federal government, are the Bunde stag (Germany's national marliament), 10 fed-eral ministries, and the offices of the president and the characellor. Eight ministries are to remain in

The second move will probably occur a year later. Putting an end to decades of political and economic separation, Berlin and Brandenburg will unite to form a single federal state. The state half of Berlin's city-state government, comprising several thousand people, will be relocated to Potsdam, present capital of Brandenhurg.

To accommodate the federal /agencies, an unprecedented exercise in capital-city planning is unfolding. No less than four individual projects are making their way from architects' drawing boards and the halls of blue-rihbon judging panels toward realization. Each project involves part of Berlin's six-square-kilometer (2.3square-mile) central goverfimental and business district. Once completed, the major, western segment of the central governmental area alone will feature 17 new or totally renovated structures with a total of 380,000 square meters (4 million square feet) of floor space, a major train station and a park-like mall. The timetable for completion is highly dependent upon Germany's economic fortunes and political will.

In every aspect but the formal, political one, the capital region has already constituted itself as a single, integrated unit. "Our business persons are far ahead of our politicians," says Gisela Rüß, senior ad-viser at Brandenburg's state chancellery and member of the interstateunion negotiating team. Walter Hirche, the state's economics minister, agrees. "When husinesses are considering where to locate a new factory or office in the Brandenburg-Berlin region," be says, "they consider a number of factors: access to auto-bahns and rail lines, quality of personnel available and quality of life. One thing not considered is where the state boundary happens to run."



Networks of hranch offices maintained hy banks. insurance companies and other service companies routinely extend throughout the entire Brandenburg-Berlin business area." With the area's booming real-estate market offering a bewildering array of husiness-park and office sites, trans-state "corporate splits" have become common. A typical company has its headquarters in a newly completed office complex situated on the Berliner Ring (the city's exurban helt-line) or a newly restored "Gründerzeit villa" in Berlin's "center city east" district. Its production facilities ex-tend from Wedding (the heart of Western Berlin's industrial sector) to Templin Süd in Brandenburg's northern region. Its prnducts come from its "research associates," or specialized high-tech companies, clustered in Berlin's four large-scale "innovation parks" and Brandenburg's technology-transfer

Operating on an interstate scale, however, means contending with two separate taxation codes, land-use approval processes, waste-disposal schemes and much more. and money-wasting duplication that has made the community among the most ardent supporters of Branden-

In its efforts, the business community is hacked hy the region's residents. for most of whom the unity of Berlin and Brandenhurg has become a reality experienced twice every day - when commuting to and from work and twice on the weekend.

Continued on Page 16





## A Strong Financial Sector for the Capital Region

Buoyed by the accession of a financial hinterland and the creation of a major banking group, Berlin is making a bid to become a center of international financial services.

Germany's unification gave Berlin a depositcatchment area comprising some 20 million private customers and well over 540,000 corporate customers. Financing this area's ongoing propertyand business-development boom has made the city a major supplier and consumer of capital. The city's burgeoning invest- center,

by newly arrived international houses and a newly organized local hanking

Is Berlin set to be Eumpe's next financial hub? "The volume of the capital transactions initiated by or destined for Berlin and its financial market area entitles the city to be viewed as a continental financial says Wolfgang ment power and needs are Steinriede, speaker of the conveyed to world systems board of managing direc-

tors of Berliner Bank AG. The size and scope of these transactions are helping the city establish itself as a staging ground for in-ternational market opera-

Capital is flowing to banks in the Berlin and Brandenburg region in ever-greater quantities. Since unification, Eastern Germany's state and local governments have been grappling with the difficult and costly business of political and economic transformation. Individuals in Eastern Germany have generally been prospering. According to figures re-Bundesbank, the figure for bank customers. These

average personal net worth in the region has jumped 50 percent over the past three years. Brandenburg's banks registered a 25-percent increase in total customer deposits during 1992 and the first quarter of 1993. Eighty-five percent of this increase, or

more than 5 hillion Deutsche marks (\$3 billion), was generated by private accounts. During the same period, powered by a strong contribution from new clients in the eastern half of the city, Berlin's savings and giro banks recorded a wbopping 120-percent increase leased by the Deutsche in total deposits from non-

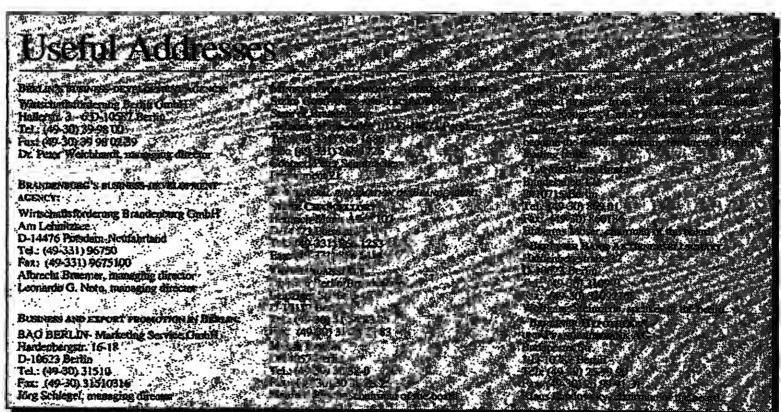
funds generally flow from the banks to local businesses and individuals in the form of credits.

Start-up and operating capital for the 135,000 "operative," or fully functional, companies and professional practices founded in the two states since 1990 has largely been furnished by the region's

Local finance bouses have largely bankrolled the region's building boom, which is on course to reach a new peak in 1993.

With such major projects as Berlin's new downtown "federal gov-

Continued on Page 16



## 'The New State Will Be More Than the Sum of Its Parts'

Eberhard Diepgen is Berlin's Regierender Bürgermeister (governing mayor). Born in 1941, Mr. Diepgen earned a degree in jurisprudence. In 1971, he was elected to West Berlin's city-state parliament. In 1984, Mr. Diepgen was elected governing mayor of Berlin, a position he held until early 1989. In 1991, he was returned to the governing mayorship. In this interview, he discusses the economic and political prospects for Berlin and Brandenburg.

Berlin and Brandenburg recently received a key "getting engaged" present from Theo Waigel (Germany's fi-nance minister). He pledged to continue Berlin's special city-state funding in the period following the "wedding" of Berlin and Brandenburg. Are there any other obstacles standing in the way of this political marriage?

Obstacles, no. But there are literally hundreds of detailed matters to be resolved, as is to be expected when you're wielding four very different areas - Western Berlin, Eastern Berlin, the Brandenburgian portion of the metropolis and Brandenburg's other sections – into one political and administrative entity. The two states bave already reached a number of important accords, such as the one setting up a joint coordinating agency for urban and regional planning. Other authorities and agreements

are in the pipeline. One perception is helping stoke national support for

the union: that it will be more cost- and time- efficient than the present situation, which features unnecessary barriers and a duplication of bureaucracies. Another plus: the realization that the new state will be more than the simple sum of the two former ones, that joining Berlin's unique assets and strengths to those of Brandenburg will yield synergies - and a very strong state with solid fi-nances. This will obviously benefit the entire country and each of the other individual states.

What changes will redrawing the map produce in the new state and in the country?

The region's businesses and residents have already, to a large extent, redrawn their individual maps. To them, Berlin and Brandenhurg are already well on the way to being a single entity.

The map drawing may very well spill over to the national and international levels. The fact that we are currently removing a boundary, that we are forging a region of coherent political and economical dimensions, is setting a precedent for Germany's other states - several of which are now launched on similar, "regionalizing" negotiations - and for the European Community as a whole.

A consensus seems to have emerged among Germany's major political parties. The relocation of the country's federal government is to take place by 1998 on a "move now, build as soon as you can" basis. What's behind this

solidifying support for a relatively speedy move to

Berlin? Tight finances - and the accompanying recognition that the move can be staged in a way that will not pose undue financial hurdens upon the country. On the contrary. Downtown Berlin already has a large stock of high-quality buildings owned by the federal government. Quartering ministries in these buildings will cut down on the federal government's total annual overhead. I always stress that 1998 is a point of orientation, nothing more. There's not going to be one big moving day. Various departments in the ministries of economics, transport and the interior will be arriving before then; others will come

Tight finances have also brought a welcome measure of realism as regards the time frame for the transformation of Berlin. If you take a look around downtown Berlin, you'll see that there's a lot to be done. It's a job - and this is now generally understood - that will take 20 years and the work and ideas of several generations. There is not going to be a massive uprooting of the center city during this interim period. By using what we have and building what we need, we'll be able to avoid "rusbhour" costs. In the end, Berlin residents will live in one of the most modern cities in the world, and the citizens of Germany will have a highly functional, gracious capital.

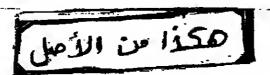


Toward union: Mr. Stolpe, Brandenburg's governor.



Eberhard Berlin's governing mayor.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. It was written by Terry Swartzberg, a business journalist based in Munich, and sponsored by the display advertisers, as well as the Government of the State of Brandenburg, the Covernment of Parlin PAO BERJ IN Mechanics. the Government of Berlin, BAO BERLIN-Marketing Service GmbH, Landesbank Berlin and Berliner Bank



## Getting Around: **Transport Projects**

In 1992, more people traveled to Berlin and Brandenburg than ever before, according to key indicators.

Although tenuous at best, road-traffic counts reported an increase in automobile-borne visitors to Berlin and Brandenburg. The number of train tickets sold in the region registered another surge. Most interestingly, the total vot-ume of passengers landing and taking off at Berlin's three airports jumped 13 percent, elevating the city to third place among Germany's air destinations.

Today, there are more links to Berlin and Brandenburg than ever before, and they are a good deal faster. Germany's top-of-the line IC and ICE express trains bave come to Berlin and Brandenburg, topping 20 percent off previous travel times. When all of the new states' various and extensive track-modernization programs are com-pleted, further time savings of another 25 percent to 60 percent will be realized.

The IC and ICE trains offer hourly service to and from most other German cities. One criteria for picking a particular train is the location of your final destination within the greater Berlin-Potsdam area. All told, the trains now serve seven different stations in this metropolis of 4.5 million; the stations range from Spandau in the northwest to Schönefeld airport in the southeast. Potsdam itself is just a 30-minute ride from Berlin.

The same counsel applies to air travelers, and especially to members of parliament and south-bound vacationers. Tegel, formerly Western Berlin's only civilian airport, still gets 60 percent of the region's air traffic, but the former military facility Tempelhof – a short cab ride away from the future seats of national power - has become "the politicians' favorite."

Drivers do not require any counsel at all, just a good map and up-to-date knowledge of where the region's newest autobahn construction sites are located. Two thousand three hundred kilometers of highways and superhighways in Brandenburg and Berlin have been built or modernized. The next traffic battlefield is Brandenburg's larger communities. Work on 100 bypass roads is in progress in the state.

By the end of 1992, some 9 billion Deutsche marks (\$5.3 billion) had been spent on upgrading the two states' roads, air facilities, airways and waterways. A further 26 billion Deutsche marks has been allocated by the federal government for further work on the region's transport in-

frastructure over the next decade and a half. Benefiting from this infusion of funds are the autobahns: Three key arteries are being upgraded from four lanes to six or eight lanes. Other prime targets of this largess are a bold plan to build a ring of train stations in downtown Berlin and a futuristic airport to the south of the metropolitan region.

'I think it's fair to say we have come a long way toward the future," says Walter Hirche, Brandenburg's minister for economic affairs, medium-sized companies and tecbnology. "The region's roads and railways have been mod-ernized in record time. We are also far along with the planning for the first post-unification transport facilities, including the new Berlin-Brandenburg International Air-



Twenty-six billion Deutsche marks have been earmarked for transportation development over the next 15 years.

port." By the end of next year, Europe's next large-scale airport will have a site to go with its name. At the moment, Sperenberg, Jüterborg-Ost and Schönefeld-Süd are prime contenders. Construction work on the new airport s set to begin during the winter of 1998-99.

The number of flights to and from Berlin rose 16 per-

cent in 1992, as did the air-freight tonnage processed by the city's airports. To bandle the area's rising volumes of air traffic until the new facility is completed, Schönefeld's main terminal has been modernized and expanded. A further terminal is under construction.

Another major project is to make the train the prime means of access to and from the nation's center of gov-

Building a new central city train station in today's Europe can easily take several decades, if it takes place at all. Berlin's plan is to build no less than four new facilities, to upgrade three others and then to link this mushroomshaped grouping of stations and tracks via a 3.25-kilometer tunnel, and new and revamped rail lines.

A 2.5-kilometer road tunnel running under the central government quarter and the Tiergarten park has also been authorized, as bave ambitious extensions of existing U-Bahn (subway) and S-Bahn (regional railway) lines.

All of this construction work will be done in the heart of Berlin, already one of Europe's busiest cities. The plan's cost has been pegged at 10 billion Deutsche marks. "By 1998, all underground and foundation work on the new rail system will bave to be completed," states an official. The reason for this deadline is that construction on such above-ground projects as the city's new federal ministry buildings is due to start at that time.

# From Walled City to Open Market

By removing the barriers that separated West Berlin from East Berlin and Brandenburg, unification created a huge local market. The new lines of access to and from the rest of Germany have elevated this market into the country's metropolis for artistic currents, education and distribution.

The Greater Berlin area, composed of the western and eastern halves of Berlin plus the adjoining portions of Brandenburg, has the physical size of a major urban agglomera-tion. Some 4.5 million people live in its 600 square kilometers (230 square miles). Perhaps another 2 million people magazine come regularly to the metropolis to work or shop.

In a number of key post-unification Greater Berlin has the statistics of a medium-sized European country. Its 1992 gross domestic product of t60 billion Deutsche marks (\$88 billion) was earned by 150,000 companies and professional firms. Some 123,000 students attend the region's four universities and 24 polytechnics. It has more than 70 museums and theaters seating over 25,000

Once "a somewhat exotic outpost deep in the east," Greater Berlin and its nation-sized academic. artistic and commercial sectors have found a new vocation, according to Eberhard Diepgen, the city's governing mayor.
"Berlin is increasingly

> Berlin is an 'all-in-one' destination

serving as the 'no walls,' inter-regional center of a strongly federalistic country," he says.

Lothar Schirmacher is

chief executive officer of Berlin-Brandenburg's regional association of retailers and member of the board of directors of Hertie Waren und Kaufhaus GmbH, the city's major retailer. "What we have been seeing over the past three years is a surprisingly

quick resumption of a long-standing role," he says. "Berlin was historically the point at which goods, persons and innovative ideas congregated and from which they were then disseminated to the

entire country."

Evidence of Berlin's return to the center is provided by flashy four-page

spreads on golf property burg courses only an bour away from bright lights of Europe's most vibrant city." Other proof comes sober hlack-andwhite figures. Messe Berlin, the city's trade-fair authority, set

records for armover and participants in 1992. At the same time, more goods and ser-

vices were marketed in and from Berlin than ever before.

Profiting from the East German "buying boom" of 1990 and 1991 and managing to weather the recession of 1992 and 1993, annual retail sales are running 50 percent higher than they were four years This rise, according to

Mr. Schirmacber, can be attributed to the rediscovered appeal of Berlin as an "all-in-one" destination, an appeal enhanced by its newly created proximity and accessibility. "Along with a general

rise in the retailing sector, "special treat shopping" is especially thriving in Berlin, with families coming to town to make a weekend out of a trip to the

**Increasing Investment in Services** 

According to conventional wisdom, the service sector is a nice complement

to the manufacturing sector, the heart of an economy. In this view, the service

sector merely fixes things (bridges, teeth and plumbing), handles problems

city's stores and theaters and restaurants," Schirmacher says, adding that this is "a time-honored tradition in Berlin."

These "Berlin weekends" came into being during the last part of the 19th century and the first part of the 20th century. Well-heeled citizens from Rostock, Cottbus and Erfurt

flocked to massive, luxuri-

ous department stores built

by an extraordinary gener-

ation of retailing magnates. According to Mr. Schirma-

cber, many of them got

their start in Germany's

small cities before moving

on to the "major leagues"

- Berlin, Quite a few of

these magnates were Jew-

ish. Today, these founding

fathers' names - Wertheim

(from Georg Wertheim),

Hertie (from Hermann

Rudolf Karstadt) - still

grace the outlets lining Western Berlin's

Tauentzienstraße-Kurfür-

stendamm "High Street"

They are also the name-

sakes of Germany's lead-

ing retailing chains. Sever-

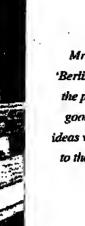
al of these chains are

owned by Hertie, whose

Tietz).

Karstadt (from

ket Wertheun outlets and KaDeWe, Berlin's "flagship" retailer. A 200-million-Deutsche-mark re-vamping of KaDeWe is only part of Hertic's ambitious plans for its "home-town." Hertic reportedly earned 30 percent of ils 1992 turnover of 6.9 hitlion Deutsche marks in Berlin - and in Germany's



Mr. Schirmacher: Berlin was historically the point from which goods, persons and to the entire country

ideas were dissentinated

new states. Other projects include a 200-million-Deutsche-mark department store in Dresden and a major distribution facility in Brieselang, to the west of Berlin, All told, the group now maintains 14 outlets in the new states and purchases goods with a sales value of 100 million Deutsche marks a year from the region, up 300 percent over the pre-unification figure.

In the near future, these weekenders may well be flocking to an "old-new" High Street. Extensive retail developments have been drawn up for the Friedrichstraße-Leipzigerplatz-Potsdamerplatz district, an area which, in the pre-World War II era, was a synonym for an especially comprehensive, efficient kind of shopping elegance.

## Union at the Center

Continued from Page 15

whole region congregates in Berlin's downtown "City" area to shop. A few bours later, the process reverses itself, with millions Brandenburg's wide-open

The region's politicians have not been dragging their feet on unification. "My administration bas placed a high priority upon completing the preparations for unity with Berlin," says Manfred Brandenburg's Stolpe, goveroor. Eberhard Diepgen, Berlin's governing mayor, says: "The only future Berlin and Brandenburg have is a joint one."
There are several matters

to be attended to before unification can be fully realized. One of them is constitutional. Although the union of Berlin and Brandenburg was explicitly provided for in the treaty of unification concluded in 1990 between the Federal Republic of Germany and the German Democratic Republic, Germany's Grundgesetz, which serves as its constitution, does not allow states to conclude unions in their own accord. A constitutional amendment is required. Political parties opposed to unificafight this amendment.

Other matters are technical. The governments of Berlin and Brandenburg are made up of bundreds of independent and semiindependent departments, commissions, agencies and authorities, each administered according to its own (state) body of laws, and each with a counterpart in the other state. Each of these pairs of "twins" works to bammer out agreements resolving differences between them. These are then incorporated into the overall treaty of

In late 1992, the governments of Berlin and Brandenburg established the agenda for union. Listing the various points to be clarified and negotiated required 260 pages. Concrete results so far include the creation of a joint-ven-

ture capital fund for small and medium-sized companies, the passing of a law regulating waste disposal and the coordination of business-promotion efforts. During the course of water- and energy-supply districts, public-transportation schemes, and urban and regional planning guidelines are expected to

be concluded. By the end of the year, the draft treaty of union will be submitted to the governments of Berlin and Brandenburg for consider-ation. The following spring, if all goes according to plan, the parliaments will pass a final version and then submit it to their voters for approval.

By the end of 1999, the union will be finalized with a little generosity from Germany's other states, which have to allow the new state to continue to receive part of Berlin's special "city-state" funding on an interim basis.

The two moves are more than interrelated," says Mr. Stolpe. "The join-



Walter Hirche, economics minister for Brandenburg.

the region. The union implies the removal of artifipossible to efficiently improvement plans - items which, by their very na-

the capital city and the new state into the capital re-gion, we will be able to deploy all of the burnan, corporate, administrative and financial resources both

Radisson,

ing of the capital city with Brandenburg will promote the growth of all parts of cial, unnecessary administrative barriers, making it plement transport and other infrastructure-im-

ture, are regional in scope.
"By building Berlin into

(be they legal, medical or financial), or waits on customers and clients. In reality, as the recent examples of Berlin and Brandenburg show, the service sector implements plans, projects and programs. Without the architectural plans, mortar work, delivery contracts and surveyors' appraisals produced by the local service sector, the region's 145-billion-Deutsche-mark (\$85-billion) worth of new botels, houses, streets, canals,

been built, equipped, in-stalled, made operational or maintained. Viewed broadly, the service sector - including its skilled trades - repre-

sewage lines and printing

presses would not have

sents an area's sum total of implementative capabilities, its ability to realize plans and projects," says Jörg Schlegel, managing director of BAO Berlin -Marketing Service GmbH, Berlin's marketing-consulting and informationprovision specialist.

The service sector in Berlin and Brandenburg bas been getting a lot done - and thriving while doing so. At the beginning of 1993, there were some 22,000 skilled-trades companies in Brandenburg, an increase of more than 7 percent over the previous year. More dramatically, the size of these compa-

nies' work force increased 50 percent during the course of the year. in Berlin, the post-unifi-

An additional 125.000 service jobs in Berlin

cation boom has resulted in the creation of an additional 125,000 jobs in the

service sector.
Paralleling this has been the rise of the professions. In a single 21-month period, the number of doctors, lawyers, accountants and

architects in Brandenburg and in the eastero balf of Berlin nearly quadrupled, bringing the areas up to westero levels.

The best is yet to come. In Berlin alone, an additional 260 large-scale investment projects are now either being realized or are in the final stages of planning. These projects, which have a total value of 40 billion Deutsche marks. are expected to create another 175,000 jobs in the

service sector. "Berlin is booming," says Der Spiegel. The au-thoritative German weekly is not generally known for its byperbole.

## HOTELS IN BERLIN

iii: Color GRAND HOTEL BERLIN

The Best Address In The Heart Of Berlin

MARITIM GRAND HOTEL Friedrichstraße 156-164, 10117 Berfin Tel. 030 - 23 270 Fax. 030 - 23 27 33 61



We make business comfortable — Kempinski Berlin. Reservations:

BRISTOL HOTEL Kempinski Berlin Kurfürstendamm 27, 10719 Berlin Tel.: 030 - 884 34 0 Fax: 030 - 883 60 75 Toll free in U.S.A. and Caused Tel.: (800) 416 - 3135 Toll free in Creat Britain Tel.: 0. 808 - 89 - 85 88

## **NEXT TIME YOU'RE OUT OF** TOWN STAY WITH FRIENDS

It's no wonder that frequent travelers become our frequent guests. From your morning coffee to our Express Checkout service, Radisson satisfies all your comfort levels.

UK/Scotler Hong Kong: U.S.A.

FOR RESERVATIONS PLEASE CALL: 0130 - 81 44 42 05 90 06 78 0 800 89 19 99 800 56 68 800 - 333 - 33 33

10178 Berlin, Germany Karl-Liebknecht-Str. 5 Tel. 49-30-23 82 8 Fox: 49-30-23 82 75 90

### Discover The New Hotel

INTER-CONTINENTAL

Savor the grandeur of luxuriously appointed rooms in the heart of Berlin. Enjoy the professionalism and know-how of international staff and organize your next meeting in the unique facilities of the Inter-Continental Conference Centre. Why accept less when you can stay with the best.

For more information please call us at 0049-30-2602-1145 or fax us at 0049-30-2602-1419

## A Strong Financial Sector for the Capital

Continued from Page 15

ernment quarter" and its four new, high-capacity train stations plus a largescale airport in Brandenburg in the offing, demand for capital is just starting.

A recent report puts the number of finance houses with headquarters or representatives in Berlin at 147, of which 47 are non-German owned. About onethird of the city's banks and two-thirds of its "foreigners" have arrived since unification. This rapid expansion has

made its mark on the balance sheets of the region's major banks. In 1992, Berliner Bank AG, the city's leading universal bank, registered a 9-percent increase in its balance sbeet total, a 19-percent jump in credits dispensed. and a 43-percent growth in pre-tax profits. In the same period. LandesBank Berlin Girozentrale, the central credit institute heading Berlin's 171 Sparkassen (savings banks), nearly

doubled its balance-sheet

total and business volume. Berliner Hypotheken - und Pfandbriefbank, the city's major building society, recorded a bealthy 7-percent increase in its balance-sheet total. As of Jan. 1, 1994, these

three banks will share a common owner.A new company. Bankgesellschaft Berlin AG, will serve as the ultimate holding company of the three banks, which are "to completely maintain their operative independence," according to Hubertus Moser. LandesBank Berlin's chairman of the board.

Bankgesellschaft Berlin will have a balance-sheet total of 180 billion Deutsche marks, stockholders'equity of more than 6 billion Deutsche marks and some 13,500 employees. Bankgesellschaft Berlin will be the only one of Germany's "Big Ten" banks located in the country's east-Elbian

The city-state of Berlin - the majority shareholder gards very large banks as the indispensable nuclei of an international financial center in the making," says Mr. Steinriede. "Banks of this size have the sophistication of services and the depth of capital backing to organize and participate in international financial arrangements."

in all three institutes - re-

More importantly, adds Mr. Moser, they attract the nicbe players, the specialists, which provide a very requisite depth and diversity of financial services. It is important to place this merger in its proper context. A commitment to using diversity to strengthen our central market positions has long been part of our individual banks' policies. For instance, LandesBank Berlin bas recently and considerably widened its activities in the fields of municipal development and bousing provision through the constituting of a new subsidiary, Investitionsbank Berlin, and the transferring

of recently acquired assets

considerable success in expanding our presence in the private-banking ser-

A similar development has taken place at Berliner Bank. By founding and acquiring various regionally based banks and financialservice specialist companies, it bas steadily expanded from its base in Berlin out into all of Germany's major financial

Both Mr. Moser and Mr. Steinriede, who will serve Bankgesellschaft Berlin's speakers of the board, view the task of guiding their new institution through the currents of their multibillion-mark financial markets with considerable optimism, During the last three years, LandesBank Berlin has set up 85 savings bank offices in Eastern Berlin. The Berliner Bank established 52 branch and regional offices in Eastern Berlin and Eastern Germany, The bank now serves 130,000 customers in the region.



ADVERTISING SECTION

# Brandenburg Speeds Up Development Process

By taking a highly active role in the development process, Brandenburg's state government has drastically shortened investment re-

Brandenburg's development figures come adorned with encouraging "rising curves." Potential investors would no doubt be interested to learn that, as of the end of January 1993, other investors had committed 31.3 billion Deutsche marks (\$18.4 billion) to the state, a rise of more than 50 percent over the previous year's figure. Brandenburg's 1992 gross domestic product of 39 billion Deutsche marks represented a 5.2-percent increase

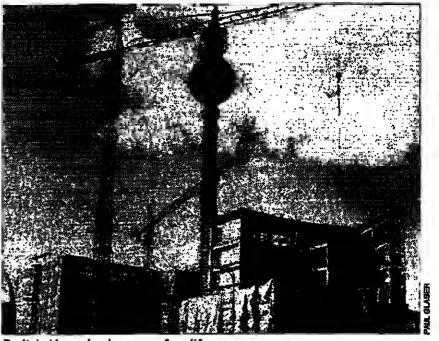
over 1991; at the same time, exports to western states chalked up 2.6 billion Deutsche marks, a rise of 58.2 percent over 1991.

Brandenburg's "through times" also are encouraging for investors. It took 13 months for a major (West German) automobile "prepping" and "tuning" company to construct a facility in Etzin, a town located to the west of Berlin. These 13 months included all phases of the plan-authoriza-

tion process. Nor is this an isolated example. A large-scale apartment complex in Teltow, southwest of Berlin, had a "through time" of less than two years.

Perhaps the most impressive evidence of Brandenburg's commitment to speeding up development and investment procedures is provided by the profusion of well-es-tablished business parks in the state over the past three years. In its June issue, Impulse - Germany's authoritative business monthly named 13 business parks in Brandenburg as "top business sites." In selecting these parks, the magazine cited the high availability of skilled workers, the quality of the parks' transport and telecommunication infrastructure and the general economic health of their respective re-

According to Walter Hirche, Brandenburg's minister for economic affairs, this speed is the endproduct of a two-pronged state approach to development. "A state can promote business development by dismantling administrative barriers and providing an ample supply of funds, expertise and other resources," he says. "The state also formulates overall planning guidelines. In Brandenburg. we have created several problem-removing arms. Our 'Business Location Commission' works closely with all authorities involved on a case-by-case basis. By setting up this 'public-sector project manager' - something new to Germany's state governments - we've managed to trim wasted time from the facility-approval process." Five Aufbaustabe, or business-promotion groups, also serve as the state's "speed-up" agencies. They are located in Brandenburg's main regional centers, with headquarters in Eberswalde, Cottbus, Neuruppin, Frankfurt/Oder and Potsdam. These groups are led by such international and national luminaries as Karl Otto Pöhl, long-serving head of the Bundesbank, and F. Wilhelm Christians, chairman of the supervisory board of Deutsche Bank AG. "Time to market" is another closely monitored "through time." It benchmarks the length of the average product-development cycle. Drawing on the state's technological resources, many of the state's estimated 80,000 young companies have managed to introduce "market-making" products and services within a few months of their founding – a feat by anybody's standards. These products include the world's only fully automatic and computerized lens-measuring device (from OEG Optik, Markendorf); and a long-range, air-pollution detecting device using laser technologies (from Elight Laser



Berlin's Alexanderplatz gets a face-lift.

## Berlin Once Again a Base For Touring Brandenburg

With more than 7.66 million overnight stays and an average length of visit of 2.56 days (both countrywide bests), Berlin once again laid claim to being Germany's leading tourist city in 1992.

Last year, a surging 100-percent growth in the number of persons lodging in the eastern half of Berlin more than counterbalanced a moderate decline of 10 percent in the number of people staying in the western part. It is not that Western Berlin is slipping in popularity. It is just that, rather suddenly, Eastern Berlin has become a tourist center in its own right. The 2,650 tourist facilities in the city's eastern half chalked up a 19-percent growth in total turnover, with the area's hotels recording a 109-percent increase.

This upswing corresponds to the figures recorded by Eastern Germany's tourist sector as a whole: 27 million arrivals in 1992, or a 20-percent increase over the previous year. The east is becoming a highly popular place to visit.

In the first four months of 1993, 300 new hotels and guesthouses applied for inclusion in the state of Brandenburg's official listings. Over the past few months, 45 hotels and pensions opened for business in the eastern half of Berlin alone. Just as important, an increasing percentage of them provide certifiably highquality lodging and fare.

Once the end-of-the-line "Wall

City," Berlin is prospering in its new, joint roles as the center of Germany's cultural and night life and the jumping-off point for exploring Branden-burg and the rest of Eastern Germany. Within the city, a new center of tourist facilities has arisen in the downtown (Eastern Berlin) Unter

den Linden area.
In 1992, 2.4 million people made their way down the watery ways of the Spreewald, Brandenburg's unique bayou area, located some 60 kilometers (37 miles) southeast of Berlin. Most of these visitors were from the greater Berlin area, but a sharply increasing number were firsttime and non-German visitors. While a good majority of the tourists to the Spreewald and Brandenburg's 10 other major destinations were on day trips, enough of them were long-term visitors to boost the state's total figure for overnight stays by some 17 percent in 1992.

Many parts of the Schorfheide-Chorin nature preserve, located 50 kilometers north of Berlin, remained completely unvisited in 1992. One reason for this was that large areas of the preserve - Germany's second largest - are reserved for the use of the local inhabitants: beavers, sea eagles and raccoons. Another factor was the Schorfheide's sheer size -25,000 hectares (62,000 acres). A third reason was simply that the Schorfheide, unlike the Spreewald, has not really been "discovered" yet.

## In Berlin, the Olympics of Transformation

On Sept. 23, the International Olympic Committee will decide whether or not Berlin, the venue of some of the decade's most stirring events, is to host the Olympic Games in the year 2000.

In Potsdam, 'speed-up' agencies to aid investors.

A go-ehead from the IOC would give Berlin a highly useful deadline for its third transformation, which would be experienced as e city-wide burst of land-site and riverbank conversion and as e five-year celebration of diversity.

"Berlin is currently working very hard on so many chellenging projects," says Lothar Schirmacher. member of the supervisory board of Berlin 2000 Olympia, the body making the city's bid. "I think it would be highly motiveting to have e set dete, an event to be working toward."

Eberherd Diepgen, Berlin's goveming mayor, agrees. That date would set something of e finish line, albeit temporary, to the very longterm, open-ended race to transform this city and the regions around it."

Berlin is bringing to Olympia a state-of-the-art transport and telecommunications infrastructure as well as "a large stock of up-to-data sporting facilities used by a large, highly active sporting community to-taing nearly half-a-million persons," says Friedrich Ruth, career diplomat and deputy managing director of Berlin 2000 Olympia. "Berlin also has quite e bit of practice in being e good, highly efficient host." Mr. Ruth cites a long list of recent sporting events staged in Berlin, including track and field meets and the city's ever-popular marathons.

Olympia would bring to Berlin some 3,700 new apartments in the Olympic Village and other areas, a downtown mass-transit system -Olympia Express - and new or renovated stadiums and sports halls as well as several facilities in Brandenburg and e new sailing harbor in Mecklenburg-West Pomerania.

"The whole region joins in actively supporting Berlin's bid, as the whole

region stands to benefit from these region-wide games," says Manfred Stolpe, Brandenburg's prime minister. The most ambitious Olympia-retated project is a 30,000-hectare (74,000-acre) interlinked landscape of perks, woods, waterways and sports facilities situated in the heart of Berlin. This new "open cityscape" is at the heart of the plan formulated by Hilmar Hoffmann, leading light of the German arts scene and head of Berlin 2000 Olympia's cultural program. The project aims to turn Berlin into a unified "open-air stage."

In Mr. Hoffmann's plan, Berlin's ever-increasing eccessibility will be manifested through the regreening of dozens of kilometers of idyllic regional waterways. Each year, starting in 1996, a newly reclaimed waterway will be commissioned and a city-wide festival will feature one of the four major elements and its re-lated "trait" - water and initiation, earth and urbanity, air and vision, and fire and emotion. In the year



Friedrich Ruth, deputy managing director of Berlin 2000 Olympia.

2000, 'Culture - the Elements of Life" will conclude the cycle of annual events. This festival will reach its high point with the opening ceremony of the Olympic Games and in a "peace festival," which will be staged after the games' closing ceremonies.

Two weeks later, in the same facilities, the Paralympics will begin. Handicapped athletes will compete in 19 disciplines during the 11-day



# In Berlin, you're only a few steps away from Paris, Milan, Tokyo, New York or London.

Visit the KaDeWe in Berlin.

With its incomparably varied and excellent range of international brands, the 'Kaufhaus des Westens' is one of the world's major department stores.



# SPORTS BASEE

# **Blue Jays Stop** A's and Slip Past Idle Yankees

The Associated Press

did — twice — in his first visit to ings this season, improved their the Oakland Coliseum since being lead in the AL West in 5½ games the Oakland Coliseum since being traded by the Athletics.

"Coming back here, I had a good time." said Henderson, who hit his 18th homer of the season and

Monday night.

With the victory, the Blue Jays
move half a game ahead of the idle New York Yankees for first place in the American League East.

in the fifth inning, drawing hearty applause from the fans as he rounded the bases in the stadium where he spent 10 seasons. He also singled and scored on a wild pitch

in the third inning.
"That's the reason he's a good player," Toronto's manager, Cito Gaston, said of Henderson. "He can rise to the occasion and play under pressure."

Henderson's first run of the game gave the Blue Jays a 1-0 lead in the third. His homer off Darling made it 3-0 and provided Toronto with the eventual winning run. Pat Hentgen scattered six hits in

seven-plus innings. But John Olerud's chances of becoming baseball's first .400 hitter since Ted Williams faded further as his hitless streak stretched to 12 atbats. The Toronto first baseman's

average fell to .382, White Sox 4, Twins 1: Alex Fernandez pitched seven innings of

three-hit ball as Chicago continued five.

Who says you can't go home
The White Sox, beating the
again? Rickey Henderson actually
Twins for the 10th time in 13 meetover Texas. Fernandez won for the fourth time in five starts.

Robin Ventura drove in two runs with a single and sacrifice fly as Scott Erickson lost for the sixth

AL ROUNDUP

Scored two runs to help the Toronto Blue Jays beat Oakland, 4-2, on Monday night.

SCORE Errickson lost for the sixth time in eight starts.

Red Sox 7, Rangers 3: Boston's switch to a four-man rotation worked as Frank Violant time in eight starts. fifth straight decision, sbutting down Texas in Boston.

Reacting to a six-game losing streak that Viola ended last Thursday in Arlington, Texas, the Red Henderson, dealt to Toronto a Sox manager, Butch Hobson, demonth ago, drove a 1-0 pitch from cided to use four starters in an Ron Darling into the left-field seats effort to get back into the AL East race. Viola is the first of the four in pitch on three days rest, beating Kevin Brown for the second time in five days.

Brewers 2, Royals 1: Cal Eldred pitched a four-hitter and John Jaha doubled home the winning run in the ninth to lead Milwaukee past visiting Kansas City.

With one out in the ninth, Kevin Reimer singled off the glove of first baseman Wally Joyner. Darryl Hamilton ran for Reimer and Jaha hit a line drive off Tom Gordon. The ball skidded past shortstop Greg Gagne into shallow left. Hamilton came around from first. beating the throw to the plate.

Tigers 13, Mariners 2: Bill Gullickson won his sixth straight start and improved his career record against the Mariners to 10-0 as Detroit won in Seattle, Gullickson allowed five hits and

two carned runs in six innings, and

tied a season high by striking out



Twins' catcher Brian Harper contended with Chicago fans for a food ball, then came up empty-gloved.

# NBA Sees Apartheid Anomaly Stars Woo Blacks to Game No.

By Bill Keller New York Times Service

JOHANNESBURG - Visiting South Africa earlier this year, Bob McAdoo, the American basketball master, was amuzed by an apartheid anomaly: a black country where the winning basketball teams are all white.

McAdoo, a five-time National Basketball Association All-Star who now plays in the Italian league, was here advising the producers of a forthcoming Holly-wood movie about an American coach who recruits basketball talent from Africa.

They filmed the movie, "The Air Up There," in South Africa, but the players had to be imported from Kenya and Zaire. "Very strange," he recalled after he spent a morning recently demonstrating technique for Soweto children.

McAdoo has returned to South Africa as part of an NBA mission to the only country in Africa where, as Hollywood might put it, black

Along with Dikembe Mutombo. the 7-foot-3-inch (2.22-meter) Denver Nuggets center, the Hall of Fame shoo-in Alex English, and assorted coaches and NBA officials, McAdoo was pushing basket-ball as an engine of black excellence and pride in the postanartheid era

"This is the message we brought to them: don't let the dream fall apart," said Mutombo, a native of Zaire, one of three Africans in the NBA and certainly the only black man these children have ever seen who earns \$3 million a year. "We did it in America, and they can do it here in South Africa. Blacks can

More specifically, said Kingsley Masilo, 20, a Soweto coach who came for pointers, "We don't want to see white people play basketball and black people sitting in the streets or stealing."

ered the No. 2 sport in Africa, after basketball has a long-standing imsoccer. In the United States, bas- age problem with black boys beketball is so closely associated with cause of a game called netball. Net-slam-dunking black kids that, ball is a British colonial version of when a white team takes the court against a black team, the supposi- ly by girls. tion is that the white team will get

Why in South Africa is the as-

sumption just the opposite? The question was put to Christopher Mahasha, a Soweto boy who once watched the Chicago Bulls play the Phoenix Suns on television and seems to have memorized every flourish.

The beaming, 4-foot-something 12-year-old had just won a dribbling relay race and exchanged notvery-high fives with the towering Mutombo. He drifted down from cloud nine to provide the obvious

"Because," he said, "the white kids get the basketballs."

Indeed, in all of Soweto, a hlack metropolis inhabited, according to the census, by 837,731 people and, according to anyone who lives there, by as many as 5 million, there are exactly eight basketball courts. Else-where in South Africa, every white school of any size has a gymnasium.

As South Africa's dismal Olympie performance last year demonstrated, the country's long-segregated athletic programs have been badly stunted by the exclusion of 80 percent of the population and by the lack of international competition during years of international

"Some of our better high schools would have no trouble beating the best university teams here," said Craig Jonas, the head coach of Lakeland College in Sheboygan, Wisconsin, who has been holding clinics in South Africa. "In fact, it would be a rout."

In addition, noted Sam Ram-

Basketball is generally consid- a spectator at the Soweto workout. ball is a British culonial version of basketball played almost exclusive-

But basketball's image in the townships may be changing, thanks in part to television. Bop TV, a channel that broadcasts from the northern black homeland of Bophuthatswana, has carried NBA games for years, and beginning in November a weekly half-hour show of NBA highlights will be on a more accessible national station.

Albert Mokoena, who plays on a Soweto team and is vice chairman of the amateur basketball association in the Johannesburg region, said glimpses of NBA style had begun to spire black South Africans.

He said his team, the Liberty Center Unlimited, or LCUs, used to step on the court and emulate the white South African manner of play. Like the whites, they played a slow, methodical, everybody-inhis-place game, heavy on passive zone defense. And they lost.

"Then we said, O.K., let's play our game, which is a fast, NBA type of a game, a lot of excelling from individuals but still playing as a team," Mokoena recalled. This season, the LCUs and an-

other Soweto team became the first hlack teams to break into the upper echelon of the amateur league.

"I give it three years, and the cight top teams will he hlack teams," he predicted.

The American visitors said the conquest might take longer than. that, as it did in America, where professional basketball was exclusively white until the 1950s.

"It took America about 30 years to get to where we are today," said samy, president of South Africa's Mutombo. "I think it will happen National Olympic Committee and here, but it will happen slowly.

## Switch-Hit Homers Lift Giants

#### The Associated Press

The San Francisco Giants have a little momentum going into Atlanta, thanks to Todd Benzinger.

Benzinger hit home runs from both sides of the plate and Scott Sanderson pitched six strong innings Mon-day to help San Francisco beat Florida, 5-1, in Miami.

The National League West leaders increased their margin over the idle Braves to 41/2 games going into a

#### NL ROUNDUP

three-game series beginning Tuesday. The Braves swept a three-game series in San Francisco last week. Benzinger, filling in for the injured Will Clark at first base, hit a solo homer left-handed against Jack Armstrong and hit a two-run shot right-handed against Rich Rodriguez.

"Todd has done a great joh for us all season when Will was hurt," manager Dusty Baker said. Benzinger has four home runs this season, including

three in the past two games - both San Francisco victories. "I can't imagine feeling any better at the plate than I do now," he said. "But I'll have to keep my cool and

not try to hit two home runs in every game. It won't happen again this season. Sanderson allowed six hits, no walks and one run to improve to 2-1 since being acquired by San Francisco

Greg Maddux was to open the series for the Braves
on Tuesday against Bill Swift.

Cubs 10, Phillies 6: Rick Wilkins's grand slam with Major League Standings two outs in the 11th inning powered visiting Chicago over first-place Philadelphia. The Phils lead Montreal by 91/2 in the National League East.

Loser Roger Mason struck out the first two batters in the 11th when Mark Grace, who earlier had a pair of run-scoring doubles, walked for the third time. Derrick May singled off of first baseman John Kruk's glove, and Sammy Sosa walked to load the bases before Wilkins hit his 25th homer. Mets 5, Astros 4: In New York, Bobby Bonilla hit Chicago

his 30th homer and Joe Orsulak's leadoff home run in the eighth off Xavier Hernandez broke a 4-4 tie as the seattle his 30th homer and Joe Orsulak's leadoff home run in Mets sent Houston to its fifth straight loss. Reds 10. Cardinals 3: Thomas Howard bit a two-run

homer off Rene Arocha and singled twice, and Jose Rijo survived a shaky start as Cincinnati won in St. Louis. The fading Cardinals have lost eight of 10 games. Rijo allowed 10 hits and walked five, but gave up just two runs in six innings. He struck out five to raise his NL-leading total to 189.

Expos 6, Rockies 1: Jeff Fassero pitched four-hit ball for 7% innings as visiting Montreal beat Colora-do. The Rockies set a single-season NL attendance record with a total of 3,617,863, breaking the mark set by the Los Angeles Dodgers in 1982.

Darrin Fletcher drove in three runs for the Expos, who have won five straight games.

## SCOREBOARD

.618 .519 .512 .496 .397 .379

#### Monday's Line Scores AMERICAN LEAGUE

Gordon and Macfartane; Eldred and Nilsson. W—Eldred, 15-12. L—Gordon, 8-6.
HR—Kansas City, Joyner (14),
Missasurta 100 666 860—1 3 6
Calcopo 130 666 860—1 7 1
Erickson, Casian (7) and Harner; Fertiundez, Del.Eon (8), Hernandez (9) and Korko-

. D. Ward (9) and Bor-

Hentsen, Castillo (8), D. Ward (9) and Borders; Darlins, Dawns (9) and Hernand, W—Hentsen, 16-7. L—Darlins, 5-7. Sv—D. Ward (37). HRs—Toronta, R. Henderson (10). Oakland, Neel (16). Aldrete (8). Detroit 194 800 785—12 16 1 Seutile 500 200 705—2 3 8 Guillokson, Davis (7). Beever (8), MacDonald (9) and Kreuter; Leary, Ontiveros (3), Holman (7), Plantenberg (7), Ivelson (7), Henry (9) and Valle, Sasser (9). W—Guillokson, 12-6. L—Leary, 8-7. HR—Detroit, Gibson (13). NATIONAL LEAGUE San Francisco 818 170 938—5 † 2 Florida 000 818 988—1 8 2 Sanderson, Burba (7), Jackson (8), Beck (9) and Mameuring; Armstrang, Lewis (5). Aquino 18), Rodriguez (8), Turner (9) and

I THINK

YOU'RE READY

Hernandez (6) and Servals; Hill-tox (6), Franco (7) and Hundley, Month Modelay, 18, Prince (1) and Hundley,
M-Madday, 3-6, L.—Hernandez, 2-4,
SV—France (9), HRs—Houston, Bissis (10),
New York, Orsulok (8), Bonitin (30), Ry,
Thompson (6),
Cinchandi 100 311 362—10 17 8
St. Levis 800 826 100—0 11 2
Bit Streft (1) and (5) and (5) 

McEtray (7), Boutista (7), Plesac (111) and Wilkins. W—Plesac, 2-1. L—Mason, 4-11. HR3—Philiadelphia, Dykstra (14), Kruk (13),

# FOOTBALL

The AP Top 25

The forms in the college tootholl poll, with trat-place votes, in percentleses, records brough Aug. 36, total points based on 25 points

1,245 1,241 1,195 1,128 1,043 1,004 977 824 748 732 670 628 584 467

TRANSACTIONS

to Lind, 2d baseman, through 1975 sea MILWAUKEE—Put Ratael Novoc, pit on 15-day disabled list, Recalled Alex Diaz, outfielder, from New Orleans, AA. MINNESOTA—Recalled Brott Merrimon.

OAKLAND-Put Goose Gossage, pitcher, on 15-day disobled list. Recalled Roper Smith-bers, pitcher, from Tacoma, PCL TEXAS—Recalled Rob Ducey, putfielder,

TEXAS—Recalled Rob Ducey, buffielder, from Oklohoma City, AA.
TORONTO—Recalled Mike Timlin, olitcher, from Dunedin, FSL. Sent Woody Williams and Ricky Steed, shithers, to Ounedin, FSL.
Mattenat League
MONTREAL—Assigned Chris Nothotz. olicher, ia Oliowa, IL, an Injury reho

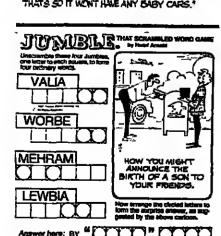
## SOCCER

EUROPEAN CUP WINNERS' CUP Preliminary Round, Second Leu patrol (Albania) Q. Batzers (Liechten-

on Aug. 3.



"DAD IS GOING TO HAVE OUR CAR FIXED. I THINK THAT'S SO IT WON'T HAVE ANY BABY CARS."



What the besetted player turned orchestre lacker had to lunde-THE SCORE

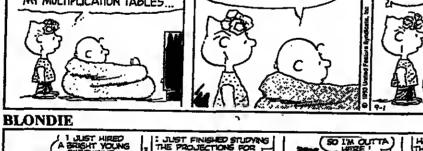
To our readers in Austria it's never been easier to subscribe and save. Just coil toil-free:

0660-8155 or for 06069-694894

### **PEANUTS**

BEETLE BAILEY







WHO

CARES











### **CALVIN AND HOBBES**







## WIZARD of ID







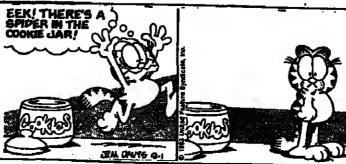
### REX MORGAN







### GARFIELD





Brila. C.

MIER

# SPORTS TENNIS

# FIFA Threatens To Ban France **Over Bribe Case**

ZURICH - World soccer's governing body, FIFA, threatened on essary under French law. Tuesday to suspend France from

sternational soccer in an escalatg dispute over alleged bribery. FIFA's president, João Havelange, accused French soccer authorities of "procrastination" in investigating charges of match-fixing by Olympique Marseille, the French

and European club champion. Fayard Havelange said the "pro-tracted deliberations were jeopardizing the image of football." Havelange said France must decide whether Marseille was guilty of the charges by Sept. 23. Other-wise, he said, FIFA would intervene and, "if need be, enforce the

This article stipulates that the Executive Committee may, in the case of an emergency, suspend an Lociation, which would automatically incur suspension from international football activity," a FIFA

statement said. In his letter, Havelange said he was displeased with the fact that, to this day, on decision had been reached and that the procrastina-tion practiced by the different authorities was exacerbating matters

rather than resolving them."
He added that "the impression was being given" that French officials "were not capable of reaching

But Fournet-Fayard defended the delays and said they were nec-

"I take the FIFA threat seriously, but I'm not worried because I think we should be able to reach a decision in the coming weeks." Fournet-Fayard added.

Noël Le Graet, French league president, said French authorities could not impose "sanctions if they don't have evidence." He added that In a letter to the French federation's president, Jean Fournet-FIFA and UEFA better informed."

On Thursday, French authorities postponed a hearing in the alleged match-fixing scandal until Saturday, after six of the eight players and officials scheduled to appear had requested a delay.

The delay was seen as being open-ly scornful of the Aug. 30 deadline ms and conditions of Article 42 set by UEFA, the sport's European governing body, and a direct chal-lenge to UEFA's authority. UEFA is to meet Monday to

decide whether Marseille can defend the Champions' Cup, begin-ning Sept. 15. If UEFA disqualifies Marseille, France would have no team in Europe's most prestigious and lucrative soccer tournament.

Marseille allegedly tried to fix a French league match against Valenciennes on May 20, a week before it won the Champions' Cup.

Marseille won the league match, 1-0, and went on to win its fifth straight French title. Valenciennes (AP, Reuters, AFP)



was relegated to the second division. It was rough going for Michael Stich of Germany on Tuesday, as he fell to Henrik Holm in four sets.

# Stich and Capriati Upset, **Edberg Survives a Scare**

of Germany and Jennifer Captiati action at the National Tennis Cenof the United States were upset victims Tuesday in first-round matches at the U.S. Open.

Stich, the No. 6 seed and the 1991 Wimbledon champion, lost to Henrik Holm of Sweden, 6-3, 7-6 (10-8) 3-6, 6-3.

Capriati, seeded No. 7, was done in by her own errors in a 1-6, 6-4, 6-4 loss to Lella Meshki of the Georgian Republic.

Stefan Edberg of Sweden, the No. 3 seed, barely survived a fiveset scare from an upstart Frenchman to begin his quest for a third consecutive Open title, while top-seeded Jim Courier won in straight

Stich was undone by a lack of winners. He had only 36 winners,

and that included 12 aces. The German complained about several calls and was warned for smashing a racket on court. But he said the officials did not cost him

"I just played bad," he said. Meshki stuck to the baseline and let Capriati unravel. She broke Cathird set and served out the match when Capriati hit a forehand long.

Capriati, who two years ago held match points against Monica Seles in the semifinals, suffered her worst quest would end in a major upset.

(AP, Ret U.S. Open result as she launched 51 unforced errors in the last two sets.

"The first set I played great but then I started making mistakes and losing momentum," said the 17-year-old Capriati, the 1992 Olym-

Meskhi, a quarterfinalist here in 1990, had split their previous two encounters. The Georgian was bad-ly outplayed in the opening set but she settled down and engaged the American in longer rallies, waiting for the teenager to self-destruct.

"In the first set she played unbelievable, I didn't have a chance," Meskhi said. "I think she was tired in the third set and when I started to play long points she was tired,"

Edberg, bothered by trouble with his normally potent serve, dropped seven consecutive games at one stretch and appeared listless in the New York heat and humidity. But he had enough strength and too much tennis for Olivier Delaitre in a 6-2, 0-6, 7-6 (9-7), 5-7, 6-3 victory, his 15th consecutive win at Flushing Meadow since a firstround loss in 1990.

The match lasted 3 hours, 24

"I had a chance and I didn't take it," Delaitre said. "That's life." Edberg said he was happy to escape with a victory from a match in which he did not have his best

"f did what I had to do," he said. "I didn't play my best tennis, and he played very good tennis, and I won the match. I love it."

After a desultory opening day in which just seven of the 32 seeded players took the courts, Day 2 was more of a typical August day in New York: hazy sun and temperatures around 90.

Shelby Cannon, 6-1, 7-5, 6-2, on the grandstand court.
Thomas Muster, the 12th seed

from Austria, beat Alex Corretja, 6-4, 6-4, 6-3. Jana Novotna, the Wimbledon women's runner-up and No. 8 seed, beat Angelica Gavaldon 6-2, 6-4,

and the women's 11th seed, Man-nela Maleeva-Fragniere, beat Larisa Neiland, 6-3, 6-3. The defending men's champion never has been eliminated in the first round at the Open, let alone a priati at love on four unforced er-rors in the seventh game of the is trying to become just the third man in the open era to win this Grand Slam tournament three

Compiled by Our Staff From Dispatches

Edberg's match on the sunbaked

Edberg had trouble putting Delaitre away and was plagued by
f Germany and Jennifer Capriati

action at the National Tennis Cenfaults, and his seventh double fault gave Delaitre a break for a 6-5 lead in the fourth set. Delaitre then held to send the match to a fifth set.

The last time Edberg lost at the Open was in the first-round, too, a long time ago. In his opening match of 1990, playing as the No. 1 seed, Edberg lost to Alexander Vol-

It was a record-breaking day, too, with 22,357 fans jamming the grounds. The old record for a U.S. Open session was 22,166, for the day session on Aug. 26, 1991.

Courier beat Marcus Aurelio Gorriz of Spain, 6-1, 6-3, 6-3. Michael Chang, the men's seventh seed, cruised by a fellow Aurelian, Shelhy Cannon. 6-1, 7-5, 6-2, on

Novotna was making her first appearance in a Grand Slam tournament since collapsing to Steffi Graf in the final at Wimbledon. Novotna held a 4-1 lead in the third set there, then lost five games in a

The scene Tuesday was different Playing on a remote, outside court, Novotna dropped her serve to fall behind 0-2, but then won seven games in a row to take control against Gavaldon.

"It was just a matter of getting used to the surface," Novotna said. Chang did what you have to do point 76 percent of the time he came to the net, and took 87 per-

## Other U.S. Open First-Round Results

Ahea's Steples

Poul Hourinds, Nefterlands, det. Dovid
Wheolos, United States, 9-5, 6-4; Sillus Meler,
Germann, det. Nathe Ercepovic, Croatio.6-7
(7-5), 6-4, 6-1; Acatine Novratilora (3), United
States, 9-7, 6-6, 6-1; Daniel Vacek,
Crach Resublic, det. Citalor Decedel, Crach
Resublic, 4-6, 7-4 (7-7), 6-4, 6-1; Jonail
Svenson, Sweden, det. Geran Proic, Croatio.61, 6-2, 7-4 (7-5), 1-4, 5-2 (7-5), 4-4, 6-1; Jonail
Svenson, Sweden, det. Geran Proic, Croatio.61, 6-2, 7-4 (7-5), 1-4, 5-4, 6-2; Worse
Ferraira, Sauth Africa, det. Patr Korda (9),
Crach Republic, 7-6 (7-2), 4-4, 7-4 (9-7), 3-4, 6-2,
Syron Block, Zimbobows, det. Benti-Ove Penny, def. Patricka Tarobini, Argentine, 6-6, 6-2;
ny, def. Patricka Tarobini, Argentine, 6-6, 6-2; Casch Regulatic, 7-6 (7-2), 4-6, 7-6 (9-7), 3-6, 4-7.

Byran Black, Zimbobwa, det, Bern-Ove Padersen, Norwety, 6-3, 6-4, 6-2; Dimitri Politokov, Russia, det, Bret Garnett, United Stofas, 6-3, 6-7, 6-7, 6-1, 6-4; Mortin Damm, Casch Respublic, def, Jean-Philippe Fleurion, France, 6-3, 2-4, 4-3, 6-4; Nicolas Perfeira, Venezuela, def, Cristiano Caratti, Italy, 6-2, 6-4, 4-4, 5-3; Siusa Matsuoto, Jepon, def, Andrea Olivorativ, Russia, 6-2, 6-3, 4-1, 4-4, 4-4, 6-3; Siusa Matsuoto, Jepon, def, Andrea Olivorativ, Russia, 6-2, 6-3, 4-1, def Andrei Othovaldy, Russia 62 63 61

del, Andrei Oliversidy, Russia. 62. 63. 63. Auritus Zoocka. Germany, vs. Nicktos Kutti, Sweden, 7-6 [8-4]. 64. 7-6; Alexander Volker (14]. Russia. def. Jonothem Stork. United Stotes. 1-4.6-3.6-4.6-7 (9-7),6-3 Jos Simmerinis. Behavioration. Behavioration. United Stotes. 6-7 (12-10],6-4.6-6.3,7-4 (7-1); Kornel Nervock. Check Respublic, def. Allchoel Tebbuth, Austrolio, 6-3, 6-3, 6-3; Putrick. McEntro. United Stotes. def. Murcus Ondruska. South Africa. 6-7 (7-4), 3-6-4.6-4.7, 6-2; Berral Korybother, Germany, def. Emilis Sanchez, South,4-4.6-1, 1-4,7-6 (7-5), 6-2; Citteck Adoms, United Stotes. 6-1. Carls Woodruff, Austrolio, 6-3, 6-4. 6-3-6-2. Ranadd Asenor, Haffil, def. Phillip Williamson, United Stotes, 6-4, 6-3; Michael Chong (7), Handersa, Nev., def. Shelb Camuna. United Stotes. 6-7.

ny, def. Patricia Tarabini. Arpentina, 64, 62; Elena Likhoviseva, Russia, def. Andrea Leand. United States. 63, 6-2; fva Mojoff. Cro-ptia.def. Rachel McQuitan, Australia, 6-3, 6-3; Brando Schultz, Netherlands, def, Rosana De Los Rios, Poroguay, 6-2, 7-6 (7-5), Alexandra Fusal, France, def, Kathy Rin-chill, United States, 6-4, 6-3; Lina Raymond.

7-4 (7-5), 4-3; Jone 74 (74),4-3; Jana Novotno (8), (2:ec) Hapub-lic, def. Angelico Govoldon, Mexico, 4-2, 6-4; Kristie Boogeri, Nerherionda, def. Jeri In-gram, United Stotes, 6-1, 6-4; Audra Kelter, United Stotes, del, Boote Reinstodler, Austria, 6-7 (7-5), 6-2, 6-6; Katerino Malesva, Bulguria, def. Nocile von Lottum, France, 3-4, 6-2, 6-0.

# When the Beauty of Latin Soccer Becomes Beastly

ONDON -Conducting a love affair with Latin Amerian soccer is like taking a naked flame to find a gas leak.
With the odorous smell lingering on France and the Marseille affair, some of us look for a breath of air down South

How eagerly we cherish Brazilians, Argentines, Bolivians and Colombians caressing the sport with imagination. And how blind

our faith sometimes Hughes seems when the Latin beauty so often turns to betraval.

There is violence and corruption there, as well, and those combustible elements are never higher than when neighbor meets neighbor for a place in the World Cup linals. South America's eliminating tournament now nears its

crescendo. There are nine nations involved in two qualifying groups, and the crosion of former certainties is such that even Argentina, in Group A, and Brazil, in Group B, are far from assured of reaching the 1994 finals in the United States. Argentina's fate will be decided on Sunday, when it meets Colombia in Buenos Aires. The same night, Peru hosts

Paraguay in the four-nation group. Only the top team automatically qualifies. The standings are:

goals against; 8 points. Argentina: 3-1-1; 7-4; 7. Paraguay: 1-3-1; 4-5; 5.

(Fould Paraguay win in Lima, and should Argentina lose immediate prospects in this group. On Sunday, Brazil hosts

**TODAY'S** 

**BUSINESS** 

**MESSAGE** 

CENTER

Appears on Pages 4

imination — would happen.
Unlikely? This is where tension intervenes. Argentina's

manager, Alfio Basile will chain smoke himself closer to the cancer ward while his team, built on uncompromising defense, battles the Colombians, whose sometimes erratic, sometimes sublime attacking players seek to repeat their 2-1 victory over Argentina in Barranquilla two weeks ago.

This was the first and only loss suffered by Argentina under Basile, the one defeat in 35 matches since Argentina played the 1990 World Cup final in Rome, But Argentina has mislaid a forward line; its front runner, Claudio Camiggia, has been banished down the same cocaine road as Diego Maradona, and time and again heroic goalkeeping by Sergio

Goyoochea has been Argentina's savior.

The race in Group B is further from conclusion. The critical night will probably come on Sept. 19, when Uruguay visits Brazil and Ecuador hosts Bolivia.

Before that, the teams each have at least one more match to play. Their group, from which two teams qualify, reads: Bolivia: 5-0-1: 20-8; 10.

Brazil: 3-2-1; 14-4; 8. Uruguay: 2-2-1; 7-4; 6. Ecuador: 1-2-2; 5-3; 4.

Bolivia's lead is still strong, but the turning point has been altitude advantage, and Brazil, having lost at 3,700 meters in La Paz, on Sunday put down the Bolivian upstarts with a crushing 6-0 win in Recife.

Before I elaborate on the word crushing let us clear up the now, Señor Parreira, do we say, "Et tu, Brazil?"

again to Colombia, then the unthinkable - Argentina's Venezuela, which it beat 5-1 in San Cristobal, and poor

Venezuela is running out of men as well as ideas at this level. Last weekend, in a nasty match against Uruguay, seven Venezuelans were booked before halftime and even Uruguay, a barren and bickering team thus far, doubled its goals tally by winning 40. Although Uruguay's players have gotten rid of the coach, Luis Cubilla, whom they despised, although Ruben Sosa at last fired in a scorching goal, their task in Ecuador on Sunday will be much tighter.

But while it is hard to know Ecodeor, and harder to admire Urugnyans who so constantly mar brilliance with foul play, the real enigma this summer is Brazil. There are legions of us around the world to whom Brazil represents the

life and soul of soccer.

When goals from Rai, Muller, Bebeto (2), Branco and Ricardo Gomes brought Bolivia down to earth on Sunday, first impressions were that the panic was over. We read that 80,000 specatators chanted the name of Coach Carlos Alberto Parreira instead of adding to his recent villification.

Alas, only in the small print did we learn that Dungs, a notoriously un-Brazilian Brazilian, had been sent off for two fouls. And that Branco, normally a cavalier fullback, brutally ensured that Bolivia's key player, Marco Etcheverry, took no part in the game after the first half.

Desperate times, they say, reap desperate measures. But from Brazil against Bolivia we do not expect thuggery, nor should we accept hypocrisy. That, I fear, is the fact. In June, Parreira had accused England of falling beneath stuff.

Rob Highes is on the stoff of The Times.

## INTERNATIONAL CLASSIFIED

EMPLOYMENT SECRETARIA

SHIS URGENITY
BIS SECRETARY
English mother tongue
2 years experience.
Tel: Paris (1) 42 93 49 55 come to see us 72, roe de Ron HEDED FOR CULTIVATED Y Proclam nurse/ componion for etionly English and French specifing soni in-valid signors. Roly with references and left no. to Nezoraso Puri, Via F Cozzo 2, 01023 Bolseno (VT) Italy.

WE OFFER TITLE OF COUNT by mar-riage, doctor's little, boot licence. Ap-ply to face (+49) 2132-8777

DAILY FLIGHTS AT LOWEST FAIRS tely major North American and corport. Tel: IFT Paris [33-1] 47 55 13 13.

LOW COST FLIGHTS ACCESS VOYAGES
One Way Roses
York F1440 F72 8, 450 more destinations around world on 40 different scheduled corriers.

#### NEW & RECONDITIONED Medico Equipment, Name brands, Lowes world prices. Fzz USA 305-474-3860 Two Bosing 707s 3235: 185 PAX Fire Blocked, Hash Kis, \$2.5 Million Each ABCO Call Whitey Yomey HEALTH/MEDICAL SERVICES \*\*\*\* STRESSED ? \*\*\*\*

**AUTOMOBILE MARKET** Altime Eacher - Str. 10, CH-8027 Zurich Tür. 6 15915. Faz. 01/202 76 30 Tal. 04/202 76 30 Famps Roser + Charottel + stc. Marcaden + Bildit + Audit + stc. Cadillat + Jesp state of the stc. Same cay results of years.

Soort AS, Freefies 33, Fax, 64 (4) + 1920 Morray, Switzerstand, Tek (4) + 26) 22 60 13 Fax (4) + 26) 22 56 36 \*\*

\*S2 MERCEUES 300, 4 door convertible, 62% original miles. Show combinate, best offer, Tek 1-800-66\*4108, Frank Motors, Indob. IN USA.

**AUTO RENTALS** 

CENTURY SELF DRIVE

NEW CARS - UNLIMITED MILEAGE

NEW CAS: Under E239 / DAY REMART CUC: FF 259 / DAY REMART STROUGHOUT FRANCE TEL: (1) 30.37.35.24 FAX: (1) 34.64.02.20

Talephone: 713/877-6760 FAX: 713/877-7260 USA

AVIATION

**AUTO SHIPPING** US, Africo. Regular Ro-Ro scaling. Fro hotel. 11 32/3/231-4239 Fz 232-6353 **AUTOS TAX FREE** 

Let our talented therapets revisite you, in hotel, home or office. To (852) 3759191 Hong Kong.

MEDICAL EQUIPMENT

Cartine cu, requirements possible and the control of the control o

Lamborgheri Connect IV 4005. Debalo und prices Fox + 3590-073211.

SECONEMAND CARS, secondread senses + soure sparts. Contect Stort Scott AS, Freetes 30, P.O., Res 245, 1970 Mortspay, Switzerland, Tek (41 + 26) 22 60 13 Fox (41 + 28) 22 56 36

52 MERCSUSS 300, 4 door convertable 62% original males. Show condition, best offer. Tel -1800-669-4108, Fronk Moton, Indphs, IN USA.

OCEANWIDE MOTORS ince 1972 brokers for Mercedas, BMM Forsche, GM & Ford. Worldwide delivery, registration & shapmers OCM - GERMANY Tensiongestr B. D.40674 Duessektor Tel: [0] 211 - 434646, Fox: 4542120 ATX WORLDWIDE TAX FREE CARS Depart - happing - registration of hear & used cort. ATK NV, Termetide 49, 2790 Brosschoot, Belgans, Phone. 120 6453002 Index 31305, Forc. (3) 6457109. ATK, since 1959.

**ANNOUNCEMENTS** AMERICAN UNIVERSITY OF PARIS depertement de formation particone ENTERNATIONAL

BUSINESS LAW CERTIFICATE PROGRAM Professional training in the practical aspects of American, French & EC Bosiness Law.

AMERICAN, FRENCH & EC LAW with options. agal Research Dreit français + Writing des officies

FREE PRECEDIATION SESSIONS: Thursday, Supt. 9 of 18530 or Saturday, Supt. 11 of 10600 Call to reserve a place: to American University of Paris Tel: (33/1) 45 \$1 64 \$8 Faz (33/1) 45 \$1 56 20

THE IHT IS NOW AYAHABLE IN MANY U.S. CITIES ON DATE OF ISSUE

Atlanta, Boston, Chicago, Denver, Dehat, Houston, Los Angelas, Miani, New York, Hishalelphia, San Francisco and Washington D.C. For speedy mail delivery, substription copies also are flown directly to Jedsonville. Phoenix and Seattle.

in the U.S.A., call TOLL REE 1-800-882-2884 in New York , call (212) 752-3890

Herald & Cribune BRICHL The finest hand-code set. Largest selection in Sectorized at

REAL ESTATE ANNOUNCEMENTS FOR SALE FRENCH RIVIERA AMERICAN UNIVERSITY ANTIBES. High dost residence, direct owner, scientide 4-room flot, 115 sq.m., 40 sq.m. harrace, see why port, swimmers pool, herois, beforecise, 2 garages, callor, equipped latters. Fr million, Write throes Region 3148, 7 bit Abert 1er, 06600 Arabas or Tel: (33) 93 74 95 22 OF PARIS TECHNICAL WRITING PARIS & SUBURBS 40 mins WEST PARSS. SUPER ESTATE 19th cart. 6-bedroom house, 2 guant hauses, completely renovated, hunted pool and cabara, terms, 2 acts land-comed part, 6 see Monifest Amany station. Tel 1-3497/400 Fax. 45555233

The Technical Writing Cartificate Pro-gram prepares you to enter a highly-pool, stalled field for which software companies are recruiting worklands. This brooms streng program offers comprehensive training by documentation specialists. Cartificate experies not recentary. Free Information Seniors Softratory, September 4 of 19:00. Tel: (33/1) 47 20 44 99 THE SNE'S AND THE EC come and debate the barring saws of Europa - The feature of the small and execute sector - with commission officials, regard authorities and industrialist in Lisbon, Sept. 19-21. A joint effective by the EC. ESN and ESDOD. Tet + 22 15 42 36 19.

42 39 20, for + 32 15 42 36 19.
VISHMA, AUSTRIA. Tel: 713-3374.
Are you said or worned? Lonely or depressed? Are you desparing or su-cell? It helps to talk about it. Phone BEFRENDES in total confidence. Mon-fri. 9:30 on - 1 pm and every toy 6:30 pm - 10 pm.
ALCOHOUCS ANONYMOUS English specing meetings daily. Tel: PAISS (1) 45 39 95 or ROME 678 0:220 or RANKPLKT 5774265. MOVING

AGS NIL MOVENG A.G.S. LONDON (44-81) 961 7395 A.G.S. PARIS (56-1) 40 80 20 40 A.G.S. PERLIN 149-30 421 23 65 A.G.S. PARAGUE (40-7) 685 7716 A.G.S. WARSAN 148-72 542 545 A.G.S. MARSAN 148-72 542 545 A.G.S. ABIDJAN (225) 27 78 45

GROSPTRON The Int'l movers
Around the world
corefully, safely
div personal touch 1 with a mendy personal toots I Tal: Paris (33-1) 48 11 71 71

FOR A FREE ESTIMATE CALL PARIS (1) 39569000 **EDUCATION** INTENSIVE GERMAN COURSES in Vienna (Austral during whole year, Austro-Admirizes Society in coopero-ten with the Gostel-Instince, A1010 Vienna, Sedianggase 2, Tel. +6-222-51/2062, Fox +43-222-51/391/21

LAKE GENEVA &

MOUNTAIN RESORTS Sole to furnigness cutilization, our specialty since 1973 suled APARTMENTS CHALETS in MONTHERD, VILLARS, LETSIN, LES DIAMETERS, GSTAAD, CANS-MONTANA, VIESBER, etc., From Str. 200,000.- [Merchanges] EVAC S.A.

52, Membrillon, Ch-1211 Genero 2 Tel 4122-734 15 40, Fpx 734 12 20 REAL ESTATE

TO RENT/SHARE GREAT BRITAIN DAGS-ITSBREDGE ES9/day leavy flot next Herroda, ES3/day at Kensyston Tel: 71 835-1611 Fax 71 373-0036 PARIS AREA FURNISHED COREP!
Tel: (1) 45 to 97 52 from (1) 45 to 97 52 from (1) 45 to 44 13 EXERTIONAL AMONTAINE FACING PRIVATE PRIV

FLATOTEL
BITTE TOWER OR
BUTO FORTE DE VERSABLES
From studios to five-room de loar
apartment, fairy exployed and
services. Days, weakly or monthly
from studies have been supported.
Devodercy-land
Asy for the fortunations.
Cals 05.245.245 Tell free
or [32-1] 45 75 62 20

AGENCE CHAMPS ELYSES specialists in furnished operations, readers of areas, 3 months and store Tel: (1) 42 25 32 25 Fex (1) 45 63 37 69

REAL ESTATE TO RENT/SHARE TO RENT/SHARE PARIS AREA FURNISHED PARIS AREA FURNISHED BURLLY, BLD CHARCOT / BOS. Uvirg. 2 beds, 2 boffs, garden, porting. F15,000. 1-4637 7033 / 1-4640 7149 74 CHAMPS BYSES

PARIS AREA UNFUENISHED

SOCIETE LAMY
5 Av. Pierre for de Serbie
75016 Poris. (1) 47 22 53 14
UNFURNISHED AND FURNISHED
REVITALS SHORT AND LONG TERM
For information contact Mme Delos

RUSSIAN REPUBLIC

57 PETERSBURG, Modern operhanet in classed building, fully furnished in luxury imported ferniolings. Available for rent insuediately in becariful lega-tion on picturasque cond US\$ 3500 per month. Contact contry 61 3 329 6111 Fax 61 3 329 8629

THE CLARIDGE FIS.000. 14657 7033 / 1-4640 7149\*

6th. CORRON 150 sq.m., 3 backroose, FIR.000. Sr Horrore, 2 rooses FIR.000 hastoric 1-46794050. Other reviols. 4th., M° CITE nice 3-room Rd., squipped left-fee, bathroore, FR.000. 2 rooms, Nr.500. 1-43 26 72 70

HOME BENTAL From one years. Station to 5 rooms, (IV, TEL, kandry). Tel. 1-44 21 R1 No. 116, 116, Or. Elysses; 15th. 4 rooms, all comforts, stations to 5 rooms, all comforts, stations. POR 1 WEEK OR MORE high class studio, 2 or 3-room operations. PULLY EQUIPPED, WINEDIATE RESERVATIONS Tal: (1) 44 13 33 33 50% REDUCTION
Near Seatile Opera Hotel
Suites 1st class 1/5 back
Fully exupped latchen, Gorden
Tel: 33-1-40 21 22 23. 15th, 4 rooms, all conforts, species, beliany, sen, chem. 2th floor, sin. Short form only, 16,300. 1-42 46 46 66 MARAIS, 130 spm., 2 bedrooms, beams, fireness, services, F16,000 ms. BEST NEST 145665003, Fox 4566003

PARIS BIENVENUE Nights to 2 Years. In Castrol Puri sort term with service & family a rule. Tell 1-4212 4040. Fax 1-4212 4046 WEST PARIS, new Yerrodies, in exceptional surroundings, species, fernander flot in private house with own entrances. A bedracers, 3 betweens, fiving room, parising. Commercian with 85K Coss and school Call 8 to 9 cm 8.6 to 3 pm [1] 47 41 17 23

COURTYSIDE in PARIS 13th. Oranning quest, clear 8 serving, 146 sept. 475 cross flot in 2-datery house, 40 sept. point, 30 sept. services, 175,000. Owner (1) 45 55 84 25

48, MARIS. All formished, 4th floor, view on all Paris, double exposure, starry, quest, bears, 3 rooms, titchen, bettiroom. FTE 200 per month charges included. Tel: [1] 42 45 64 34 PORTE CHAMPERET, 100 stam, double living, 1 bedroom, 6th floor, Rt. Newly redone, F12,000 net. Owner (1) 46,54 12 10 office, 43 80 96 65 house ON PARC MCNCEAU, levery 7-rooms, 365 stam, 3rd floor, severy 5-rooms, and condition. In high closs building, F5,000 net. feel 1-45 27 30 30.

AT HOME ARROAD, a relacation team dedicated to making your score sery. Tet 1-40 09 08 37 Fax 1-40 09 98 16

JUST LIKE AT HOME DE ORCOLUT ASSOCIATES Tel 1-47 59 40 12. Fee: 45 51 75 77 \*\*\*\*\*\* TO BENT \*\*\*\*\* Hosebiched quality operates, of sizes, foris and soberts. CAPITALE PARTNESS Tel. (1) 44 43 88 15. Fac. (1) 44 43 88 15.

(I) 44 2 8 16.

TROCADERO - CHAMPS DE MARS
2 high dess eportments 5 rooms à 2
2 rooms dury Service II) 47 46 42 97 or
184/Fax (II) 42 67 17 35.

MEAR NOTIZE BAME. 2 room fict, very
light, quiet, fully equipment fiet. (IX 44
71 534 3555 or horis 43 25 14 27

MEAR PANTIEON. Charming 2-room
operation on genden, bright and
quest fiet. (II) 43 31 64 82.

This, CONPETTION Fing. 1 bedroom, besit, equipmed bidness, 7th floor
781. 15.355/rea. PATS 1-42 47 11 13

6111 Fax 61 3 329 8639

EMPLOYMENT

EXECUTIVES AVAILABLE

FASHION PRODUCT MANAGER,
freschileton, rode, 35, expert in selflings in propriate postwere collection,
freschileton, rode, 35, expert in selflings in propriate grottwere collection,
room, besit, equipmed bidness. 7th floor
781. 15.355/rea. PATS 1-42 47 11 13

Need A New Challenge?

Then don't miss International Recruitment every Thursday in the Trib. LEGAL SERVICES

LOW COST FLIGHTS

on 4) circum tensioned century.

Restriction may apply

Tel: 1-40, 13.02.02 & 1-42.21, 46.94

Face 1-45 08 83 35

Minibil: 3615 ACCESSVOYAGE

6 ree Pierre Laccot, 75001 Paris

Matro - REC Cholsive Lee Holles

[Lic. 175.111]...amd also

N&S YEMER: Shory Lucmon P.O. Box 844, Al Zubsiry Street, Al Sumpley 9kb, Sonata. Tel: 74453. Th: 2604.

IRE: 74453. IE 2016.

OMANE Arme and Seris Molin.P.O. Box. 59167. Mozicrot Gariston, Sultamote of Omen. Tel.: 603420,

GAIAR: Adid Salton, P.O. Box. 3797,
Debu. Gator.
Tel.: 416355/411177.

Tel.: 416355/411177.

Tel.: 416357.411177.

CHARD ANAB EMBARES Mr. Rovi Roo, P.O, Box 22156, Shorjab, United Arob Entrates, Tek (2015) 133, Fox (106)374888, Talec 66484 TRNGE,

AFRICA

BGYPT: Jedo Rostom, 10 Genins El Arch Mohandenina, Coiro, Egypt. Tel: 34 99 BSB. Tel: 21274 VPCO UN. For: 3444 429.

SOUTHERN AFRICA

Morph Opiny, Presention Phy.) Ltd., F.O. Sox 130351, Byunston 2021, Tet 706.14.08. The 421059. Fax: 706.34.66.

## Herald Eribune.

PLANNING TO RUN A CLASSIFIED AD?

Place your Ad quiddy and easily, contact your nearest II-1T office or representative with your test. You will be informed of the cost immediately, and once payment is made your ad will appear within 48 hours. All major Credit Cards Accepted. FUROPE FUROPE SRAEL Don Birlich, P.O.R. 99, Hesteliya 46101, Israel Tel Aviv. Tel. 1972-9-586245, 1972-9-585685. JORDAN: Fostok Zoufs, P.O. Box 811738, Armson, Lordon, Tel. 624430. Tel. 22277 MKO. MRS: HCP 181 Ave. Charles de Gaule, 92521 Neutr, Carles. Tel.: (1) 46 37 93 85. Fac. (1) 46 37 93 70. NETHERLANDS: Matthew Greens, P.O. Box 53196, 1007 RD Amsterdom, Tel.: 6730757, Fasc 6737627. NORWAY & SWEDENE First ledent, P.O. Box 1 15 5040 Paradis,

PORTUGAL: W. Bishop Ido. P.O. Box 1081. 2775 Porade, Usbox, Portugal. 101: 351-1-457-7293. Fax: 351-1-457-7352.

BMANY, ALSTRA & CRITICA BLBCOPE Friedrichetene 15, D-60323 Frontert. Tel.: (069) 72 67 55, Fic (069) 72 73 10. BEIGRIM & HUBENBOURG: Action Malmer, c/o lerro, 57 nm J.B. Cahra, 8-1060 Brussels, Tal: 340,18,99, 3434-914, Fr. 346-0353.

REFCE & CYPRES: Alberto J. Cono, 4 Arindiou St., 155-62 Holorgos, Afrans. Tel.: (30)16535246. Forc 654 5513. BUMARK: E.M. Klubien Kostolnej II. DK-2100 Copenhagen, Denmark Tal.: 31 42 93 25.

FAR EAST

SPARt: Aligado Umicalif. Doctor Flaming, 53-1,28036 Modrid. Tel: 3506789. Trc 35097257. SMITZENLAND: Mundred Walter. P.C. Box 51 1, 1009 Puly, Switzerland. Tal.; 0221 728 30 21, for: 021) 728 30 91. UNITED JUNGDOM: 63 long Acre london, WCZE 91H. Tel: 071 836 4802.

TURKEY: Saba Saral, Nisonlesi, Va-lisonagi Caddesi, YKV Binasi 1/1, Istanbul, Turkey Tel.: 2320300, Fax: 2460666,Tic: 26388, ODMTR. MEDDLE EAST

BAHRAN: Fenelo Flonogun, P.O. Box 10767, Monama, Bohrein. Tel./Fox: 591734.

NORTH AMERICA inf Hered Titlum, 850 Third Arm., 86 II, New York, N.Y. 10022. Tel: [212] 752-3890 Tel Imae 500(572-7712. Tec. 427175 For 212-755-8785.

مكذا من الأصل

## Man Here Can't Jubilate

By Russell Baker N EW YORK — Another excit-ed newspaper piece about the revolution in communications. Something about telephones. Fiber-optic wires. Wires? Did it say wires? Maybe all it said was just plain simple "fiber optics." Wires are old hat. People still say "old hat"? Nobody wears a hat any-more. Not for ages. Except haseball caps. Backward. Why do kids wear baseball caps backward? Shields neck from sun that way. Maybe kids afraid of turning into "red

Should "red necks" be one word? "Rednecks" without capital "r": "rednecks"? Reminder: Can't call Indians "redskins" anymore. Not politically correct. Can "rednecks" be politically correct? How about the noble red man"? Wants to run a gambling casino nowadays. Just like ignoble paleface politicians.

What are fiber optics anyhow? Can you get just one? "I'd like a fiber optic, please." What does optic have to do with telephoning? Optic is about eyes, about seeing, isn't it? Telephones are about hearing. All right, about talking too. And fiber is about breakfast cereal. Good for you to eat a cereal with plenty of fiber, make you live twice as long, or something.

Or maybe that's off. Didn't a scientific study just show fiber doesn't matter after all? Too many scientific studies going on. Scientists always complaining the country doesn't give science enough money to keep up with Japan, or someplace like that.

Why is this newspaper story so excited about a revolution in communications? Revolution's been turned into just another blah hlah hlah word. Constant stream of revolutions going on. Afterward ev-erything is just like before the latest

volution, only worse. Before the sexual revolution there was venereal disease, family breakup, illegitimate births. After the sexnal revolution; deadlier venereal disease, death of the family, so many illegitimate births that street gangs are substituting for parents.

Revolution in communications probably means even more television, more phone calls, more incentives to madness. Sample pre-revo-Iutionary phone call:

"Hello, Nicholas, how are you

"I'm napping." You're mopping?

"Napping! I was napping when you phoned. Who is this anyhow?" "This is Jack Wolf representing Famously Advertised Brokers & Company. I understand you're interested in the activity of the stock

You're misinformed. I absolutely never buy stocks, bonds, commodity futures or dabble in foreign exchange, considering the entire field of activity as being on a par with and just as corruptive of character as casino gambling, which I am sorry to see the noble red man now, alas, pursuing to the inevitable and predictable detriment of . . . "

"Ah well, go back to your mop-

Maybe it's neither fiber, optics nor wires that are incubating the revolution in communications. Maybe it's the cellular whatevers that go into those phones you see people ostensibly talking into while driving automobiles.

What are those whatevers that make the thing cellular? Fibers? Optics? Could look it up.

Not worth it. Important question is not about fiber, optics or cellular whatevers. Important question is why people want to talk ou tele-phones while driving. Calling Jack Wolf maybe? Why? To find if stock market has made them millionaires since they finished mopping and took the car out to give it a little exercise 10 minutes ago?

Real revolution in comme tions would eliminate blah hlah blah on phone and TV, not expand it, not deliver more faster. Real revolution would suppress and de-stroy all communication not interesting or important to communica-

Real revolution would be fax machines and computerized telephone dialing devices turning into mobile cellular guillotines using the miracle of optics or fiber, as appropriate, to pursue and dispose of the

Also anybody threatening to afflict humanity with more TV channels. Revolutions never real anymore though. Expect things to get even worse.

New York Times Service

# **Lessons From the Front in Hollywood**

By Bernard Weinraub

New York Times Service
OS ANGELES — Although Dawn
Steel insists that she's "an ordinary middle-class girl from New York," it doesn't seem quite that simple. One of the few women to climb to the highest ranks in Hollywood, she lives in a hilltop home with startling views of Los Angeles; she's a fixture in the town's top tier, her bank account is decidedly un-middle class, and her rise and fall and rise are hardly an ordinary tale.

Yes, I see it as a fairy tale, but not a giamorous fairy tale because of the enormous amount of hard work, persistence and perseverance," said Steel, who is now an independent producer and whose first film, "Cool Runnings," is to be released in

The perseverance is perhaps the central theme of Steel's autobiography, "They Can Kill You . . . but They Can't Eat You: Lessons From the Front." To be published this month by Pocket Books, the book is not a slash-and-burn Hollywood expose that's going to keep her from eating lunch in this town again. It has some personal gossip (before her marriage, she had affairs with Richard Gere and Martin Scorsese) and plenty of celebrity names. But the book, which was written with Marcelle Clements, is mostly an account of a woman's rise as an executive in Hollywood in the 1980s when

there were so few of them.
"I felt that if I shared the lessons that I learned - both the good ones and the bad ones —that I might make the climb a little less painful for other women." Steel said, seated in the living room of her home and sipping mineral water. "I did things wrong, and I did things right."

A former president of production at Paramount Pictures and the head of Columbia Studios from October 1987 until January 1991, Steel is blunt, basic and totally unpretentious. Her early mentors at Paramount, where she began as the director of merchandising in 1978, included Barry Diller, the chairman of the Para-mount corporation, and Michael Eisner, who was the chairman of Paramount's studios, and Jeffrey Katzenberg, who was its president of production.

Asked wby these men and others rapidy advanced ber career, Steel said simply: One was that I was funny. I wasn't heavy furniture. I made them laugh and enter-tained them. And the other thing was that I could identify a good idea. Not a lot of people can do that. That was my gift."
As a production executive, her first major

success was "Flashdance." Steel also takes

pride in such other Paramount films she helped nurture as "The Accused," "The Untouchables" and "Fatal Attraction." Yet her skill as an executive was sometimes overshadowed by a reputation (un-



The rise of Dawn Steel as a Hollywood executive is not the ordinary fairy tale.

warranted, she insisted) for an abrasive,

take-no-prisoners style.

"It hurt me deeply, this reputation as tough, hard, mean," she said. "It was very painful. It came from guys who wanted to kill me. I react to stress badly. I handle it better these days. But I'm a very straight-forward person. I don't know that I would say abrasive. In some ways I was curt ause there's an unbelievable amount to accomplish in a day and maybe I was insensitive considering the pressures and responsibilities of these jobs.

Yet she refuses to indulge in the traditional Hollywood defense of strong-willed women: that is, men who are tough are applauded while such women are ridiculed. had behavior, she says, is bad behavior. She has seen a well-known male executive throw a chair in rage at a colleague, and has seen another verbally eviscerate underlings. "No one ever read about those guys," she said.

Asked whether her reputation was part-

ACROSS

Flogged, in a

6 Kedlers' om

s Small out

12 Make haste

13 Wharton's "The

innocence'

15 A Gardner

16 Once more

1a A fibrous

21 Tha Venerable

ly a result of men being envious and extened by her, Steel shrugged. "I hate saying all these people were-envious because it makes me sound like a victim," she said, "and I'm not a victim

and I don't want to be seen as one. I don't want to answer this question. I want you to say this stuff. Let a man say it for once." Steel, who married Charles Roven, a producer, in 1985, and has a daughter, Rebecca, 6, was born in the Bronz, and grew up in Manhattan and on Long is-land, filer father, Nat, had a nervous hreakdown when she was a child. Her mother, Lillian, who died recently, was a formidable businesswoman compelled to

work to support the family.

Steel studied marketing at the New York
University School of Commerce, began working as a receptionist in the garment district in 1968 and later took a marketing job at Penthouse. (She initially told her parents she was working for Mademoiselle.)

The Penthouse job led to Hollywood and the marketing post at Paramount.

Certainly the sharpest comments in her book revolve around her abrupt departure from Paramount. She was, essentially, dismissed from her job as president of production in 1987, while in the hospital after giving birth to ber danghter. She hlames several men, mostly Frank Mancuso, the chairman of Paramount and now chair-man of MGM/United Artists, Ned Tanen, the chairman of the Motion Picture Group, and some other lesser executives. They all have declined to comment

But she was quickly offered the job of running Columbia Studios, which was then owned by Coca-Cola Co. Steel left the job in January 1991, after Sony's purchase of the studio, and became an independent producer, mostly with the Walt Disney Co. Her first produced film, "Cool Runnings," is a true story about four Jamaicans, unaccustomed to snow, who become Olym-pic bobsledders. Her next film, "The Power

of No," is based on "Lysistrata" by Aris-tophanes and deals with a group of women in the urban ghetto who refuse to have sex with men until they stop violence. Running a studio, she said, was gruelin

"I never enjoyed the job, ever," she said.
"You were far too concerned with things other than the product. Like studio politics. other man the product. Dice studio pointes, like board presentations, like the press."

Given Hollywood's reputation for cruelty to those who lose jobs, Steel said she was surprised at the loyalty of most — but not all — of the people she considered friends.

"After I left Columbia, and I was in limbs for a rabile the phone crue. One

limbo for a while, the phone rang one Saturday morning and it was Mike Ovitz," she said. Ovitz, the head of the powerful Creative Artists Agency, "said he had seen 'Awakenings," which I had green-lighted, and he wanted to wish me congratulations. He didn't have to do that. It was a really

important call for me."
Steel said she had thought repeatedly about why Hollywood made films years back with great female stars, like Bette Davis or Joan Crawford or Barbara Stanwyck, and why those roles are rarely avail-

able today. She would like to explore the issue, perhaps in a film.

"The real issue is what feminism has done to men," she said. "I'm pretty sure men are completely confused about women today and I'm a completely confused about women today and I'm a completely confused about women today. en today and I'm not sure I hlame them. Sure there are men who exhibit despicable behavior. But there are other men who are confused and intimidated. People like Bette Davis were one of a kind. It's not that way anymore. Now men are sur-rounded by tough broads like me. I have to tell you, for a man to come home to a woman like me is not easy. If I had to come home to a husband like me I'd just

## PEOPLE

Letterman Has Landedi East Meets West on TV.

Now it's REALLY official: ...e biggest event in U.S. TV history since, well, at least since "Cheers" signed off the air in May. David Letterman moved to CBS with "Late Show with David Letterman." "Late Show with David Letterman."
from "Late Night" on NBC. The
premiere brought "surprise" wellwishers. Tom Brokaw, NBC anchorman, and Paul Newman, along with
the scheduled guests. Ball Murray
and Bally Joel. "If you think about
it." Letterman said brushing off a boisterous reception at the afternoon taping in New York, "all I really did was take the summer off." On the West Coast, Jay Leno, host of the main competition, the "Tonight" show on NBC, took note. Talking about President Bill Q'nton's problems in persuading disworks to carry his speech on health care because of all the competition, he said, "Hey, pal, join the club."

Trouble in paradise? Rocket Adam Clayton's much-ballyhooed wedding to super-model Naomi Campbell is off — at least for a while. A spokesman for the U2 guiwhile. A spokesman for the UZ gutarman said the wedding had been put off from September until 1994. There's speculation they have been bickering over Campbell's modeling buddy. Christy Turlington, whom the bride-to-be wanted to invite along on a vacation. Clayton reportedly nixed it. The spokesman says the truth is more mundane: "Mninly it was decided: Why rush into it?" it was decided: Why rush into it?

"Wet" was the word that clinged the World Scrabble Champion Ap in New York for a television prodneer from England. Down two
games to none, Mark Nyman battled
Joel Wannick of Canada from 10
A. M. to 5 P. M. through five grueling games for the title.

Two of Roy Acust's violins now belong to Shoji Tabuchi, whose chance meeting with the country music legend 29 years ago inspired his career. Tabuch's wife, Dorothy, beneath them at a persion, and curbought them at anction and sur-prised the Japanese musician with them at their theater in Branson. Missouri. Acuff died last year at 89.

INTERNATIONAL CLASSIFIED Appears on Pages 4 & 19

**WEATHER** Forecast for Thursday through Saturday, as provided by Accu-Weather. North America Europe

Africa

17 Dormouse 18 Krazy -Solution to Puzzle of Aug. 31

33 Concern of 52 22 Meeting place Across: Abbr. lor Zeno 34 Hebrew letter 25 Browning's "---- Vogle M Utensil on a pencil 28 Vandali

21 Kelep, a.g.

32 Role for Rosalind

hearing Impelred as General's asst. 41 Fed, agency since 1970



54 Laid Up for

1 Half a dence 3 New Deal inits 4 Pam of "The Cosby Show Lovely lassRichard and Pat

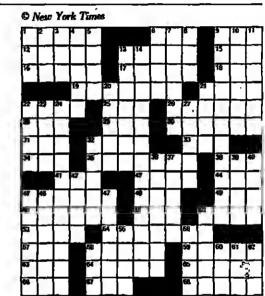
**CROSSWORD** 

Fore's opposita 10 He does son - shuffling 11 Diluted 13 Part of Dida

21 Report of a sort

23 Do a key job zz A great amou 30 Cookbooks

se Kind of coffe



\$1 Cato's lang.

# "I wonder 1 the little guy had tun today

Sharing the day's events with loved ones back in the States has never been easier.

Whenever you're away, simply dial the AT&T access number of the country you're calling from and an English-speaking AT&T Operator or voice prompt will put you through in seconds. You can bill the call to your AT&T Card, U.S. local calling card, or call collect. You'll get economical AT&T rates and keep hotel surcharges to a minimum.

It's all part of The & Plan;" our continuing commitment to be there for you. Even when you're on the other side of the planet. So surprise someone back home with a call. Who knows? Perhaps they'll have a little surprise for you.



#### AT&T Access Numbers The fast way to a familiar voice